CITY OF EL PASO, TEXAS AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Library

AGENDA DATE: September 17, 2019

CONTACT PERSON NAME/PHONE: Norma Martinez, Interim Director of Libraries, 915-212-3200

Bruce D. Collins, Director, Purchasing & Strategic Sourcing 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO.4: Enhance El Paso's Quality of Life through Recreational,

Cultural and Educational Environments

SUBJECT:

The award of Solicitation No. 2019-1107 Spanish Language Periodicals to Latin American Periodicals, LLC, for an initial estimated award of \$240,000.00 for three (3) years. The award is to include a two (2) year optional amount of \$160,000.00 for a five (5) year estimated award of \$400,000.00. This contract will allow the Library to purchase a wide selection of Spanish language magazines and foto-novelas.

BACKGROUND / DISCUSSION:

This contract will replace contract 2012-109 and will further enhance the Library's ability to provide a wide selection of Spanish language magazines and foto-novelas to patrons in a timely fashion.

SELECTION SUMMARY:

Solicitation was advertised on June 11, 2019 and June 18, 2019. The solicitation was posted on City website on June 11, 2019. The email (Purmail) notification was sent out on June 13, 2019. Eight (8) bidders were solicited, zero (0) were local vendors, four (4) bids were received; none being local vendors. There were forty (40) views on the website.

PROTEST

| No protest received for this requirement. |
|---|
| Protest received. |
| CONTRACT VARIANCE: |
| No Cost Variance. |

PRIOR COUNCIL ACTION:

Motion made to authorize the award of Solicitation No. 2012-109 on April 24, 2012.

AMOUNT AND SOURCE OF FUNDING:

Department: Library Department

Total Estimated Award: \$400,000.00

Accounts: 453-1000-53010-531030

BOARD / COMMISSION ACTION:

N/A

DEPARTMENT HEAD: MONTH D. Martiniz 8-26-19

COUNCIL PROJECT FORM (LOW BID)

Please place the following item on the **CONSENT** agenda for the Council Meeting of **September 17, 2019**.

Strategic Goal No.4: Enhance El Paso's Quality of Life through Recreational, Cultural and Educational Environments

The award of Solicitation No. 2019-1107 Spanish Language Periodicals to Latin American Periodicals, LLC, for an initial estimated award of \$240,000.00 for three (3) years. The award is to include a two (2) year optional amount of \$160,000.00 for a five (5) year estimated award of \$400,000.00. This contract will allow the Library to purchase a wide selection of Spanish language magazines and foto-novelas.

COST VARIANCE:

No Cost Variance.

Department: Library Department

Award to: Latin American Periodicals, LLC

Nogales, AZ

Item(s):AllInitial Term:3 yearsOption to extend:2 yearsAnnual Estimated Award:\$ 80,000,00

Initial Term Estimated Award: \$ 240,000.00 (3 years)
Total Estimated Award: \$ 400,000.00 (5 years)
Account No.: \$ 453-1000-53010-531030

Funding Source: General Fund

District(s):

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Library Department recommend award as indicated to Latin American Periodicals, LLC, the lowest, responsive and responsible bidder.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.





| BID IT | EM: SPANISH LANGUAGE PERIODICALS | | | BID # 2019-1107 | | | | | |
|------------------|---|---|--|---|--|--|--|--|--|
| BID D | ATE: JULY 10, 2019 | | | DEPARTMENT: LIBRARY | | | | | |
| | | COX SUBSCRIPTIONS, INC. DBA W.T. COX INFORMATION SERVICES SHALLOTTE, NC | FINAL GRAPHIC LLC LAKE WORTH, TX | LATIN AMERICAN BOOK SOURCE, INC CHULA VISTA, CA | | | | | |
| | PRICE LIST PRICING | PRIC | PRICE ADJUSTMENT FACTOR | | | | | | |
| ITEM NO. | DESCRIPTION | NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP | NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP | NET <u>OR</u> % DISCOUNT OR MARKUP | | | | | |
| | | NET | NET | NET . | | | | | |
| 1. | MAGAZINE CATALOG PRICE LIST | - 12 % DISCOUNT X | % DISCOUNT | % DISCOUNT | | | | | |
| | | + % MARKUP | + % MARKUP | + 2.39 % MARKUP X | | | | | |
| | [note Manufacturer or Brand Name, as applicable] | LEFT BLANK | LEFT BLANK | LEFT BLANK | | | | | |
| | List Number: Dated: | PERIODICALS CATALOG 2019 | <u>LEFT BLANK</u> | <u>1, ATTACHED</u> July 4, 2019 | | | | | |
| \ ! ! ! | OF PRICE LIST WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER OTHER | | | X | | | | | |
| D | oes Your Company Provide an online service to claim and track undelivered copies (Check One)? | YES NO | YES NO | YES NO | | | | | |





