

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: El Paso Zoo

AGENDA DATE: October 13, 2009

CONTACT PERSON/PHONE: Steve Marshall ; Terrence Freiburg, Purchasing Manger, 541-4313

DISTRICT(S) AFFECTED: All

SUBJECT:

Discussion and action on the award of Solicitation #2009-265, Security Guard Services – El Paso Zoo, to Ruiz Protective Services, Inc., to accept their original offer which provides for medical benefit coverage to the employees, for a total estimated award of \$687,070.56. Estimated annual expenditure is \$229,023.52.

BACKGROUND / DISCUSSION:

Ruiz Protective Services Inc., a responsive bidder offers the best value for guard services. A two (2) year option to extend offered. Attached for your review is the bid tabulation.

PRIOR COUNCIL ACTION:

Yes, September 26, 2006 Contract 2006-204.

AMOUNT AND SOURCE OF FUNDING:

Fund 15445 - Zoo Gate Revenue/Admin, Dept. 52152001 – Zoo Operations, Acct# 502212 - Security Contracts, Class 52000 – Zoo Operations

BOARD / COMMISSION ACTION:

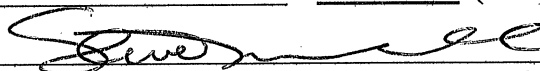
Enter appropriate comments or N/A

N/A

*****REQUIRED AUTHORIZATION*****

LEGAL: (if required) _____ **FINANCE:** (if required) _____

DEPARTMENT HEAD:


(Example: if RCA is initiated by Purchasing, client department should sign also)
Information copy to appropriate Deputy City Manager

APPROVED FOR AGENDA:

CITY MANAGER: _____

DATE: _____

PROJECT FORM

DATE: September 25, 2009

PROJECT: Security Guard Services
SOLICITATION NO: 2009-265
BUDGET NO: 52152001/15445/502212
FUNDING SOURCE: Zoo Operations/Gate Revenue/Security Contracts
REPRESENTATIVE DISTRICT(S): All

DEPARTMENT: Zoo

RECOMMENDATION: Vendor: Ruiz Protective Services, Inc.
El Paso, TX
Item(s): All (Original Offer)
Total Annual Award: \$229,023.52

Award Best Value Procurement for Solicitation # 2009-265, Security Guard Services, to Ruiz Protective Services for a total amount of \$687,070.56, as per the recommendation of the Review Committee. Ruiz Protective Service's Original Offer, which provides Medical Benefits, has provided the Best Value and meets the Best Value Criteria. This is a thirty-six month contract. Ruiz Protective Services offers an option to extend this contract for an additional two years if the option is exercised prior to the expiration of the original term of the Contract.

The cost under this requirements contract is only an estimated minimum value. The actual cost of this contract may be higher or lower than the total estimated minimum value and will be the sum total at the end of the contract term, so long as increased funds are appropriated in the budget.

No prompt payment discount was offered.

The Zoo and Financial Services Departments recommend award as indicated to the Bidder offering the Best Value Bid.

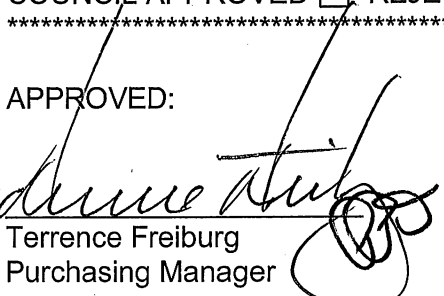
BIDS SOLICITED	<u>28</u>	(21 local)
BIDS RECEIVED	<u>22</u>	
"NO BID" RECEIVED	<u>0</u>	

TOTAL RECOMMENDED AWARD: \$687,070.56

COUNCIL APPROVED ☐ REJECTED ☐ MUNICIPAL CLERK _____

APPROVED:

COUNCIL MEETING DATE: October 13, 2009


Terrence Freiburg
Purchasing Manager

Dedicated to Outstanding Customer Service for a Better Community

S E R V I C E S O L U T I O N S S U C C E S S



Date: September 10, 2009

To: Joyce Wilson
City Manager

From: Steve Marshall
Director

Re: Solicitation 2009-265 Security Guard Service – El Paso Zoo
(Amended)

Mayor
John F. Cook

City Council

District 1
Ann Morgan Lilly

District 2
Susie Byrd

District 3
Emma Acosta

District 4
Carl L. Robinson

District 5
Rachel Quintana

District 6
Eddie Holguin Jr.

