

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: International Bridges

AGENDA DATE: October 16, 2018

CONTACT PERSON/PHONE: Monica Lombraña, Managing Director
Aviation & International Bridges, 915-212-7501
Bruce D. Collins, Purchasing Director, 915-212-1181

DISTRICT(S) AFFECTED: 6 & 8

STRATEGIC GOAL NO. 1: Create an Environment Conducive to Strong, Sustainable, Economic Development

SUBJECT:

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue purchase order(s) to The Revenue Markets, Inc. dba TRMI Systems Integration, the sole source provider for the Toll Collection System software and hardware. International Bridges is seeking to extend a yearly Maintenance Agreement & Oracle support.

BACKGROUND / DISCUSSION:

The Revenue Markets, Inc. dba TRMI is the sole source provider for the application software and related equipment for the electronic toll collection system for the International Bridges. Contract would provide maintenance coverage for all electronic toll equipment and software applications, including updates.

SELECTION SUMMARY

Sole Source

CONTRACT VARIANCE PREVIOUS CONTRACT:

The yearly cost variance is as follows:

Year 1 – Increase of \$622.94 (2.47% Increase)

Year 2 – Increase of \$641.93 (2.48% Increase)

Year 3 – Increase of \$660.58 (2.49% Increase)

PROTEST

☒ No protest received for this requirement.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ No

If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5

- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

On September 19, 2017, El Paso City Council approved the issuance of a solicitation to The Revenue Markets, Inc. dba TRMI Systems Integration, the sole developer, manufacturer and provider of application software and related equipment for the toll collection system at the International Bridges.

AMOUNT AND SOURCE OF FUNDING:

FY2019-2021, \$77,657.66

\$25,237.74 – Year 1

\$25,879.67 – Year 2

\$26,540.25 – Year 3

Funding Source: International Bridges Operational Fund

Funding String: 522290-564-3300-64830

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda (under **PURCHASING REQUESTS**) for the Council Meeting of **October 16, 2018**.

Strategic Goal 1: Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue purchase order(s) to The Revenue Markets, Inc. dba TRMI Systems Integration, the sole source provider for the Toll Collection System software and hardware, and Maintenance Agreement & Oracle support with the stipulation that the vendor provides an updated sole source letter and affidavit each year. This maintenance agreement will provide coverage for all electronic toll equipment and software application including updates.

CONTRACT VARIANCE:

The previous contract was awarded in 2017, cost increased by 2.47%.

Department:	International Bridges
Award to:	Revenue Markets, Inc. dba TRMI Systems Integration Accord, NY
Initial Term:	3 years
Total Estimated Award:	\$77,657.66
Account No.:	522290-564-3300-64830
Funding Source:	International Bridges Operational Fund
District(s):	6 & 8
Sole Source No:	2019-298

This is a Sole Source, service contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

*******ADDITIONAL INFO BELOW*******



P 845 626 8655

F 845 626 2492

WWW.TRMI.COM

October 1, 2018

Ms. Sandra Limon
Business & Financial Manager
City of El Paso International Bridges
1001 S. Stanton Street
El Paso, Texas 79901

Re: Sole Source Letter – (3) Year Maintenance Agreement 2018-21

To Ms. Limon:

The Revenue Markets, Inc. (TRMI) integrated and installed the computerized toll collection system in use at the three International Bridges for the City of El Paso.

TRMI is the designer and developer for the hardware and software for this system. We are the only integrator of record who can install and produce changes to our design and specifications. We know of no other system integrator who produces a product of equal design.

Therefore, we submit that TRMI is to be considered the sole source for El Paso's Maintenance Agreement.

Sincerely,

A handwritten signature in dark ink that reads "Marcy Nigro-Paris". The signature is fluid and cursive, with the first name "Marcy" and last name "Paris" being more prominent than the middle name "Nigro".

Marcy Nigro-Paris
Director of Operations



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Henry Kroll. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: The Revenue Markets, Inc. (TRMI)
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
TRMI is the designer & developer for the hardware & software for El Paso's TCS. We are the only integrator of record who can make changes to our design. Therefore, we submit that TRMI is the sole source for your 3-Year Maintenance Agreement, 2018-21.
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. **Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.**

Signature

SUBSCRIBED AND SWORN to before me on this 1st day of October 2018

NOTARY PUBLIC
Marcy Nigro-Paris

PRINTED NAME
May 17, 2019

MY COMMISSION EXPIRES

MARCY NIGRO PARIS
Notary Public, State of New York
NYS Reg. # 01NI6025091
Qualified in Ulster County
Commission Expires May 17, 2019

COMPANY NAME: The Revenue Markets, Inc. dba: TRMI Systems Integration

ADDRESS, CITY, STATE & ZIP CODE 5120 US Highway 209, Accord, New York 12404

PHONE: 845.626.8655

FAX NUMBER: 845.626.2492

CONTACT NAME AND TITLE: Henry Kroll, CEO

WEB ADDRESS: www.trmi.com

EMAIL: hkroll@trmi.com

FEDERAL TAX ID NUMBER: 14-1560054

TEXAS SALES TAX NUMBER: _____