

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: ENVIRONMENTAL SERVICES DEPARTMENT
AGENDA DATE: SEPTEMBER 24, 2013
CONTACT PERSON/PHONE: ELLEN SMYTH,
DIRECTOR ENVIRONMENTAL SERVICES DEPARTMENT 621-6892
BRUCE D. COLLINS, PURCHASING MANAGER, 541-4313
DISTRICT (S) AFFECTED:

SUBJECT:

Environmental Services Department recommends award to Univar ES on items 1 and 5 and award to Adapco Inc. on items 2, 3 and 5 for Solicitation No. 2013-256 (Mosquito Control Chemicals) for an estimated \$209,732.40.

BACKGROUND / DISCUSSION:

This is a thirty-six (36) month contract for Mosquito Control Chemicals for the Environmental Services Department. Environmental Services Department has reviewed solicitation 2013-256 and recommends the contract to Univar ES and Adapco Inc. as the lowest responsive, responsible bidders. Clarke Mosquito Control, Inc., J.C. Ehrlich Co., Inc. dba Target Specialty do not meet specifications and are deemed non-responsive because they bid on the wrong chemicals.

SELECTION SUMMARY:

Solicitation was advertised on 07/23/2013 and 07/30/2013. The solicitation was posted on City website on 07/23/2013. The email (Purmail) notification was sent out on 07/23/2013. Total of seven (7) bidders, including two (2) local vendors, were solicited. Five (5) bids were received. None were local vendors.

PRIOR COUNCIL ACTION:

Contract 2010-236 was approved by City Council on October 12, 2010

AMOUNT AND SOURCE OF FUNDING:

Amount: \$209,732.40
Funding: 334-34030-P3438-531260-3100
Source: Environmental Services, Chemical Supplies

Award to Vendor 1: Univar ES, Dallas, TX
Item(s): 1 & 5
Initial Term: 3 years
Option to Extend: 2 Years
Payment Terms: N30
Annual Estimated Award: \$42,702.00
Initial Term Estimated Award: \$128,106.00 (3 Years)
Total Estimated Award: \$213,510.00 (5 Years)

Award to Vendor 2: Adapco, Inc., Sanford, FL

Items(s): 2, 3 & 4
Initial Term: 3 Years
Option to Extend: None
Payment Terms: N30
Annual Estimated Award: \$167,030.40
Initial term Estimated Award: \$501,091.20 (3 Years)
Total Estimated Award: \$501,091.20 (3 Years)

Combined Cost:
Annual Estimated Award: \$209,732.40
Initial term Estimated Award: \$629,197.20 (3 Years)
Total Estimated Award: \$629,197.20 (3 Years)

BOARD / COMMISSION ACTION:

N/A

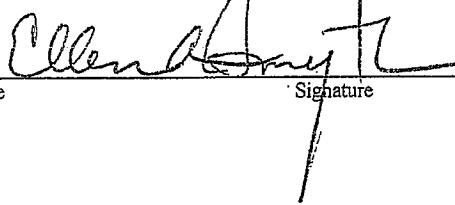
*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Name

Signature

Date



9/11/2013

**COUNCIL PROJECT FORM
(REQUIREMENTS OR BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **SEPTEMBER 24, 2013**.

Discussion and action on the award of Solicitation No. 2013-256 (Mosquito Control Chemicals) to Univar ES and Adapco, Inc. for an initial term estimated award of \$629,197.20.

Department:	Environmental Services
Award to Vendor 1:	Univar ES
	Dallas, TX
Item(s):	1 & 5
Initial Term:	3 Years
Option to Extend:	2 Years
Payment Terms:	N30
Annual Estimated Award:	\$42,702.00
Initial Term Estimated Award:	\$128,106.00 (3 Years)
Option Estimated Award:	\$ 85,404.00 (2 Years)
Total Estimated Award:	\$213,510.00 (3 Years +2 Years)

Award to Vendor 2:	Adapco, Inc.
	Sanford, FL
Item(s):	2, 3, & 4
Initial Term:	3 Years
Option to Extend:	None
Payment Terms:	N30
Annual Estimated Award:	\$167,030.40
Initial Term Estimated Award:	\$501,091.20 (3 Years)
Total Estimated Award:	\$629,197.20 (3 Years)
Total Estimated Award:	\$714,601.20 (3 Years +2 year Option for Vendor 1)
Account No.:	334- 34030- P3438- 531260- 3100
Funding Source:	Environmental Services – Chemical Supplies
District(s):	All

This is a low bid, unit price type contract.

