

CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: Aviation

AGENDA DATE: October 18, 2016

CONTACT PERSON/PHONE: Monica Lombrana, Director of Aviation, (915) 212-7301
Bruce D. Collins, Purchasing Director, (915) 212-1181

DISTRICT(S) AFFECTED: All

STRATEGIC GOAL 1: Create an Environment Conducive to Strong, Sustainable Economic Development

SUBJECT:

Discussion and action to award Solicitation 2016-963 EPIA Checked Baggage Inspection System to Hensel Phelps Construction Co. for an estimated total amount of \$20,682,620.00.

BACKGROUND / DISCUSSION:

This project consists of the removal and replacement of the existing checked baggage screening equipment, building addition and modifications, as well as the installation of an enclosure to accommodate the expanded footprint of the new equipment. The project includes all utility upgrades and site work associated with the improvements.

SELECTION SUMMARY:

Solicitation was advertised on June 7, 2016 and June 14, 2016. The solicitation was posted on City website on June 7, 2016. The email (Purmail) notification was sent out on June 9, 2016. There were a total of ninety six (96) viewers. Three (3) proposals were received, all of them coming from local firms.

PROTEST

- No protest received for this requirement.
- Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or Not Applicable (Routine)
If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8
- All Districts

PRIOR COUNCIL ACTION:

None

AMOUNT AND SOURCE OF FUNDING:

Passenger Facility Charges and Transportation Security Administration

562-3080-62230-580270-PAP00640

TSA: \$ 10,827,317.00

PFC: \$ 9,855,303.00

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Monica Lombraña, Director of Aviation

**COUNCIL PROJECT FORM
(Low Bid)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR AGENDA** for the Council Meeting of **October 18, 2016**.

STRATEGIC GOAL 1: Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action to award Solicitation 2016-963 EPIA Checked Baggage Inspection System to HENSEL PHELPS CONSTRUCTION CO. for an estimated total amount of \$20,682,620.00.

Department:	Aviation
Award to:	HENSEL PHELPS CONSTRUCTION CO. El Paso, TX
Item(s):	All
Initial Term:	720 Consecutive Calendar Days
Base Bid:	\$20,682,620.00
Total Estimated Award:	\$20,682,620.00
Account No.:	562-3080-62230-580270-PAP00640
Funding Source:	Passenger Facility Charges and Transportation Security Administration
District(s):	All

This is a Competitive Sealed Proposal, lump sum contract.

The Purchasing & Strategic Sourcing Department and the Department of Aviation recommend award as indicated to HENSEL PHELPS CONSTRUCTION CO., the bidder offering the best value bid.

It is requested that the City Manager be authorized to establish the funding sources and make any necessary budget transfers and execute any and all documents necessary for execution of this award.

As a part of this award, upon the review of the City Attorney, the City Engineer or the Director of Aviation may without further authorization from City Council approve contract changes which are necessary for proper execution of the work and carrying out the intent of the project, which are in accordance with applicable law, do not make changes to the prices and are within the appropriate budget.

Contact person:
Purchasing & Strategic Sourcing, Bruce D. Collins, (915) 212-1181
Monica Lombraña, Director of Aviation, (915) 212-7301

**COMPETITIVE SEALED PROPOSAL
OFFEROR CERTIFICATION**

2016-963 EPIA Checked Baggage Inspection System

The negotiation phase for this solicitation has been completed.

The Offeror, Hensel Phelps Construction Co., has received the highest score, 87.73 and is, therefore, certified as offering the City of El Paso the Best Value for this project.

The amount of the award will be \$ 20, 682,620.00. This amount includes the following proposal components and alternates with their corresponding amounts:

PROPOSAL COMPONENT	\$ AMOUNT
Base Bid	\$19,787,000.00
Additional Canopy	\$200,100.00
Porter Service	\$695,520.00

I, Samuel Keiser, of FHIF,

Concur with this Certification on this the 7th day of September 2016.

I, [Signature], of EPIA,

Concur with this Certification on this the 7th day of September 2016.

I, [Signature], of EPIA,

Concur with this Certification on this the 7th day of SEPTEMBER 2016.