BID # 2019-1107 BID ITEM: SPANISH LANGUAGE PERIODICALS **BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY** COX SUBSCRIPTIONS, INC. LATIN AMERICAN BOOK DBA W.T. COX INFORMATION **FINAL GRAPHIC LLC** SOURCE, INC **SERVICES** LAKE WORTH, TX CHULA VISTA, CA Group I: SHALLOTTE, NC QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (BEFORE (AFTER (AFTER (BEFORE **DESCRIPTION** (AFTER DISCOUNT NO. **PRICING DISCOUNT OR** DISCOUNT OR DISCOUNT OR DISCOUNT OR **DISCOUNT OR** OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) Box y Lucha \$72.22 1. \$257.63 \$226.71 LEFT BLANK LEFT BLANK \$172.61 1 2. \$36.67 Caras \$154.35 \$135.83 LEFT BLANK LEFT BLANK \$87.63 1 3. CinePremiere \$116.07 \$102.14 LEFT BLANK LEFT BLANK \$53.33 \$127.47 1 4. \$32.67 Cocina Facil \$106.72 \$93.91 LEFT BLANK LEFT BLANK \$78.07 1 5. Contenido LEFT BLANK LEFT BLANK \$20.00 \$47.80 1 \$129.38 \$113.85 6. Cosmopolitan LEFT BLANK \$65.28 \$156.01 1 \$187.31 \$164.83 LEFT BLANK 7. Elle 1 \$128.86 \$113.40 LEFT BLANK LEFT BLANK \$32.00 \$76.48

APPROVED BY: <u>/s/</u>
DATE: <u>7/17/19</u>





| | BID # 2019-1107 BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY | | | | | | | | |
|-------------|---|--|---|--|---|--|---|--|--|
| | | SER\ | RIPTIONS, INC. INFORMATION VICES OTTE, NC | FINAL GRAPHIC LLC LAKE WORTH, TX | | DEPARTMENT: LIBRAR) LATIN AMERICAN BOOK SOURCE, INC CHULA VISTA, CA | | | |
| ITEM NO. | DESCRIPTION | QUANTITY (FOR SAMPLE PRICING PURPOSE) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | |
| 8. | Futbol Total | 1 | \$116.07 | \$102.14 | LEFT BLANK | LEFT BLANK | \$33.33 | \$79.67 | |
| 9. | Fama | 1 | LEFT BLANK | LEFT BLANK | LEFT BLANK | LEFT BLANK | \$0.00 | \$0.00 | |
| 10. | Familia Saludable | 1 | LEFT BLANK | LEFT BLANK | LEFT BLANK | LEFT BLANK | \$19.33 | \$46.21 | |
| 11. | Glamour Mexico | 1 | LEFT BLANK | LEFT BLANK | LEFT BLANK | LEFT BLANK | \$46.00 | \$109.94 | |
| 12. | Hola! | 1 | \$15.44 | \$13.59 | LEFT BLANK | LEFT BLANK | \$130.00 | \$310.70 | |
| 13. | Irresistibles Platillos | 1 | \$103.95 | \$91.48 | LEFT BLANK | LEFT BLANK | \$11.11 | \$26.56 | |
| 14. | Men's Health | 1 | \$111.39 | \$98.02 | LEFT BLANK | LEFT BLANK | \$34.67 | \$82.85 | |