District 7
Steve Ortega

District 8
Beto O'Rourke

City Manager
Joyce A. Wilson

After reviewing bid tabulations for Security Guard Services, the El Paso Zoo is recommending Bid #2009-265 to Ruiz Protective Services, Inc. to accept their original offer which provides for medical benefit coverage to the employees, being the lowest responsive, best value bid. This is a requirements type contract for a term of thirty-six, (36) months, estimated annual expenditure of \$229,023.52. Total estimated amount for the term of the contract is \$687,070.56.

Funding for the contract is as follows:

Dept.	52152001	Zoo Gate Revenue Administration
Fund	15445	Zoo General Operations
Acct.	502212	Security Contracts
Class	52000	Zoo Administration

Security Guard Services - Zoo (2009-265)

Evaluation Committee Scoresheet

SECURITY GUARD SERVICES - ZOO 2009-265 1 of 5		AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)		AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)		ALLIED BARTON SECURITY SERVICES EL PASO, TX		ASEZ, INC. DBA STERLING SECURITY SAN ANTONIO, TX		BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX	
CRITERIA	WEIGHT BY %	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS
Grand Total		\$270,979.12		\$282,823.36		\$239,301.04		\$223,737.84		\$244,420.80	
After Discount		\$270,979.12		\$282,823.36		\$239,301.04		\$223,737.84		\$222,422.93	
COST	70		53.9		51.7		61.1		65.3		65.7
REPUTATION & QUALITY OF THE BIDDER'S SERVICE	15		15		15		15		15		0
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10		6		2		8		2		2
PAST RELATIONSHIP PERFORMANCE WITH THE CITY	5		5		5		5		0		0
TOTAL	100		79.9		73.7		89.1		82.3		67.7

Security Guard Services - Zoo (2009-265)

Evaluation Committee Scoresheet

SECURITY GUARD SERVICES - ZOO 2009-265 2 of 5		BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. DBA ALL AMERICAN INT'L SECURITY EL PASO, TX		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ		CORPORATE SECURITY SOLUTIONS (DBA CSS USA INC.) ADA, MI		CULPEPPER & ASSOCIATES SECURITY SERVICES, INC ATLANTA, GA		DIAMOND DETECTIVE AGENCY, INC. CHICAGO HEIGHTS, IL	
CRITERIA	WEIGHT BY %										
Grand Total		\$278,455.76		\$246,091.84		\$236,598.40		\$558,060.56		\$232,753.76	
After Discount		\$208,841.82		\$246,091.84		\$236,598.40		\$558,060.56		\$232,753.76	
COST	70		70.0		59.4		61.8		26.2		62.8
REPUTATION & QUALITY OF THE BIDDER'S SERVICE	15		6		15		12		12		12
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10		2		2		2		2		2
PAST RELATIONSHIP PERFORMANCE WITH THE CITY	5		0		0		0		0		0
TOTAL	100		78.0		76.4		75.8		40.2		76.8

Security Guard Services - Zoo (2009-265)

Evaluation Committee Scoresheet

SECURITY GUARD SERVICES - ZOO 2009-265 3 of 5		MIKE GARCIA MERCHANT SECURITY EL PASO, TX		NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX		ORTIZ SECURITY & PATROL SAN ANTONIO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ORIGINAL)		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ALTERNATE)	
CRITERIA	WEIGHT BY %										
Grand Total		\$238,742.72		\$212,447.68		\$374,389.36		\$229,023.52		\$220,219.20	
After Discount		\$238,742.72		\$212,447.68		\$374,389.36		\$229,023.52		\$220,219.20	
COST	70		61.2		68.8		39.0		63.8		66.4
REPUTATION & QUALITY OF THE BIDDER'S SERVICE	15		15		15		3		15		15
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10		2		6		0		10		2
PAST RELATIONSHIP PERFORMANCE WITH THE CITY	5		5		0		0		5		5
TOTAL	100		83.2		89.8		42.0		93.8		88.4