The Financial Services - Purchasing & Strategic Sourcing Department recommend award as indicated to Univar ES and Adapco, Inc., the lowest responsive, responsible bidder.

That Clark Mosquito Control, Inc., J.C. Ehrlich Co., Inc. dba Target Specialty Products and Alternate, J.C. Ehrlich Co., Inc. dba Target Specialty Products did not meet specifications and are disqualified as non-responsive.

*******ADDITIONAL INFO BELOW*******

2013-256 MOSQUITO CONTROL CHEMICALS - ENVIRONMENTAL SERVICES

ITEM No.	DESCRIPTION	Adapco, Inc., Sanford, FL	Clarke Mosquito Control, Inc., Roselle, IL	Univar ES, Dallas, TX	J.C. Ehrlich Co., Inc., Roselle, IL	J.C. Ehrlich Co., Inc. (ALTERNATE)
1	Larvacide Oil	\$ 26,745.60	\$ 39,600.00	\$ 17,661.60	\$ 26,796.00	No Bid
2	Varvacide Granules (Larvacide Agent - Methoprene Growth Regulator)	\$ 96,600.00	\$ 96,600.00	\$ 34,200.00	\$ 96,600.00	\$ 34,200.00
3	Varvacide Granules Agent- Bacillus Sphericus (Soil Bacterium)	\$ 91,440.00	\$ 36,180.00	\$ 39,811.50	\$ 101,520.00	\$ 143,721.00
4	Ultra low volume (ULV Fogger) Adulticide 4%-10% (Resmethrin & Piperonyl Butoxide) Ready to Use	\$ 313,051.20	\$ 141,266.40	\$ 44,589.60	\$ 44,589.60	No Bid
5	Ultra low volume (ULV) Fogger Aerocol: Adulticide 19/3% (Chlorpyrifos) Ready to Use	\$ 118,720.80	\$ 142,560.00	\$110,444.40	\$ 112,820.40	No Bid

0.*

0.*

17,661.60+
96,600.00+
91,440.00+
313,051.20+
110,444.40+
629,197.20*

0.*

Univar ES and J.C. Ehrlich Co., Inc. (Alternate) were the lowest bidders for **Item 2**, did not meet specifications and are deemed non-responsive.
Clarke Mosquito Control, Inc. was lowest bidder for **Item 3**, does not meet specification and is deemed non-responsive.
J.C. Ehrlich Co., Inc. was the lowest bidder for **Item 4** but does not meet specifications and is deemed non-responsive



CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

				ADAPCO, INC. SANFORD, FL			CLARKE MOSQUITO CONTROL INC. ROSELLE, IL			UNIVAR ES DALLAS, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE
1.	LARVACIDE OIL	16 DRUMS	55 GALLON DRUM	\$557.20 /DR	\$8,915.20 BIDDER'S PRICE \$8,923.20	\$26,745.60 BIDDER'S PRICE \$26,769.60	\$825.00	\$13,200.00	\$39,600.00	\$367.95	\$5,887.20	\$17,661.60
	BIDDER'S BRAND / NAME			BVA 2			CLARKE COCO BEAR			KONTROL LARVICIDE OIL		
	EPA REGISTRATION NO.			70589-1			8329-93			#73748-10		
2.	VARVACIDE GRANULES (LARVACIDE AGENT - METHOPRENE GROWTH REGULATOR)	100 BAGS	40 lb. BAG	\$322.00 /BG \$114.00 /BG	\$32,200.00	\$96,600.00	\$322.00	\$32,200.00	\$96,600.00	\$114.00	\$11,400.00	\$34,200.00
	BIDDER'S BRAND / NAME			ALTOSID XRG ALTOSID SBG			ZOECON ALTOSID XR-G			ALTOSID SBG		
	EPA REGISTRATION NO.			ALTOSID XRG 2724-561; ALTOSID SBG 2724-489			2724-451			#2724-489		
3.	VARVACIDE GRANULES AGENT-BACILLUS SPHAERICUS (SOIL BACTERIUM)	150 BAGS	40 lb. BAG	\$203.20 * /BG	\$30,480.00	\$91,440.00	\$80.40	\$12,060.00	\$36,180.00	\$88.47	\$13,270.50	\$39,811.50
	BIDDER'S BRAND / NAME			SPHERATAX SPH 50 84268-2			VALENT BIOSCIENCES VECTOBA G			TEKNAR G VALENT		
	EPA REGISTRATION NO.			*PLEASE SEE ATTACHED MANUFACTURER LETTER EXPLAINING COMPARISONS AND EQUAL PRODUCT TO			73049-10			EPA #73049-403		