BID # 2019-1107 BID ITEM: SPANISH LANGUAGE PERIODICALS BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY COX SUBSCRIPTIONS, INC. **LATIN AMERICAN BOOK DBA W.T. COX INFORMATION** FINAL GRAPHIC LLC SOURCE, INC **SERVICES** LAKE WORTH, TX CHULA VISTA, CA SHALLOTTE, NC Group I: QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER **DESCRIPTION** (AFTER DISCOUNT NO. **PRICING** DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 15. Mexico Desconocido \$201.74 \$177.53 LEFT BLANK LEFT BLANK \$26.67 \$63.73 1 16. Muy Interesante 1 \$127.32 \$112.04 LEFT BLANK LEFT BLANK \$31.33 \$74.89 17. National Geographic \$36.05 \$31.72 LEFT BLANK LEFT BLANK \$40.00 \$95.60 1 18. Newsweek 1 \$321.75 \$283.14 LEFT BLANK LEFT BLANK \$115.56 \$276.18 19. Notas Para Ti LEFT BLANK LEFT BLANK \$43.33 \$103.57 1 \$129.38 \$113.85 20. Nueva 1 \$148.77 \$130.92 LEFT BLANK LEFT BLANK \$65.00 \$155.35 21. People \$20.57 \$18.10 LEFT BLANK LEFT BLANK \$39.83 1 \$16.67





BID # 2019-1107 BID ITEM: SPANISH LANGUAGE PERIODICALS BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY COX SUBSCRIPTIONS, INC. LATIN AMERICAN BOOK FINAL GRAPHIC LLC DBA W.T. COX INFORMATION SOURCE, INC LAKE WORTH, TX **SERVICES** CHULA VISTA, CA Group I: SHALLOTTE, NC QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER ITEM **DESCRIPTION** (AFTER DISCOUNT NO. **PRICING** DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) MARK-UP) **PURPOSE)** MARK-UP) MARK-UP) MARK-UP) MARK-UP) 22. \$327.38 LEFT BLANK LEFT BLANK \$144.44 Processo 1 \$288.09 \$345.22 23. Quien 1 \$198.87 \$175.01 LEFT BLANK LEFT BLANK \$40.00 \$95.60 24. Selecciones Del Reader's Digest LEFT BLANK LEFT BLANK LEFT BLANK LEFT BLANK \$30.00 \$71.70 1 25. \$88.28 Seventeen \$100.32 LEFT BLANK LEFT BLANK \$21.33 \$50.99 1 26. Tu \$171.00 LEFT BLANK LEFT BLANK \$40.28 \$96.26 1 \$150.48 27. TV Y Novelas \$214.20 \$188.50 LEFT BLANK LEFT BLANK \$83.78 \$200.23 1 28. **TVNotas** \$260.79 \$229.50 LEFT BLANK LEFT BLANK \$101.11 \$241.66 1





| | BID # 2019-1107 BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY | | | | | | | |
|-------------|---|--|---|--|---|---|---|--|
| Group I: | | DBA W.T. COX SER\ | IPTIONS, INC. INFORMATION /ICES DTTE, NC | ll . | APHIC LLC ORTH, TX | LATIN AMER SOURC CHULA V | RICAN BOOK CE, INC | |
| ITEM NO, | DESCRIPTION | QUANTITY (FOR SAMPLE PRICING PURPOSE) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) |
| 29. | Vanidades | 1 | \$186.17 | \$163.83 | LEFT BLANK | LEFT BLANK | \$65.28 | \$156.01 |
| | Group I Sub Total (Items 1-29) | | | \$3,406.89 | | LEFT BLANK | | \$3,468.82 |
| | Group II: | | | | | | | |
| ITEM NO. | DESCRIPTION | QUANTITY (FOR SAMPLE PRICING PURPOSE) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) |
| 1. | Amores y Amantes | 1 | \$143.33 | \$126.13 | LEFT BLANK | LEFT BLANK | NLP | NLP |
| 2. | Aventuras de Vaqueros | 1 | \$147.63 | \$129.91 | LEFT BLANK | LEFT BLANK | NLP | NLP |
| 3. | Estefania | 1 | \$143.33 | \$126.13 | LEFT BLANK | LEFT BLANK | NLP | NLP |
| 4. | El Libro Semanal | 1 | LEFT BLANK | LEFT BLANK | LEFT BLANK | LEFT BLANK | NLP | NLP |