Security Guard Services - Zoo (2009-265)

Evaluation Committee Scoresheet

SECURITY GUARD SERVICES - ZOO 2009-265 4 of 5		SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA.	SUN CITY SECURITY SERVICE, INC. EL PASO, TX	THE WACKENHUT CORPORATION EL PASO, TX	TRANS AMERICA PROTECTION CORPORATION EL PASO, TX	VETS SECURING AMERICA, INC SAN ANTONIO, TX
CRITERIA	WEIGHT BY %					
Grand Total		\$215,329.20	\$251,640.88	\$287,745.36	\$227,110.40	\$256,150.56
After Discount		\$214,252.55	\$251,640.88	\$287,745.36	\$224,839.30	\$256,150.56
COST	70	68.2	58.1	50.8	65.0	57.1
REPUTATION & QUALITY OF THE BIDDER'S SERVICE	15	12	12	15	12	15
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10	2	0	8	2	2
PAST RELATIONSHIP PERFORMANCE WITH THE CITY	5	0	0	0	5	0
TOTAL	100	82.2	70.1	73.8	84.0	74.1

Security Guard Services - Zoo (2009-265)

Evaluation Committee Scoresheet

SECURITY GUARD SERVICES - ZOO 2009-265 5 of 5		WHELAN SECURITY, CO. EL PASO, TX	
CRITERIA	WEIGHT BY %		
Grand Total		\$235,786.32	
After Discount		\$235,786.32	
COST	70		62.0
REPUTATION & QUALITY OF THE BIDDER'S SERVICE	15		15
EMPLOYEE MEDICAL BENEFITS AND INCENTIVES	10		2
PAST RELATIONSHIP PERFORMANCE WITH THE CITY	5		5
TOTAL	100		84.0

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

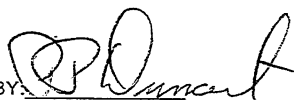
BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)		AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)		ALLIEDBARTON SECURITY SERVICES EL PASO, TX		ASEZ, INC. DBA STERLING SECURITY SAN ANTONIO, TX	
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$11.53	X 17,520 HRS = \$202,005.60	\$12.04	X 17520 HRS = \$210,940.80	\$10.21	X 17,520 HRS = \$178,879.20 (BIDDER'S YEARLY TOTAL: \$17,879.00)	\$9.41	X 17,520 HRS = \$164,863.20
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$12.67	X 2,080 HRS = \$26,353.60	\$13.18	X 2,080 HRS = \$27,414.40	\$11.26	X 2,080 HRS = \$23,420.80 (BIDDER'S YEARLY TOTAL: \$23,420.00)	\$11.91	X 2,080 HRS = \$24,772.80
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$11.53	X 144 HRS = \$1,660.32	\$12.04	X 144 HRS = \$1,733.76	\$10.21	X 144 HRS = \$1,470.24 (BIDDER'S YEARLY TOTAL: \$1,470.00)	\$9.41	X 144 HRS = \$1,355.04
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$11.53	X 600 HRS = \$6,918.00	\$12.04	X 600 HRS = \$7,224.00	\$10.21	X 600 HRS = \$6,126.00	\$9.41	X 600 HRS = \$5,646.00
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$11.82	X 2,880 HRS = \$34,041.60	\$12.33	X 2,880 HRS = \$35,510.40	\$10.21	X 2,880 HRS = \$29,404.80 (BIDDER'S YEARLY TOTAL: \$29,404.00)	\$9.41	X 2,880 HRS = \$27,100.80
GRAND TOTAL		\$270,979.12		\$282,823.36		\$239,301.04 (BIDDER'S GRAND TOTAL: \$239,299.00)		\$223,737.84	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:



DATE:

