

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Fire

AGENDA DATE: October 16, 2018

CONTACT PERSON NAME/PHONE: Mario D'Agostino, Fire Chief, 915-212-5610
Bruce D. Collins, Director, Purchasing & Strategic Sourcing
915-212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL No. 2: Set the Standard for a Safe and Secure City

SUBJECT:

The award of Solicitation No. 2018-1088 Alternators, Starters and Related Parts to Romaine Electric Corporation, for an initial three (3) year term estimated award of \$80,759.40. The award is to include a two (2) year optional amount of \$53,839.60 for a total five (5) year award of \$134,599.00. The award of this contract will allow for the ongoing maintenance and upkeep of the Fire Department vehicles and would help support the safe and efficient operation of services

BACKGROUND / DISCUSSION:

The El Paso Fire Department has reviewed Solicitation # 2018-1088 Alternators, Starters and Related Parts, and recommends the contract be awarded to Romaine Electric Corporation, as the bidder offering the lowest bid to the City of El Paso.

This contract is intended to provide alternators, starters and related parts for the repair and maintenance of light-duty passenger vehicles, pick-up trucks, ambulances, pumpers, quints, and aerial apparatus, owned and operated by the Fire Department. This extends the vehicle service life and helps maintain maximum reliability.

SELECTION SUMMARY:

Solicitation was advertised on August 14, 2018 and August 21, 2018. The solicitation was posted on City website on August 14, 2018. The email (Purmail) notification was sent out on August 16, 2018. Total of thirty nine (39) views. Total of ten (10) bidders were solicited; three (3) local bidders. Three (3) bids were received, one (1) local vendor.

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COST VARIANCE:

The difference in cost based on the comparison to the previous contract three (3) years period, is a decrease of 34.32%.

PRIOR COUNCIL ACTION:

Council awarded Solicitation No. 2016-020 on November 10, 2015.

AMOUNT AND SOURCE OF FUNDING:

Total Estimated Amount: \$134,599.00.

Department: 322; Fund: 1000; Division: 22090; Account: 531180; Program: P2216 - Fire Emergency Apparatus Fleet.

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

Marco A. Diaz
Name

[Signature]
Signature

10/8/18
Date

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **CONSENT** agenda for the Council Meeting of **OCTOBER 16, 2018**.

Strategic Goal No 2: Set the Standard for a Safe and Secure City

The award of Solicitation No. 2018-1088 Alternators, Starters and Related Parts to Romaine Electric Corporation, for an initial three (3) year term estimated award of \$80,759.40. The award is to include a two (2) year optional amount of \$53,839.60 for a total five (5) year award of \$134,599.00. The award of this contract will allow for the ongoing maintenance and upkeep of the Fire Department vehicles and would help support the safe and efficient operation of services.

Department:	Fire Department
Award to:	Romaine Electric Corporation
	Kent, WA
Item(s):	All
Initial Term:	3 years
Option to extend:	2 years
Annual Estimated Award:	\$26,919.80
Initial Term Estimated Award:	\$80,759.40 (3 years)
Total Estimated Award:	\$134,599.00 (5 years)
Account No.:	322-22090-531180-1000-P2216
Funding Source:	General Fund – Fire Emergency Apparatus Fleet
District(s):	All

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing and Fire Department recommend award as indicated to Romaine Electric Corporation, the lowest, responsive and responsible bidder.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



Project Name: ALTERNATORS STARTERS AND RELATED PARTS

Solicitation #: 2018-1088

Bid Opening Date: SEPTEMBER 12, 2018

Department: FIRE

				ALTERNATOR SERVICE INC DALLAS, TX			FRONTERA RADIATORS AND PARTS INC EL PASO, TX			ROMAINE ELECTRIC CORPORATION KENT, WA		
ITEM NO.	DESCRIPTION	EST. ANNUAL QTY.		UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YEAR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YEAR TOTAL (D)	UNIT PRICE (B)	ANNUAL TOTAL (C)	3-YEAR TOTAL (D)
		MIN	MAX (A)									
1.	ALTERNATOR 14V 270 AMPS PART# A0014993PA	1	2	\$673.42	\$1,346.84	\$4,040.52	\$1,137.50	\$2,275.00	\$6,825.00	\$676.00	\$1,352.00	\$4,056.00
2.	ALTERNATOR 14V 320 AMPS PART# A0014962PA	1	2	\$795.00	\$1,590.00	\$4,770.00	\$1,651.00	\$3,302.00	\$9,906.00	\$849.00	\$1,698.00	\$5,094.00
3.	ALTERNATOR 14V 360 AMPS PART # C715	1	2	\$2,525.70	\$5,051.40	\$15,154.20	\$3,568.47	\$7,136.94	\$21,410.82	\$1,775.00	\$3,550.00	\$10,650.00
4.	ALTERNATOR 14V 350 AMPS PART# C634	1	2	\$2,232.81	\$4,465.62	\$13,396.86	\$3,087.18	\$6,174.36	\$18,523.08	\$1,532.00	\$3,064.00	\$9,192.00
5.	ALTERNATOR 14V 400 AMPS PART# C714	1	2	\$2,380.97	\$4,761.94	\$14,285.82	\$3,321.87	\$6,643.74	\$19,931.22	\$1,690.00	\$3,380.00	\$10,140.00
6.	ALTERNATOR 14V 400 AMPS PART# C716	1	2	\$2,525.70	\$5,051.40	\$15,154.20	\$3,505.06	\$7,010.12	\$21,030.36	\$1,775.00	\$3,550.00	\$10,650.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/
DATE: 9/14/18