I, [Signature], of CITY OF EL PASO/CAP IMP. SEPTEMBER,

Concur with this Certification on this the 7th day of September 2016.

I, [Signature], of EPIA,

Concur with this Certification on this the 7th day of September 2016.

COMPETITIVE SEALED PROPOSAL (CSP) EVALUATION SHEET
 EPIA Checked Baggage Inspection System (CBIS)
 Solicitation No. 2016-963

Evaluation Factors	Maximum Points	Hensel Phelps Construction Co.	Urban Associates Inc.	Arrow Building Corp.
A - Cost of offeror's Proposal	40	\$ 19,787,000.00 38.00	\$ 18,719,000.00 40.00	\$ 20,965,000.00 35.60
B - Offeror's Experience and Reputation	15	13.65	7.91	6.92
C - The quality of the offeror's goods or services	15	13.80	8.50	7.40
D - The offeror's proposed personnel	15	14.16	12.02	13.00
E - Other Relevant Factor. Construction Team's CBIS Subcontractor Construction Expertise	15	8.12	7.82	10.20
Total Points	100	87.73	76.25	73.12

Ranking

1

2

3

APPROVED: [Signature] for ML 7/18/16
 Department Head Date

APPROVED: [Signature] for Bruce D. Callis 7/18/16
 Purchasing & Strategic Sourcing Director Date

APPROVED: [Signature]
 City Manager Date

Approved as to Form:
 [Signature]
 Assistant City Attorney



**CITY OF EL PASO
COST OF SUMMARY PROPOSAL**

THIS PORTION IS PART "A" OF THE COMPETITIVE SEALED PROPOSAL OFFEROR CRITERIA EVALUATION



BID TITLE: EPIA CHECKED BAGGAGE INSPECTION SYSTEM		BID NO: 2016-963	
BID DATE: JULY 6, 2016		DEPARTMENT: CAPITAL IMPROVEMENT	
	ARROW BUILDING CORP. EL PASO, TX BIDDER 1 of 3	HENSEL PHELPS CONSTRUCTION CO. EL PASO, TX BIDDER 2 of 3	URBAN ASSOCIATES INC. EL PASO, TX BIDDER 3 of 3
SUM TOTAL BASE BID:	\$20,965,000.00	\$19,787,000.00	\$18,719,000.00
AMENDMENTS NO. 1, 2, 3, 4, 5, 6, & 7 ACKNOWLEDGED:	YES	YES	YES
BID BOND SUBMITTED:	YES	YES	YES

Approved By: 
Date: 7/7/16

(BID # 2016-963)

<u>Name</u>	<u>Company</u>
1 Lopez, Richard V.	Advanced Security Co
2 Ellis, Mark	Air Moving Equipment
3 Quintero, Luciano	Allied Paving Compan
4 Brinegar, Lyndon	Alpha Building Corp
5 McGlohon, Tyler	Arrow Building
6 Beaman, Mary	Autoclear,LLC
7 Nguyen, Phillip	Automatic Systems, I
8 BRISENO, CUAUHTEMOC	AZTEC CONTRACTORS, I
9 Velasco, Mario	Bain Construction
10 Kurt, Pitzer	BidNet
11 Casey, Smith	BNP Associates
12 Hernandez, Beto	Border Demolition, I
13 WEIDENFELLER, WOLFGANG	C & C ROAD CONSTRUCTION, INC.
14 Cortez, Angel	Cemex
15 Candee, Kim	CF Jordan Constructi
16 Wood, Jane	Construction Reporte
17 Carroll, Teresa	Contract-Decor Inc
18 Deg, Maria	Contractors Register
19 Cevin, Currey	Currey Adkins
20 Oney, Hilary	Dantex Construction
21 Harrison, Mike	Del Mar Contracting,
22 Mallari, Herold	Deltek Inc.
23 Lazo, Perla	Desert Contracting
24 Barnett, Deron	Diversified Conveyor
25 WHITE, BRIAN	DIVERSIFIED ELECTRIC
26 Treto, Breanna	Dodge Data And Analy
27 peggy, koehn	Dodge Reports
28 Soto, Alex	DRS Rock Materials L
29 Octavio, Zaragoza	DS Mechanical Contra
30 Lujan, Rosie	ECM International
31 Briones, Adrian	El Paso Bid Deposito

