

DATE: 8/29/2018

TO: City Clerk

FROM: Mayor Dee Margo

ADDRESS: 300 N. Campbell, 2nd Floor TELEPHONE (915) 212-0021

Please place the following item on the (Check one): CONSENT X REGULAR _____

Agenda for the Council Meeting of 09/04/2018

Item should read as follows: Uptown Parking Benefit District Advisory Committee

BOARD COMMITTEE/COMMISSION APPOINTMENT/REAPPOINTMENT FORM

NAME OF BOARD/COMMITTEE/COMMISSION: Uptown Parking Benefit District Advisory Committee

NOMINATED BY: Dee Margo DISTRICT: Mayor

NAME OF APPOINTEE John E. Moye
(Please verify correct spelling of name)

E-MAIL ADDRESS: _____

BUSINESS ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____ PHONE: : _____

CITY: _____ ST: _____ ZIP: _____ PHONE: _____

DOES THE PROPOSED APPOINTEE HAVE A RELATIVE WORKING FOR THE _____

CITY? YES: _____ NO X

IF SO, PLEASE PROVIDE HIS OR HER NAME, CITY POSITION AND RELATIONSHIP TO THE PROPOSED APPOINTEE:

HAS APPOINTEE BEEN A MEMBER OF OTHER CITY BOARDS/COMMISSIONS/COMMITTEES? IF SO, PLEASE PROVIDE NAMES AND DATES: Bond Overview Advisory Committee 2/2017 - present

WHO WAS THE LAST PERSON TO HAVE HELD THIS POSITION BEFORE IT BECAME VACANT?

NAME OF INCUMBENT: _____

EXPIRATION DATE OF INCUMBENT: _____

REASON PERSON IS NO LONGER IN OFFICE (CHECK ONE): TERM EXPIRED: _____
RESIGNED _____
REMOVED _____

DATE OF APPOINTMENT: 9/4/2018

TERM BEGINS ON : 9/4/2018

EXPIRATION DATE OF NEW APPOINTEE: 9/4/2020

PLEASE CHECK ONE OF THE FOLLOWING: 1st TERM: X

2nd TERM: _____

UNEXPIRED TERM: _____

John E. Moye

CORE COMPETENCIES

Organizational Leadership • Project Management & General Operations • Staff Management • Business Development • Strategic Planning & Implementation • Real Estate Acquisition and Development • Real Estate Finance • Financial Analysis • Customer Service

PROFESSIONAL EXPERIENCE

Housing Authority of the City of El Paso (HACEP)

El Paso, TX

Development Manager

May 2017 - Present

- Work with HACEP management to develop and implement strategy to modernize and privatize Public Housing portfolio through the rehab of existing properties, development of new properties and/or acquisition of existing multifamily properties.
- Work with third party developers, lenders and equity sources to prepare development project scope, budgets and timelines.
- Source and coordinate the purchase of multifamily properties and raw land to implement HACEP property modernization strategy.
- Project management of new apartment development and rehab of existing properties to ensure projects adhere to approved budgets, meet HUD, TDHCA, lender and investor guidelines, and adhere to set deadlines.

Capital Bank SSB

El Paso, TX

Assistant Vice President - Relationship Manager

June 2015 – May 2017

- Underwrote new loans and loan renewals on existing customers.
- Through personal business connections, brought additional business to the Bank in the form of new loans and deposits.
- Helped streamline homebuilding new loan renewal process.
- Prepared and presented loan requests for management loan committee and Board loan committee.
- Reviewed commercial and residential appraisals for soundness, accuracy and completeness.

Thunderbird Holdings, LLC.

El Paso, TX

Managing Director

August 2008 - June 2015

- Analyzed land and buildings for potential acquisition or development.
- Analyzed various businesses for potential acquisition.
- Created business plans, project scopes, and investment return analyses for presentation to partners and investors.
- Worked with a national investment banking firm to solicit equity investments for development projects from over 75 of the largest institutional real estate investors.
- Solicited and analyzed bids from architects, engineers and contractors for repairs, renovations, and maintenance of real estate properties.
- Worked with architects, engineers, management companies, attorneys, lenders, city, state and federal agencies to acquire, entitle, rezone and develop real estate properties.

Thunderbird Holdings, LLC.

