

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire

AGENDA DATE: September 17, 2019

CONTACT PERSON NAME/PHONE: Mario D'Agostino, Fire Chief, 915-212-5610
Bruce D. Collins, Director, Purchasing & Strategic Sourcing 915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL NO. 2: Set the Standard for a Safe and Secure City.

SUBJECT:

Discussion and action on the award of Solicitation No. 2019-947R EMS Stretchers to Stryker Sales Corporation, for a total estimated award of \$613,347.00 for three (3) years. The award is to include a two (2) year option to extend. This contract will provide up to 34 new EMS stretchers, plus annual maintenance and repairs as needed for the stretchers

BACKGROUND / DISCUSSION:

The El Paso Fire Department has reviewed Solicitation No. 2019-947R EMS Stretchers, and recommends the contract be awarded to Stryker Sales Corporation, as the bidder offering the best value bid to the City of El Paso. This contract will provide up to 34 new EMS stretchers, plus annual maintenance and repairs as needed for the stretchers.

SELECTION SUMMARY:

Solicitation was advertised on 4/9/2019 and 4/16/2019. The solicitation was posted on City website on 4/9/2019. The email (Purmail) notification was sent out on 4/11/2019. There was a total of fifty-seven (57) views. Total of six (6) proposals were solicited; none local vendors. One (1) proposal was received; no local vendor. An Inadequate Competition Survey was conducted.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

CONTRACT VARIANCE:

New contract, no cost variance.

PRIOR COUNCIL ACTION:

NA

AMOUNT AND SOURCE OF FUNDING:

Amount: \$613,347.00

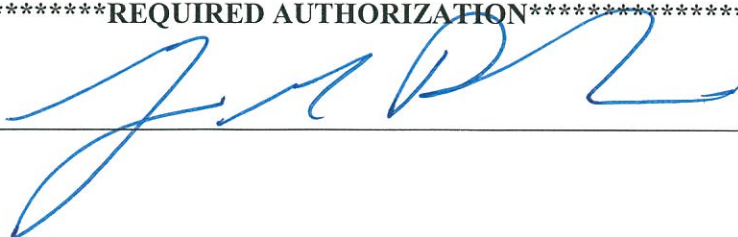
Department: 322; Division: 22090; Fund: 1000; Account: P2214; Program: 580090.

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(RFP)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **SEPTEMBER 17, 2019**.

STRATEGIC GOAL: NO. 2 – Set the Standard for a Safe and Secure City

Discussion and action on the award of Solicitation No. 2019-947R EMS Stretchers to Stryker Sales Corporation, for a total estimated award of \$613,347.00 for three (3) years. The award is to include a two (2) year option to extend. This contract will provide up to 34 new EMS stretchers, plus annual maintenance and repairs as needed for the stretchers.

Contract Variance:

New contract, no cost variance.

Department:	Fire
Award to:	Stryker Sales Corporation Kalamazoo, MI
Item(s):	All
Estimated Award:	\$773,347.00 -\$160,000.00 (less trade-in allowance)
Total Estimated Award:	\$613,347.00
Account No.:	322 – 22090 – 580090 – 1000 – P2214
Funding Source:	Assistance to Firefighters, Public Safety Equipment and City Grant Match
District(s):	All

This is a Request for Proposal, unit price contract.

The Purchasing & Strategic Sourcing Department and Fire Department recommend award as indicated to Stryker Sales Corporation, the highest ranked proposer based on evaluation factors established for this procurement.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.



COMMITTEE SCORE SHEET

Request for Qualifications

SOLICITATION TITLE: EMS Stretchers

SOLICITATION NO: 2019-947R

EVALUATION CRITERIA

A. Proposal Cost

Provide detailed information on cost submitted to include load and fastening systems and installation cost

SUBTOTAL EVALUATION FACTOR A:

B. Quality of Response and Presentation

Respondents evaluated on responsiveness to proposal request

A. Presentation and demonstration of the proposal

*Proposal

*Equipment

*Warranty

*Service & Maintenance

B. Adherence to response format requirements

SUBTOTAL EVALUATION FACTOR B:

C. Response of References

Ability to meet four week implementation

SUBTOTAL EVALUATION FACTOR C:

D. Past Relationships

SUBTOTAL EVALUATION FACTOR D:

Grand Total

WEIGHT	MAX POINTS	STRYKER SALES CORPORATION
		Kalamazoo, MI
35%		35
	35	35
30%		
	25	25
	5	5
	30	30.00
25%		22.91
	25	22.91
10%		0.00
	10	0.00
100%	100	87.91



CITY OF EL PASO
REQUEST FOR PROPOSALS TABULATION FORM



Bid Opening Date: MAY 15, 2019

Solicitation #: 2019-947R

Project Name: EMS STRETCHERS

Department: FIRE

BIDDER'S NAME:	LOCATION:	AMENDMENT(S) ACKNOWLEDGED:
STRYKER SALES CORPORATION	KALAMAZOO, MI	YES
RFPs SOLICITED: 6 LOCAL RFPs SOLICITED: 0 RFPs RECEIVED: 1 LOCAL RFPs RECEIVED: 0 NO BIDS: 0		

NOTE: The information contained in this RFP tabulation is for information only and does not constitute actual award/execution of contract.

Approved: /s/

Date: 5/17/19

2019-947R EMS STRETCHERS

Bidder List
EMS Stretchers

Stryker Global Headquarters
2825 Airview Blvd
Kalamazoo, MI 49002
Christina Thompson
NM/El Paso Account Manager
P 505-203-5754
Christina.thompson@stryker.com

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Ferno-Washington, Inc
70 Weil Way
Wilmington, OH 45177
P 877-733-0911
F 937-382-1191
sales@ferno.com

EMS Innovations, Inc
70 East Swedesford Rd, Ste 100
Malvern, PA 19355
P 610-560-0500
F 610-560-0502
(Email not listed on web site)

DiaMedical USA
7013 Orchard Lake Rd, Ste110
West Bloomfield, MI 48322
P 877-593-6011
F 248-671-1550
Info@DiaMedicalUSA.com

Mobi Medical
1 Mauney Ct
Columbia, SC 29201
P 800-577-4851
F 877-821-9504
info@mobimedicalsupply.com

Reeves EMS / HDT Global
30500 Aurora Rd, Ste 100
Solon, OH 44139
P 800-328-5563
F 440-248-1691
info@reevesems.com or
info@hdtglobal.com