7/28/2009

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	AKAL SECURITY, INC. EL PASO, TX (BASE OFFER)	AKAL SECURITY, INC. EL PASO, TX (ALTERNATE OFFER)	ALLIEDBARTON SECURITY SERVICES EL PASO, TX	ASEZ, INC. DBA STERLING SECURITY SAN ANTONIO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐	☐	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☒	☒	☒
NO OPTION OFFERED.	☐	☐	☐	☐
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☐ NO ☒	YES ☐ NO ☒	YES ☐ NO ☒	YES ☒ NO ☐

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX		BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. DBA ALL AMERICAN INT'L SECURITY EL PASO, TX		CHIEF PROTECTIVE SERVICES, INC. MESA, AZ		CORPORATE SECURITY SOLUTIONS (DBA CSS USA INC.) ADA, MI	
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$10.60	X 17,520 HRS = \$185,712.00	\$11.99 (BIDDER'S YEARLY TOTAL: \$21,065.00)	X 17520 HRS = \$210,064.80	\$10.36	X 17,520 HRS = \$181,507.20	\$10.00	X 17,520 HRS = \$175,200.00
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$12.00	X 2,080 HRS = \$24,960.00	\$11.99 (BIDDER'S YEARLY TOTAL: \$24,939.00)	X 2,080 HRS = \$24,939.20	\$13.00	X 2,080 HRS = \$27,040.00	\$11.38	X 2,080 HRS = \$23,670.40
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$10.20	X 144 HRS = \$1,468.80	\$11.99 (BIDDER'S YEARLY TOTAL: \$1,727.00)	X 144 HRS = \$1,726.56	\$10.36	X 144 HRS = \$1,491.84	\$12.00	X 144 HRS = \$1,728.00
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$10.60	X 600 HRS = \$6,360.00	\$11.99	X 600 HRS = \$7,194.00	\$10.36	X 600 HRS = \$6,216.00	\$12.00	X 600 HRS = \$7,200.00
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$9.00	X 2,880 HRS = \$25,920.00	\$11.99 (BIDDER'S YEARLY TOTAL: \$34,531.00)	X 2,880 HRS = \$34,531.20	\$10.36	X 2,880 HRS = \$29,836.80	\$10.00 (BIDDER'S YEARLY TOTAL: \$28,880.00)	X 2,880 HRS = \$28,800.00
GRAND TOTAL		\$244,420.80		\$278,455.76 (BIDDER'S GRAND TOTAL: \$278,456.00)		\$246,091.84		\$236,598.40 (BIDDER'S GRAND TOTAL: \$236,678.40)	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	BLACKHAWK SECURITY SERVICES, INC. HOUSTON, TX	BRADFORD ALL AMERICAN INTERNATIONAL SECURITY, INC. DBA ALL AMERICAN INT'L SECURITY EL PASO, TX	CHIEF PROTECTIVE SERVICES, INC. MESA, AZ	CORPORATE SECURITY SOLUTIONS (DBA CSS USA INC.) ADA, MI
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐	☐	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☒	☐	☒
NO OPTION OFFERED.	☐	☐	☒	☐
PAYMENT TERMS:	9% - 10 DAYS	25% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☒ NO ☐	YES ☐ NO ☒	YES ☒ NO ☐	YES ☒ NO ☐