BID # 2019-1107 BID ITEM: SPANISH LANGUAGE PERIODICALS BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY COX SUBSCRIPTIONS, INC. **LATIN AMERICAN BOOK DBA W.T. COX INFORMATION** FINAL GRAPHIC LLC SOURCE, INC **SERVICES** LAKE WORTH, TX CHULA VISTA, CA Group II: SHALLOTTE, NC QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER DESCRIPTION (AFTER DISCOUNT NO. **PRICING DISCOUNT OR DISCOUNT OR** DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 5. El Libro Vaquero \$143.33 \$126.13 LEFT BLANK LEFT BLANK NLP NLP 1 6. El Solitario \$143.33 \$126.13 LEFT BLANK LEFT BLANK NLP NLP 1 7. Historia Semanal \$143.33 \$126.13 LEFT BLANK LEFT BLANK NLP NLP 1 Group II Sub-Total (Items 1-7) \$760.56 **LEFT BLANK LEFT BLANK** Grand Total (Group I & Group II) \$4,167.45 LEFT BLANK \$3,468.82





| BID ITEM: SPANISH LANGUAGE PERIODICALS | | | BID # 2019-1107 |
|--|---|---|---|
| BID DATE: JULY 10, 2019 | | | DEPARTMENT: LIBRARY |
| | COX SUBSCRIPTIONS, INC. DBA W.T. COX INFORMATION SERVICES SHALLOTTE, NC | FINAL GRAPHIC LLC LAKE WORTH, TX | LATIN AMERICAN BOOK SOURCE, INC CHULA VISTA, CA |
| OPTION TO EXTEND THE TERM OF THE AGREEMENT | | | |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: | | | |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT: | X | X | X |
| NO OPTION OFFERED | | | |
| PAYMENT TERMS: | NET -30 DAYS | 2% - 10 DAYS 2% - 20 DAYS 2% - 30 DAYS 2 NET - 30 DAYS | 3% - 10 DAYS 2% - 20 DAYS 0% - 30 DAYS |
| BIDDER'S PROMISED DELIVERY WITHIN CONSECUTIVE CALDENDAR DAYS | 45 | 3-5 | 8 |
| WITHIN HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER IN CASES OF EMERGENCY | | 24 | 48-72 |
| AMENDMENT KNOWLEDGED: | YES | NO | NO |





| | TEM: SPANISH LANGUAGE PERIODICALS | | | BID # 2019-1107 | |
|------------------------|--|---|--|--|--|
| RID F | DATE: JULY 10, 2019 | LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ | | DEPARTMENT: LIBRARY | |
| Achenia (gas) \$ 5 val | PRICE LIST PRICING | PRICI | E ADJUSTMENT FA | CTOR | |
| ITEM NO. | DESCRIPTION | NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP | NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP | NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP | |
| | | NET [| NET | NET | |
| 1. | MAGAZINE CATALOG PRICE LIST | - <u>15</u> % DISCOUNT X | % DISCOUNT | % DISCOUNT | |
| | | + % MARKUP | + % MARKUP | + % MARKUP | |
| | [note Manufacturer or Brand Name, as applicable] | | | | |
| | List Number: Dated: | <u>LEFT BLANK</u> | | | |
| TYPI | E OF PRICE LIST | | | | |
| | WHOLESALER | | | - | |
| DISTRIBUTOR | | | | | |
| JOBBER DEALER | | | <u></u> | | |
| RETAILER | | | | The specimens of the sp | |
| | OTHER | X SMALL BUSINESS | | | |
| [| Does Your Company Provide an online service to claim and track undelivered copies (Check One)? | YES NO | YES NO | YES NO | |