(BID # 2016-963)

<u>Name</u>	<u>Company</u>
32 Madrid, Guadalupe	EL PASO REPROGRAPHIC
33 Alvarado, Paul	ERMC
34 Marino, Patrick	Faithful+Gould
35 whitten, Tenille	Five Star Airport AI
36 Gameros, Manuel	Gamboa Electric
37 Hickman, Stephen	Gardner Zemke Compan
38 Abay, Nick	Hensel Phelps
39 Mejia, Saul	Horizone Constructio
40 Camillieri, Joseph	Intelligent Signage
41 Jon, Lewis	Intraworks USA
42 Kevin, Gillman	iSqFt
43 BISSOT, OSCAR	JMR TECHNOLOGY, INC.
44 Gallardo, Frank J	Jobe Materials
45 Kimmins, John	Kimmins Koatings
46 Held, Kevin	Lariat Builders Grou
47 Moore, Pete	Logan Teleflex Inc.
48 Gleason, Lourdes	Logplan
49 martinez, avelardo	martinez irrigation
50 matyear, william	matyear construction
51 Mora, Jorge	Mijares Mora Archite
52 Ana, Medina	millennium electrica
53 Harper, Damon	Monhar Construction
54 Joe, Montgomery	Morcon Construction
55 KEITH, GROSS	MULTITECH GROUP, INC
56 Chavarria, Brayan	MWI
57 Swearingen, Clinton	Paragon Project Reso
58 Trujillo, Marcelino	Parkhill Smith and C
59 arzaga, jesus	pmi
60 Bid Clerk, Bid Clerk	Prime Vendor Inc.
61 Marie Debbie, Kajak	Pteris Global (USA)
62 Soliz-Ruiz, Christina	RAndB Construction

(BID # 2016-963)

<u>Name</u>	<u>Company</u>
63 Morris, Bryan	RBM Engineering, Inc
64 Shane, Robertson	Scotvale.
65 Stewart, Michael	SEW Eurodrive
66 Villarreal, Neri	Southwest Ironwork I
67 Kirk, Yoshida	Strategic Partnershi
68 Gonzalez, Daniel	Sunlight Enterprises
69 Hall, Garnett	Sunsets West Inc.
70 Gamboa, Naomi	T-DYNE Contractors L
71 Wang, Jon	Team Designers and A
72 Hernandez, Cecilia	The PlanIt Room
73 Saavedra, Javier	Think Safety Fence C
74 Kemper, Thomas	Trammel Krow Roc Pai
75 Guzman, Jesse	Ultimate Concrete LL
76 Samble, Christian	United iG Mechanical
77 Urquieta, manuel	UNKS Construction, I
78 Daniel, Alvarado Jr	Urban Associates Inc
79 Maynez, Alejandra	Vemac Inc
80 Armando, Rodriguez	Venegas Engineering
81 Chambers, Lorri	Virtual Builders Exc
82 Morales, Oscar	Volter Electrical Co
83 vaquera, Margaret	yucca construction
84 Wagner, Janice	
85 Lamoreaux, Mary	
86 brian, penner	
87 Cables, Steve	
88 Banquil, Lovely	
89 Gude, John	
90 Gomez, Joe	
91 Gatten, Stacey	
92 Jay, Fleming	
93 Management, Source	

(BID # 2016-963)

<u>Name</u>	<u>Company</u>
94 Aranda, Xochitl	
95 Romero, Brandon	
96 Harder, Isaac	



Agenda Item XX-X

EPIA Checked Baggage Inspection System Solicitation 2016-963

Strategic Plan Goal:

- 1) Create an Environment Conducive to Strong, Sustainable Economic Development***
- 2) Set The Standard for a Safe and Secure City***
- 7) Enhance and Sustain El Paso's Infrastructure Network***

October 18, 2016

"Delivering Outstanding Services"