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

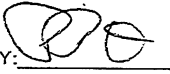
BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		CULPEPPER & ASSOCIATES SECURITY SERVICES, INC. ATLANTA, GA		DIAMOND DETECTIVE AGENCY, INC. CHICAGO HEIGHTS, IL		MIKE GARCIA MERCHANT SECURITY EL PASO, TX		NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX	
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$23.69	X 17,520 HRS = \$415,048.80	\$9.74	X 17520 HRS = \$170,644.80	\$10.28	X 17,520 HRS = \$180,105.60	\$9.12	X 17,520 HRS = \$159,782.40
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$26.66	X 2,080 HRS = \$55,452.80	\$12.89	X 2,080 HRS = \$26,811.20	\$10.28	X 2,080 HRS = \$21,382.40	\$9.25	X 2,080 HRS = \$19,240.00
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$35.54	X 144 HRS = \$5,117.76	\$9.74	X 144 HRS = \$1,402.56	\$10.28	X 144 HRS = \$1,480.32	\$9.12	X 144 HRS = \$1,313.28
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$23.69	X 600 HRS = \$14,214.00	\$9.74	X 600 HRS = \$5,844.00	\$10.28	X 600 HRS = \$6,168.00	\$9.12	X 600 HRS = \$5,472.00
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$23.69	X 2,880 HRS = \$68,227.20	\$9.74	X 2,880 HRS = \$28,051.20	\$10.28	X 2,880 HRS = \$29,606.40	\$9.25	X 2,880 HRS = \$26,640.00
GRAND TOTAL		\$558,060.56		\$232,753.76		\$238,742.72		\$212,447.68	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/22/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	CULPEPPER & ASSOCIATES SECURITY SERVICES, INC. ATLANTA, GA	DIAMOND DETECTIVE AGENCY, INC. CHICAGO HEIGHTS, IL	MIKE GARCIA MERCHANT SECURITY EL PASO, TX	NIGHT EYES PROTECTIVE SERVICES INCORPORATED EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		NONE STATED		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐	☐	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐	☒	☒
NO OPTION OFFERED.	☒	☐	☐	☐
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☐ NO ☒	YES ☐ NO ☒	YES ☐ NO ☒	YES ☐ NO ☒

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

DATE: 7/28/69

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		ORTIZ SECURITY & PATROL SAN ANTONIO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ORIGINAL)		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ALTERNATE ORIGINAL)		SECURITAS SECURITY SERVICES USA INC. EL PASO, TX	
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$15.89	X 17,520 HRS = \$278,392.80 (PLUS HOLIDAY RATE)	\$9.78	X 17520 HRS = \$171,345.60	\$9.40	X 17,520 HRS = \$164,688.00	\$10.40	X 17,520 HRS = \$182,208.00
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$17.89	X 2,080 HRS = \$37,211.20 (PLUS HOLIDAY RATE)	\$10.69	X 2,080 HRS = \$22,235.20	\$10.32	X 2,080 HRS = \$21,465.60	\$12.57	X 2,080 HRS = \$26,145.60
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$15.89	X 144 HRS = \$2,288.16 (PLUS HOLIDAY RATE)	\$9.78	X 144 HRS = \$1,408.32	\$9.40	X 144 HRS = \$1,353.60	\$10.40	X 144 HRS = \$1,497.60
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$17.89	X 600 HRS = \$10,734.00 (PLUS HOLIDAY RATE)	\$9.78	X 600 HRS = \$5,868.00	\$9.40	X 600 HRS = \$5,640.00	\$10.40	X 600 HRS = \$6,240.00
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$15.89	X 2,880 HRS = \$45,763.20 (PLUS HOLIDAY RATE)	\$9.78	X 2,880 HRS = \$28,166.40	\$9.40	X 2,880 HRS = \$27,072.00	\$11.21	X 2,880 HRS = \$32,284.80
GRAND TOTAL		\$374,389.36 (BIDDER'S GRAND TOTAL: NONE STATED)		\$229,023.52		\$220,219.20		\$248,376.00	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	ORTIZ SECURITY & PATROL SAN ANTONIO, TX	RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ORIGINAL)	RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX (ALTERNATE ORIGINAL)	SECURITAS SECURITY SERVICES USA INC. EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐	☐	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☒	☒	☐
NO OPTION OFFERED.	☐	☐	☐	☒
PAYMENT TERMS:	100% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☐ NO ☒	YES ☒ NO ☐	YES ☒ NO ☐	YES ☒ NO ☐
BIDS SOLICITED:	BIDS RECEIVED:		BIDS LOCAL:	NO BIDS:

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

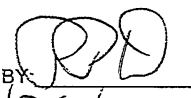
BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA		SUN CITY SECURITY SERVICE, INC. EL PASO, TX		THE WACKENHUT CORPORATION EL PASO, TX		TRANS AMERICA PROTECTION CORPORATION EL PASO, TX	
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$9.07 (BIDDER'S YEARLY TOTAL: \$158,951.15)	X 17,520 HRS = \$158,906.40	\$10.77	X 17520 HRS = \$188,690.40	\$12.39	X 17,520 HRS = \$217,072.80	\$9.60	X 17,520 HRS = \$168,192.00
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$11.01 (BIDDER'S YEARLY TOTAL: \$22,890.72)	X 2,080 HRS = \$22,900.80	\$11.50	X 2,080 HRS = \$23,920.00	\$12.39	X 2,080 HRS = \$25,771.20	\$11.60	X 2,080 HRS = \$24,128.00
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$9.25	X 144 HRS = \$1,332.00	\$10.77	X 144 HRS = \$1,550.88	\$12.39	X 144 HRS = \$1,784.16	\$9.60	X 144 HRS = \$1,382.40
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$9.25	X 600 HRS = \$5,550.00	\$10.77	X 600 HRS = \$6,462.00	\$12.39	X 600 HRS = \$7,434.00	\$9.60	X 600 HRS = \$5,760.00
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$9.25	X 2,880 HRS = \$26,640.00	\$10.77	X 2,880 HRS = \$31,017.60	\$12.39	X 2,880 HRS = \$35,683.20	\$9.60	X 2,880 HRS = \$27,648.00
GRAND TOTAL		\$215,329.20 (BIDDER'S GRAND TOTAL: \$26,363.87)		\$251,640.88		\$287,745.36		\$227,110.40	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

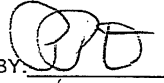
BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	SECURITY PATROL MANAGEMENT CORPORATION INGLEWOOD, CA	SUN CITY SECURITY SERVICE, INC. EL PASO, TX	THE WACKENHUT CORPORATION EL PASO, TX	TRANS AMERICA PROTECTION CORPORATION EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☐	☒	☐
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☒	☐	☐
NO OPTION OFFERED.	☐	☐	☐	☒
PAYMENT TERMS:	.5% OF 1% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	1% - 10 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☐ NO ☒	YES ☒ NO ☐	YES ☒ NO ☐	YES ☐ NO ☒

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

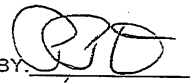
BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

		VETS SECURING AMERICA, INC. SAN ANTONIO, TX		WHELAN SECURITY, CO. EL PASO, TX					
ITEM NO.	LOCATION	BILLABLE HOUR	YEARLY TOTAL	BILLABLE HOUR	YEARLY TOTAL				
1.	EL PASO ZOO - STANDARD OPERATIONS ESTIMATED 17,520 HOURS PER WEEK	\$10.94	X 17,520 HRS = \$191,668.80	\$10.03	X 17520 HRS = \$175,725.60				
2.	EL PASO ZOO - STANDARD OPERATIONS SECURITY SUPERVISOR ESTIMATED 2,080 HOURS PER WEEK	\$11.94	X 2,080 HRS = \$24,835.20	\$11.40	X 2,080 HRS = \$23,712.00				
3.	SPECIAL EVENTS ESTIMATED 144 HOUR PER YEAR	\$10.94	X 144 HRS = \$1,575.36	\$10.03	X 144 HRS = \$1,444.32				
4.	ON-SITE PARKING/TRAFFIC/ CROWD CONTROL ESTIMATED 600 HOURS PER WEEK	\$10.94	X 600 HRS = \$6,564.00	\$10.03	X 600 HRS = \$6,018.00				
5.	DISPATCHER ESTIMATED 2,880 HOUR PER WEEK	\$10.94	X 2,880 HRS = \$31,507.20	\$10.03	X 2,880 HRS = \$28,886.40				
GRAND TOTAL		\$256,150.56		\$235,786.32					