BID ITEM: SPANISH LANGUAGE PERIODICALS BID # 2019-1107 BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY **LATIN AMERICAN** PERIODICALS, LLC NOGALES, AZ Group I: QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST **CITY'S COST** CITY'S COST (BEFORE ITEM SAMPLE (AFTER (BEFORE (BEFORE (AFTER DESCRIPTION (AFTER DISCOUNT NO. PRICING DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 1. Box y Lucha \$229.00 1 \$194.65 2. Caras \$137.20 \$116.62 1 3. CinePremiere \$103.17 \$92.85 1 Cocina Facil 4. 1 \$99.99 \$89.99 5. Contenido 1 \$115.00 \$97.75 6. Cosmopolitan 1 \$166.50 \$141.52 7. Elle 1 \$114.54 \$87.69





BID ITEM: SPANISH LANGUAGE PERIODICALS BID # 2019-1107 BID DATE: JULY 10, 2019 **DEPARTMENT: LIBRARY** LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ Group I: QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST **CITY'S COST** ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER **DESCRIPTION** (AFTER DISCOUNT NO. **PRICING** DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 8. **Futbol Total** \$103.17 1 \$87.69 NO LONGER NO LONGER 9. Fama 1 **PRINTED PRINTED NO LONGER NO LONGER** 10. Familia Saludable 1 **PRINTED PRINTED** NO LONGER NO LONGER 11. Glamour Mexico 1 **PRINTED PRINTED** 12. Hola! 1 \$264.60 \$224.91 13. Irresistibles Platillos 1 \$92.40 \$78.54 14. Men's Health 1 \$99.01 \$84.15





BID ITEM: SPANISH LANGUAGE PERIODICALS BID # 2019-1107 BID DATE: JULY 10, 2019 **DEPARTMENT: LIBRARY** LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ Group I: QUANTITY (FOR | PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER DESCRIPTION (AFTER DISCOUNT NO. **PRICING** DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 15. Mexico Desconocido \$179.32 1 \$152.42 16. Muy Interesante 1 \$113.17 \$96.19 17. National Geographic \$110.09 \$93.57 1 18. Newsweek \$286.00 1 \$243.10 NO LONGER NO LONGER 19. Notas Para Ti 1 PRINTED **PRINTED** 20. Nueva 1 \$132.24 \$112.40 21. People 1 \$122.00 \$103.70





| | BID ITEM: SPANISH LANGUAGE PERIODICALS BID # 2019-1107 | | | | | | | | |
|-----------------------------------|---|--|---|--|--|---|---|--|--|
| BID DATE: JULY 10, 2019 Group I: | | | LATIN AN PERIODIC NOGAL | ALS, LLC | | | DEPARTM | MENT: LIBRARY | |
| ITEM NO. | DESCRIPTION | QUANTITY (FOR SAMPLE PRICING PURPOSE) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | |
| 22. | Processo | 1 | \$291.00 | \$247.35 | | | | | |
| 23. | Quien | 1 | \$176.77 | \$150.25 | TO STATE OF THE ST | | | | |
| 24. | Selecciones Del Reader's Digest | 1 | \$120.00 | \$102.00 | A Committee Control of the Control o | | | | |
| 25. | Seventeen | 1 | \$95.00 | \$80.75 | | | | | |
| 26. | Tu | 1 | \$152.00 | \$129.20 | | | | | |
| 27. | TV Y Novelas | 1 | \$190.40 | \$161.84 | | | | | |
| 28. | TVNotas | 1 | \$231.81 | \$197.03 | | | | | |