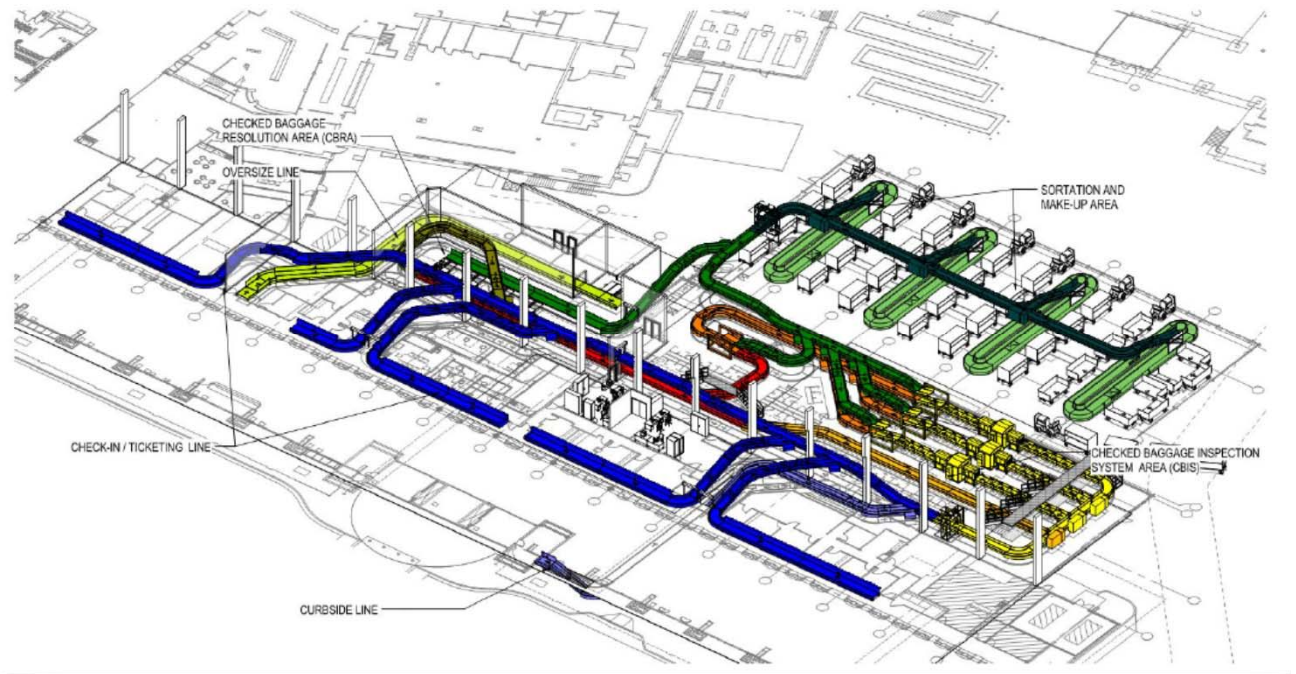


EPIA Checked Baggage Inspection System

Project Scope

Scope:

- Baggage Belt infrastructure to Collect, Inspect and Distribute Bags
- Building Addition
- Existing Utility Modification
- HVAC/Electrical
- Makeup Belts under new Canopy
- Remodel Existing Office Space