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 7/28/09

CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES

BID # 2009-265

BID DATE: JULY 22, 2009

DEPARTMENT: ZOO

	VETS SECURING AMERICA, INC. SAN ANTONIO, TX	WHELAN SECURITY, CO. EL PASO, TX		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☐	☐		
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	☒	☒		
NO OPTION OFFERED.	☐	☐		
PAYMENT TERMS:	___% - 30 DAYS ☒	NET - 30 DAYS		
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES ☒ NO ☐	YES ☒ NO ☐		
BIDS SOLICITED: 28	BIDS RECEIVED: 22	BIDS LOCAL: 21	NO BIDS: 0	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY:

DATE:_____

2009-265 SECURITY GUARD SERVICES - ZOO DEPARTMENT

AMERITEX GUARD SERVICES
100 N. CENTRAL EXPRESSWAY SUITE 350
RICHARDSON, TX 75080

AMERICAN EAGLE PROTECTIVE SERVICES
717 MOUNTAIN RIDGE DRIVE
LEANDER, TX 78641

WACKENHUT CORPORATION
11420 CEDAR OAK DRIVE
EL PASO, TX 79936

ALL AMERICAN INTERNATIONAL SECURITY
324 EUCLID
EL PASO, TX 79905

ALLIED BARTON SECURITY SERVICES
7500 VISCOUNT, SUITE C66
EL PASO, TX 79925

ADVANCE SECURITY - US
SECURITY ASSOCIATES, INC.
1200 GOLDEN KEY CIRCLE
EL PASO, TX 79925

AMERICAN RANGERS SECURITY
316 N. CAROLINA DR.
EL PASO, TX 79915

AZAR SECURITY SERVICES
114 N. ZARAGOZA ROAD
EL PASO, TX 79907

BURNS INTERNATIONAL
SECURITY SERVICES, INC.
1155 WESTMORELAND STREET
EL PASO, TX 79925

U-B SAFE SECURITY ASSOCIATES
5217 JESSICA STREET
EL PASO, TX 79932

GARCIA MIKE MERCHANT SECURITY LLC
6000 WELCH AVE
EL PASO, TX 79905

GUARDSMARK, INC.
5959 GATEWAY WEST
EL PASO, TX 79905

INVESTIGATORS SECURITY FORCE
1717 MONTANA AVENUE
EL PASO, TX 79902

MAGIC K9 SECURITY
3809 PERA AVENUE
EL PASO, TX 79905

MARISCAL SECURITY SERVICES
1815 KARL WYLER DRIVE
EL PASO, TX 79936

NIGHT EYES PROTECTIVE SERVICE
2407 E. YANDELL SUITE. C
EL PASO, TX 79903

R B H SECURITY & INVESTIGATION INC.
10541 GREENWAY DRIVE
EL PASO, TX 79925

RUIZ PROTECTIVE SERVICE, INC.
5530 E. PAISANO
EL PASO, TX 79905

SECURITAS SECURITY SERVICES
USA, INC.
1155 WESTMORELAND DRIVE SUITE 201
EL PASO, TX 79925

SUN CITY SECURITY SERVICES, INC.
9155 DYER 90-B
EL PASO, TX 79924

TEXAS ENFORCER, LLC
3407 DOUGLAS AVENUE
EL PASO, TX 79903

TEXAS SECURITY
3510 LEE BLVD
EL PASO, TX 79936

UTF

TRANS AMERICA PROTECTION CORP.
7365 REMCON CIRCLE
EL PASO, TX 79912

COMPRENHESIVE SECURITY
SERVICE, INC.
1250 SUTTERVILLE ROAD #150
SACRAMENTO, CA 95822

ASEZ INC DBA STERLING SECURITY
1716 S SAN MARCOS STE 120
SAN ANTONIO, TX 78207-7050

All Phase Security, Inc.
Attn: Rene Ortiz
2959 Promenade Street Suite 200
West Sacramento, Ca 95691

International Security Agency Inc.
Attn: Ryuji Brumley
311 Highland Cross Dr.. #2208
Houston, TX 77073

CSS USA
ATTN: CARRIE GIBSON
8066 E FULTON
ADA, MI 49301

added m/20/09 cf

VICES - ZOO

UTF

added
7/18/09
mf