2018-1088 ALTERNATORS STARTERS AND RELATED PARTS



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		MIN	MAX (A)									
7.	ALTERNATOR 14V 430 AMPS PART# C680	1	2	\$2,730.80	\$5,461.60	\$16,384.80	\$4,136.00	\$8,272.00	\$24,816.00	\$1,883.00	\$3,766.00	\$11,298.00
8.	VOLTAGE REGULATOR PART# R240105747	1	2	\$21.95	\$43.90	\$131.70	\$229.00	\$458.00	\$1,374.00	\$26.55	\$53.10	\$159.30
9.	VOLTAGE REGULATOR PART# R240104104	1	2	\$30.76	\$61.52	\$184.56	\$238.46	\$476.92	\$1,430.76	\$34.55	\$69.10	\$207.30
10.	VOLTAGE REGULATOR FOR C680 AND C714 PART# A2-155	1	3	\$375.99	\$1,127.97	\$3,383.91	\$625.00	\$1,875.00	\$5,625.00	\$246.55	\$739.65	\$2,218.95

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Solicitation #: 2018-1088

Bid Opening Date: SEPTEMBER 12, 2018

Department: FIRE

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		MIN	MAX (A)									
11.	VOLTAGE REGULATOR FOR C634 AND C716 PART# A2-128	1	2	\$295.94	\$591.88	\$1,775.64	\$553.00	\$1,106.00	\$3,318.00	\$204.55	\$409.10	\$1,227.30
12.	STARTER 12V 11T PART# MT42 (6356N)	10	15	\$179.00	\$2,685.00	\$8,055.00	\$425.00	\$6,375.00	\$19,125.00	\$229.95	\$3,449.25	\$10,347.75
13.	STARTER 12V 12T PART# MT39 (6919N)	6	8	\$245.27	\$1,962.16	\$5,886.48	\$410.00	\$3,280.00	\$9,840.00	\$229.95	\$1,839.60	\$5,518.80
TOTAL SECTION A (ITEMS 1-13)					\$34,201.23	\$102,603.69		\$54,385.08	\$163,155.24		\$26,919.80	\$80,759.40

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	ALTERNATOR SERVICE INC DALLAS, TX	FRONTERA RADIATORS AND PARTS INC EL PASO, TX	ROMAINE ELECTRIC CORPORATION KENT, WA
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
AMENDMENTS ACKNOWLEDGED:	N/A	N/A	N/A
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	5	8	8
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24	72	72
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
BIDS SOLICITED: 10 LOCAL BIDS SOLICITED: 3 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 1 NO BID: 0			

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DATE: 9/14/18

2018-1088 ALTERNATORS STARTERS AND RELATED PARTS

**2018-1088 Alternators, Starters and Related Parts
Bidder List**

Texas Alternator
9545 N IH 35
Austin TX. 78753

Texas Alternator
5426 IH 10 East
San Antonio TX 78219

Turbo & Electric Sales & Service Inc.
2222 N. 23rd Drive
Phoenix AZ. 85009

Hensley Battery & Electrics
4865 East Galley Road
Colorado Springs CO. 80915

C.C. Battery Co.
3513 Agnes Street
PO Box 2823
Corpus Christi TX. 78405

Elreg Distributors Ltd.
1175 Corporate Drive, Unit 3
Burlington, ON
L7L 5V5

Romaine Electric
Contact: Shawn Bray
8811 S. 208th St
Kent, WA 98031

Doggett Freightliner
Contact: Roberto Vasquez
1367 Horizon Blvd
El Paso, TX 79928

Truck Enterprises Inc.
Contact: Carlos Gomez
13675 Gateway Blvd W
El Paso, TX 79929

Rush Truck Center
Contact: Joe Lerma
12253 Gateway Blvd W
El Paso TX 79936