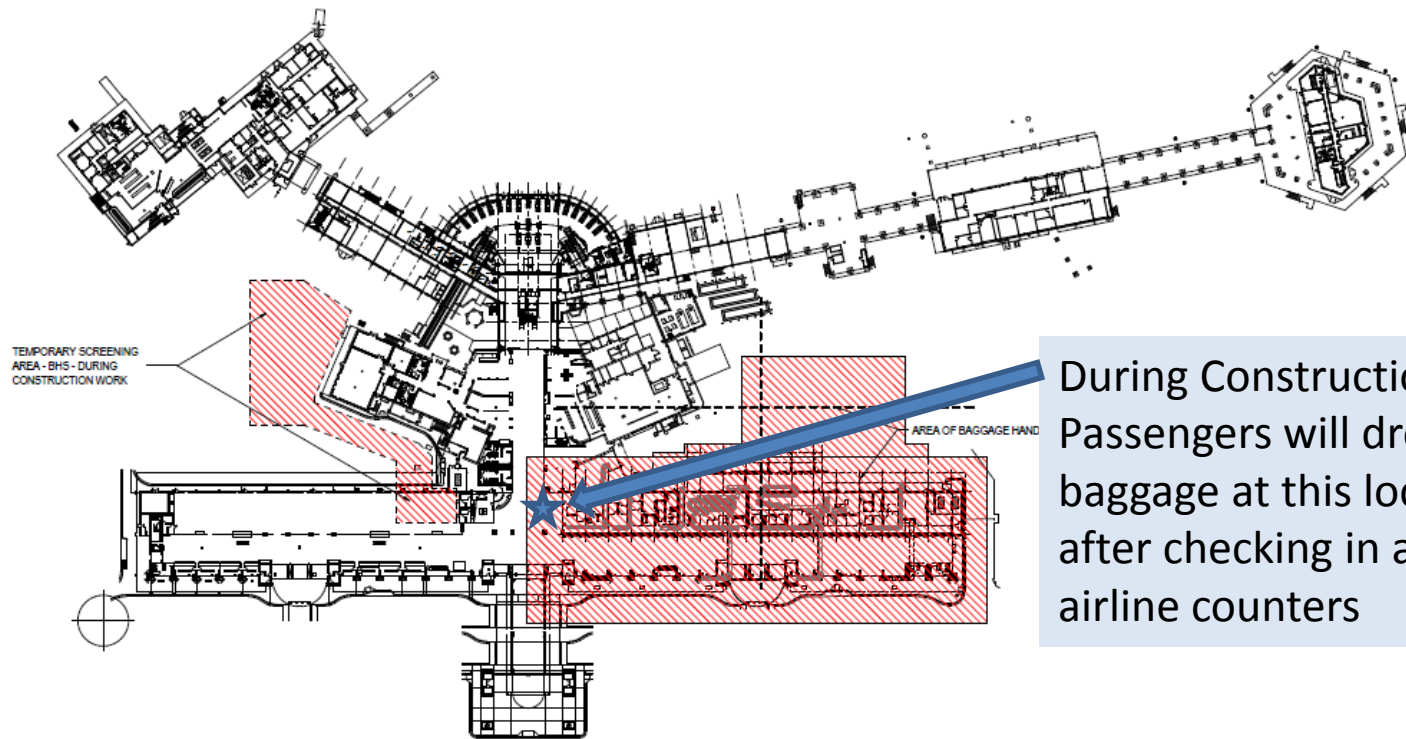


"Delivering Outstanding Services"



EPIA Checked Baggage Inspection System

Project Limits



During Construction:
Passengers will drop off
baggage at this location
after checking in at the
airline counters

"Delivering Outstanding Services"



EPIA Checked Baggage Inspection System

Project Budget

Item	Source	Amount
Base Bid:	TSA	\$9,931,697.00
Competitive Sealed Proposal	PFC	\$9,855,303.00
Negotiated – Porter Services	TSA (95%) PFC (5%)	\$695,520.00
Negotiated – Temporary Canopy	TSA (95%) PFC (5%)	\$200,100.00
TODAY'S REQUEST FOR ACTION		\$20,682,620.00



EPIA Checked Baggage Inspection System

Tenant Input / Public Impact

- **Monthly coordination meetings with the stakeholders during the design phase (September 2015 – May 2016)**
- **Signage alerting customers to temporary relocation of services**
- **Porters will collect the customers luggage and transport to the temporary TSA Baggage Inspection Area.**
- **At the end of the design phase/ beginning of bid phase the airlines requested porters be included in the project**
- **At the end of design phase / beginning of bid phase the airlines requested that the size of the temporary canopy be increased to provide cover for at least one row of tugs.**



EPIA Checked Baggage Inspection System

Procurement Summary

Competitive Sealed Proposal

- **Advertised June 7, 2016**
- **Three firms submitted bids**

Recommendation

- **That the contract be awarded to the highest ranked firm Hensel Phelps Construction Co. in the amount of \$20,682,620.00.**
- **Schedule 720 Consecutive Calendar Days: Jan/2017 to Jan/2019**
- **CONSTRUCTION WILL START AFTER THE PEAK HOLIDAY TRAVEL: JANUARY 2017**



EPIA Checked Baggage Inspection System

End of Presentation

Questions & Comments

"Delivering Outstanding Services"