Managing Director (Continued)

- Coordinated with architects, engineers and contractors to create development projects that met the needs of the community, while maintaining the financial return requirements of our investors.
- Created development budgets and ensured costs stayed within budget.
- Negotiated with lenders and investors to finance real estate developments.
- Managed the day-to-day operating revenue and expenses of the company.
- Grew the business by working with brokers and community and business relationships to acquire development projects.

TVO North America

El Paso, TX

Senior Director of Capital Markets

July 2003 – August 2008

- Responsible for the underwriting, financing and refinancing of over \$500 million of real estate acquisitions and new business initiatives, which included multifamily and hospitality, as well as increasing and augmenting the access to equity and debt capital.
- Raised equity for acquisition and development projects with many of the largest institutional investors and pension fund managers such as GE Capital, LaSalle Investments, INVESCO, Urdang and Associates, AEW, Covenant Capital, State of New Mexico Pension Fund, New Boston Fund, Northwest Mutual Life, and Praedium, as well as high net worth investors.
- Worked with contractors, property management and investors to determine scope and budget of multifamily property redevelopment projects.
- Negotiated partnership, management, loan agreements and development contracts with investors and lenders.

TVO North America

El Paso, TX

Asset Manager and Senior Financial Analyst

January 2001 – July 2003

- Oversaw a portfolio of 15 multifamily properties (over 3,000 units) to ensure investor's and resident's needs were being met, property management was adhering to budget/forecast and property was being properly maintained.
- Analyzed portfolio property performance monthly, quarterly and annually and prepared analyses for investors.
- Analyzed market data and prepared hold/sell analysis for portfolio of properties and presented recommendations to investors and management.
- Managed the annual budget process for 80+ properties, benchmarking revenues and expenses by market and property type.
- Automated monthly, quarterly and annual property operations reporting process to investors and lenders, decreasing preparations time by 4 days and ensuring accuracy of reporting.

JM Consultation Services

El Paso, TX

Principal

November 1999 – January 2001

- Designed financial models for forecasting/ budgeting one-time and recurring projects.
- Designed customized databases for clients.
- Analyzed clients' businesses to determine strengths and weaknesses and propose areas of improvement.
- Performed due-diligence analysis of potential client acquisitions.

Security Capital Group / Archstone Communities

El Paso, TX

Senior Financial Analyst

July 1995 – November 1999

- Multiple project and scenario preparation and execution, with analysis and presentation to executive management for day-to-day decision making purposes, utilizing highly sensitive and confidential information.
- Developed and implemented top level forecasting model for financial planning of \$3 billion in assets.
- Analyzed financial impact of possible asset liquidations, acquisitions, mergers, liquidity and rate sensitive issues involving deployment of over \$1 billion in available funds.
- Automated a forecasting process, combining over 15 remote spreadsheets to increase efficiency and reporting accuracy.
- Team member on preparation of annual budgets of approximately \$200 million for holding company and an affiliate company.
- Presented to Executive and Senior Management various financials, analysis on affiliates and current modeling projections.
- Assured accurate and timely forecasting for debt covenant compliance.
- Mentored and coordinated work of junior analysts.

World Savings and Loan

San Antonio, TX

Cashiering and Regulatory Compliance Manager

August 1993 – June 1995

- Relocated and managed Cashiering department from California to Texas, employing 18 staff and 3 supervisors.
- Streamlined posting process to expedite posting of daily deposits averaging \$3 million.
- Created and implemented Regulatory Compliance Department including mission definition, scope and objectives for a portfolio of 250,000 loans.
- Coordinated facility completion requirements to occupy new offices of 80,000 square feet.

BancPLUS Mortgage Corp.

San Antonio, TX

Analyst and Supervisor

August 1988 – July 1993

- Saved company \$100K by successfully challenging a HUD Audit.
- Supervised all functions related to servicing the commercial loan portfolio of \$200 million.
- Enacted procedural changes resulting in a decrease of payment application errors and a decrease in time required to deposit funds.
- Performed risk analysis and reporting of mortgage loan portfolio.

EDUCATION

The University of Texas at Austin

Bachelor of Business Administration in Finance and Real Estate

May 1988

ADDITIONAL SKILLS

- Proven leadership skills
- Customer service oriented
- Strong written and verbal communication skills
- Experienced in Microsoft Word, Excel, PowerPoint, Access, Visual Basic