BID ITEM: SPANISH LANGUAGE PERIODICALS BID # 2019-1107 BID DATE: JULY 10, 2019 **DEPARTMENT: LIBRARY** LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ Group I: QUANTITY (FOR PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER DESCRIPTION (AFTER DISCOUNT NO. **PRICING DISCOUNT OR** DISCOUNT OR DISCOUNT OR DISCOUNT OR **DISCOUNT OR** OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 29. Vanidades \$165.48 \$140.66 1 Group I Sub Total \$3,306.82 (Items 1-29) BIDDER'S PRICE \$3,369.11 Group II: QUANTITY (FOR | PRICE LIST COST CITY'S COST PRICE LIST COST PRICE LIST COST CITY'S COST CITY'S COST ITEM SAMPLE (BEFORE (AFTER (BEFORE (BEFORE (AFTER DESCRIPTION (AFTER DISCOUNT NO. **PRICING DISCOUNT OR** DISCOUNT OR DISCOUNT OR DISCOUNT OR DISCOUNT OR OR MARK-UP) PURPOSE) MARK-UP) MARK-UP) MARK-UP) MARK-UP) MARK-UP) 1. Amores y Amantes 1 \$127.40 \$108.29 2. Aventuras de Vaqueros 1 \$127.40 \$108.29 3. Estefania \$127.40 \$108.29 1 El Libro Semanal 4. 1 \$127.40 \$108.29





| | BID # 2019-1107 BID DATE: JULY 10, 2019 DEPARTMENT: LIBRARY | | | | | | | |
|--------------------------------|---|--|---|--|--|---|---|--|
| Group II: | | | LATIN AN PERIODIC NOGAL | ALS, LLC | | | | |
| ITEM NO. | DESCRIPTION | QUANTITY (FOR SAMPLE PRICING PURPOSE) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) | PRICE LIST COST (BEFORE DISCOUNT OR MARK-UP) | CITY'S COST (AFTER DISCOUNT OR MARK-UP) |
| 5. | El Libro Vaquero | 1 | \$127.40 | \$108.29 | | | | |
| 6. | El Solitario | 1 | \$127.40 | \$108.29 | | | | |
| 7. | Historia Semanal | 1 | \$127.40 | \$108.29 | AND TO THE REAL PROPERTY OF TH | | | |
| Group II Sub-Total (Items 1-7) | | | | \$758.03 | | | | |
| | Grand Total (Group I & Group II) | | | \$4,064.85 BIDDER'S PRICE \$4,127.14 | | | | |





| BID ITEM: SPANISH LANGUAGE PERIODICALS BID DATE: JULY 10, 2019 | | | BID # 2019-1107 DEPARTMENT: LIBRARY |
|---|---|---------------------|--|
| | LATIN AMERICAN PERIODICALS, LLC NOGALES, AZ | | |
| OPTION TO EXTEND THE TERM OF THE AGREEMENT | | | |
| THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. | | | |
| BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: | | | |
| TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT: | X | | |
| NO OPTION OFFERED | | | |
| PAYMENT TERMS: | NET - 30 DAYS | | |
| BIDDER'S PROMISED DELIVERY WITHIN CONSECUTIVE CALDENDAR DAYS | 8 | | The state of the s |
| WITHIN HOURS OR OVERNIGHT AFTER RECEIPT OF VERBAL ORDER IN CASES OF EMERGENCY | | | |
| AMENDMENT KNOWLEDGED: | NO | | |
| BIDS SOLICITED: 10 LOCAL BIDS SOLICITED: 0 BIDS R | ECEIVED: 4 LOCAL I | BIDS RECEIVED: 0 NO | BID: 0 |

2019-1107 Spanish Language Periodicals Bidders List

Latin American Periodicals, LLC. Att: Norma Thomas 1171 W. Industrial Park Dr. Suite A Nogales AZ 85621 WT Cox Information Services Att: Bri Benton 201 Village Road Shallotte NC 28470

NewsBank Inc. Att: Scott Sawyer 5801 Pelican Bay BLVD suite 600 Naples FL 34108-2755 MAGAZINE SUBSCRIPTIONS PTP Att: Gail Sundstrom 2707 PRINCETON DRIVE AUSTIN, TX 78741

MAGAZINE SUBSCRIPTION SERVICE AGY Att: Richard O Emmons 5248 STATE ROAD 54 NEW PORT RICHEY, FL 34652 LM INFORMATION DELIVERY, INC. Att: JoAnn Gold 1 S 3RD ST FL 9 EASTON, PA 18042-4578

BARNES & NOBLE BOOKSELLERS Att: TRACY VIDAKOVICH 122 FIFTH AVENUE NEW YORK, NY 10011 DiscountMags.com Att: Sales Director PO Box 546 Lemont, IL 60439-0546