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____

DATE: _____

2013-256 MOSQUITO CONTROL CHEMICALS - ENVIRONMENTAL SERVICES



CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

				ADAPCO, INC. SANFORD, FL			CLARKE MOSQUITO CONTROL INC. ROSELLE, IL			UNIVAR ES DALLAS, TX		
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE
4.	ULTRA LOW VOLUME (ULF FOGGER) ADULTICIDE 4%- 10% (RESMETHRIN & PIPERONYL BUTOXIDE) READY TO USE	16 DRUMS	55 GALLON DRUM	\$6,521.90 /DR	\$104,350.40	\$313,051.20	\$2,943.05	\$47,088.80	\$141,266.40	\$928.95	\$14,863.20	\$44,589.60
	BIDDER'S BRAND / NAME			SCOURGE 4% +12%			CLARKE BIOMIST 3+15			UNIVAR KONTROL 4-4		
	EPA REGISTRATION NO.			432-716						EPA #73748-4		
5.	ULTRA LOW VOLUME (ULV) FOGGER AEROSOL: ADULTICIDE 19/3% (CHLORPYRIFOS) READY TO USE	24 DRUMS	55 GALLON DRUM	\$1,648.90 * /DR	\$39,573.60	\$118,720.80	\$1,980.00	\$47,520.00	\$142,560.00	\$1,533.95	\$36,814.80	\$110,444.40
	BIDDER'S BRAND / NAME			PYROFOS 1.5 ULV *550 GL'S OR MORE			CLARKE MOSQUITOMIST 1.5			CONTROL SOLUTIONS PYROFOS 1.5 ULV		
	EPA REGISTRATION NO.			53883-251						EPA #53883-251		
	(ITEMS 1-5) ANNUAL GRAND TOTAL			\$215,519.20			\$152,068.80			\$82,235.70		
				BIDDER'S PRICE \$215,527.20						BIDDER'S PRICE \$82,235.57		
	(ITEMS 1-5) 36 MONTHS GRAND TOTAL				\$646,557.60			\$456,206.40			\$246,707.10	
					BIDDER'S PRICE \$646,581.60							

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CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

	ADAPCO, INC. SANFORD, FL	CLARKE MOSQUITO CONTROL INC. ROSELLE, IL	UNIVAR ES DALLAS, TX
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p>	<p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	*	3-5 ARO	1-5
Within ___ consecutive calendar days.			
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	**24	24 HRS.	48
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			

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CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

				J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX			J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX (ALTERNATE)					
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE
1.	LARVACIDE OIL	16 DRUMS	55 GALLON DRUM	\$558.25	\$8,932.00	\$26,796.00	NO BID	NO BID	NO BID	\$0.00	\$0.00	\$0.00
	BIDDER'S BRAND / NAME			BVA-2								
	EPA REGISTRATION NO.			70589-1BVA 2 MOSQUITO LARVICIDE OIL								
2.	VARVACIDE GRANULES (LARVACIDE AGENT - METHOPRENE GROWTH REGULATOR)	100 BAGS	40 lb. BAG	\$322.00	\$32,200.00	\$96,600.00	\$114.00	\$11,400.00	\$34,200.00	\$0.00	\$0.00	\$0.00
	BIDDER'S BRAND / NAME			WELLMARK ALTOSID XRG			WELLMARK ALTOSID SBG					
	EPA REGISTRATION NO.			2724-451			EPA REGISTRATION #2724-489					
3.	VARVACIDE GRANULES AGENT-BACILLUS SPHAERICUS (SOIL BACTERIUM)	150 BAGS	40 lb. BAG	\$225.60	\$33,840.00	\$101,520.00	\$319.38	\$47,907.00	\$143,721.00	\$0.00	\$0.00	\$0.00
	BIDDER'S BRAND / NAME			ALL PRO SUSTAIN MBG			VALENT BIOSCIENCES VECTOLEX CG					
	EPA REGISTRATION NO.			769-992			EPA REGISTRATION #73049-20					

