

DATE: 8/15/2016

TO: City Clerk

FROM: Mayor Oscar Leeser

ADDRESS: 300 N. Campbell, 2nd Floor TELEPHONE 212-0021

Please place the following item on the (Check one): CONSENT x REGULAR _____

Agenda for the Council Meeting of August 23, 2016

Item should read as follows: Appointment of Madhi Nair to the Tax Increment Reinvestment Zone Number 5

BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM

NAME OF BOARD/COMMITTEE/COMMISSION: Tax Increment Reinvestment Zone Number 5

NOMINATED BY: Oscar Leeser DISTRICT: Mayor

NAME OF APPOINTEE Madhi Nair
(Please verify correct spelling of name)

E-MAIL ADDRESS: _____

BUSINESS ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____ PHONE: _____

HOME ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____ PHONE: _____

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE CITY? YES: ___ NO X

IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE:

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: Jon Law

EXPIRATION DATE OF INCUMBENT: 6/22/2016

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: _____
RESIGNED X
REMOVED _____

DATE OF APPOINTMENT: 8/23/2016

TERM BEGINS ON : 6/23/2016

EXPIRATION DATE OF NEW APPOINTEE: 6/22/2018

PLEASE CHECK ONE OF THE FOLLOWING: 1st TERM: x

2nd TERM: _____

UNEXPIRED TERM: _____

Madhi Nair

**Investor, Analyst & Board Relationships, P/L Performance Review,
Team Leader and Mentor, Acquisition and Startup, Operational Oversight ,
Financial Transactions, Growth Management, Purchasing and Strong Negotiation Skills**

Business Strategy & Growth - Pioneered sustainable growth for several companies in their infancy stage and beyond through guidance in making complex business decisions, increased work-ethic, and impeccable accounting standards

Strong Financial & Operational Oversight - Regarded as the go-to person for complex operational takeovers in the hospitality industries. Driven by in-depth P&L comprehension and analysis.

Creating Corporate Culture - Empowers with the efficacious philosophy of leading by example. Committed to the philosophy that “a happy team, is a productive team.” Invests in a wide range of life enrichment programs such as fitness, counseling, financial incentives, and community outreach.

PROFESSIONAL EXPERIENCE

**Managing Partner,
Summit 11 Investment Group, LLC. 2013 - Present**

- Plays a vital role in the startup and growth of a real estate development company which now has over \$100 million in commercial real estate assets.
- Acquires attractive financing packages to sustainably grow the company which currently has an additional \$50 million in the development pipeline.
- Reinforces the internal framework of the company’s assets by providing operational oversight via the an in-house operations team (Esperanto Developments).
- Expanded the repertoire of the company into the lifestyle/boutique market with the launch of hotel Indigo El Paso.

**President and CEO ,
Esperanto Developments. 2009 - Present**

- Founded a hotel management company with in -house expertise in HR, Accounting, Revenue Management, Development, and Design.
- Oversees 500+ full time employees amongst a growing portfolio of more than 16 hotels.
- Specializes in complex operations in full service, select service, and limited service hotels. Boasting an excellent track record of creating operational profits in departments which typically endure losses.
- Brand Liaison between franchisee and franchisor.

- Consistently maintains high employee retention rates, testifying to the employee centric culture.

**Managing Partner,
Manir Hotel Operations, 2005 - Present**

- Joined Manir Hotels Group as key Operations Officer. Quickly became an indispensable asset and as a result was offered Equity Partnership.
- Established Standard Operating Procedures in the core fields of Accounting, Human Resources, and Sales and Marketing, which helped the company accomplish unprecedented growth
- Mastered day to day operations and created a core team for levels both on and off property.

EDUCATION & CREDENTIALS

B.B.A. -Finance, Fox School of Business (1999-2003)
C.H.A - Certified Hotel Administrator
AAHOA - 2010 to Present