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DATE: _____



CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

				J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX			J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX (ALTERNATE)					
ITEM NO.	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE	UNIT PRICE	TOTAL ANNUAL PRICE	36 MONTHS TOTAL PRICE
4.	ULTRA LOW VOLUME (ULF FOGGER) ADULTICIDE 4%-10% (RESMETHRIN & PIPERONYL BUTOXIDE) READY TO USE	16 DRUMS	55 GALLON DRUM	\$928.95	\$14,863.20	\$44,589.60	NO BID	NO BID	NO BID	\$0.00	\$0.00	\$0.00
	BIDDER'S BRAND / NAME			ALL PRO EVOLVER 4-4								
	EPA REGISTRATION NO.			769-982								
5.	ULTRA LOW VOLUME (ULV) FOGGER AEROSOL: ADULTICIDE 19/3% (CHLORPYRIFOS) READY TO USE	24 DRUMS	55 GALLON DRUM	\$1,566.95	\$37,606.80	\$112,820.40	NO BID	NO BID	NO BID	\$0.00	\$0.00	\$0.00
	BIDDER'S BRAND / NAME			ALL PRO VECTOFOFOS 1.5 ULV								
	EPA REGISTRATION NO.			53883-251-769								
	(ITEMS 1-5) ANNUAL GRAND TOTAL			\$127,442.00			\$59,307.00			\$0.00		
							BIDDER'S PRICE - NOT LISTED					
	(ITEMS 1-5) 36 MONTHS GRAND TOTAL			\$382,326.00			\$177,921.00			\$0.00		
							BIDDER'S PRICE - NOT LISTED					

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APPROVED BY: _____

DATE: _____



CITY OF EL PASO BID TABULATION



BID ITEM: MOSQUITO CONTROL CHEMICALS

Solicitation #: 2013-256

BID OPENING DATE: AUGUST 7, 2013

Department: ENVIRONMENTAL SERVICES

	J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX	J.C. EHRLICH CO., INC. dba TARGET SPECIALTY PRODUCTS DALLAS, TX (ALTERNATE)	
<p>THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY:	LEFT BLANK	LEFT BLANK	
Within ___ consecutive calendar days.			
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	AS SPECIFIED	AS SPECIFIED	
<p>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</p>			
BIDS SOLICITED: 7	BIDS RECEIVED: 5	BIDS LOCAL: 2	NO BID: 0

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APPROVED BY: _____

DATE: _____

UNIVAR
ATTN: JAIME LAGOS
6980 MARKET AVENUE
EL PASO, TX. 79915

CLARKE
ATTN: DAN CAVAZOS
110 E. IRVING PARK ROAD, 4TH FLOOR
ROSELLE, IL. 60172

B & G CHEMICALS
ATTN: EMMITT BEWLEY
PO BOX 540428
DALLAS, TX. 75354-0428

D&D INDUSTRIAL SUPPLY
ATTN: JAVIER COSME
6825 MARBLE CANYON
EL PASO, TX 79912

B & G CHEMICALS & EQUIPMENT
ATTN: MIKE NICHOLS
1225 N. POST OAK RD.
HOUSTON, TX 77055

ADAPCO, INC.
ATTN: GALE JIRIK
2035 LA MESA DRIVE
RATON, NM 87740-2017

PUBLIC HEALTH & EQUIPMENT SUPPLY
ATTN: CHARLIE MILLS REEVES, JR.
PO BOX 10458
1830 S. PRESA
SAN ANTONIO, TX 78210