

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

CITY CLERK DEPT.
2016 OCT 11 AM 9:18

DEPARTMENT: Department of Information Technology Services

AGENDA DATE: October 18, 2016

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing Director
Purchasing & Strategic Sourcing, (915) 212-1181
Enrique Martinez Jr. – Director
Information Technology Services, (915) 212-1400

DISTRICT(S) AFFECTED: All Districts

STRATEGIC GOAL: NO. 2 Set the Standard for Safe and Secure City

SUBJECT:

Request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue a purchase order to Motorola Solutions under Contract DIR-SDD-2203 for an annual amount of \$1,400,000 for the maintenance, service and support of the Public Safety Digital Radio System used primarily by Fire and Police Department. The contract is for three years for a total of \$4,200,000.

BACKGROUND / DISCUSSION:

This contract will provide the required maintenance for the Public Safety Digital Radio system utilized by the First Responders of the City of El Paso.

SELECTION SUMMARY:

The State DIR contract #DIR-SDD-2203 will be used for this purchase.

PROTEST

No protest received for this requirement.

Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? Yes or No

If yes, select the applicable districts.

- District 1
- District 2
- District 3
- District 4
- District 5
- District 6
- District 7
- District 8

All Districts

PRIOR COUNCIL ACTION:

None

CITY CLERK DEPT.

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AMOUNT AND SOURCE OF FUNDING:

Amount: \$1,400,000
Account: 522020
Dept: 999
Fund: 1000
Division: 15240
Project: P1506
Funding Source: General Fund – IT Contracts

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



Enrique Martinez Jr., Information Technology Services, Director

**^COUNCIL PROJECT FORM
(COOPERATIVE PURCHASE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the REGULAR agenda for the Council Meeting of October 18, 2016.

Strategic Goal #2: Set the Standard for Safe and Secure City

Discussion and action on the request that the Director of Purchasing & Strategic Sourcing Department be authorized to issue a purchase order to Motorola Solutions, Inc. referencing the State of Texas Department of Information Resources (DIR) Contract #DIR-SDD-2203 for the purchase of maintenance, service and support of the Public Safety Digital Radio System. The City has made the determination that purchasing from this cooperative offers the most cost-effective pricing.

The participation by the City of El Paso in the Department of Information Resources (DIR) was approved by Mayor and Council on 2/27/2007.

Department:	Information Technology
Vendor:	Motorola Solutions, Inc. El Paso, Texas
Annual Estimated Amount:	\$1,400,000
Total Estimated Amount:	\$4,200,000 (3 years)
Account No.:	999-15240-522020-1000-P1560
Funding Source:	General Fund - IT Contracts
Reference No:	2017-410

District(s): All

This is a Cooperative, equipment and service contract.

Additionally, it is requested that the City Attorney's Office review and that the City Manager be authorized to execute any related contract documents and agreements necessary to effectuate this award.

*******ADDITIONAL INFO BELOW*******



CITY CLERK DEPT.

Purchasing & Strategic Sourcing Department

2016 OCT 11 AM 9:18

Six (6) Factor Option Memo

To: Bruce D. Collins, CPPO, Director
Purchasing & Strategic Sourcing Department

From: Enrique Martinez Jr., Director
Department of Information Technology Services

Date: October 5, 2016

Signature: _____

Re: Motorola Solutions, Public Safety Radio System DIR-SDD-2203

The Department of Information Technology Services (DoITS) recommends authorizing the Purchasing Director to issue a purchase order to Motorola Solutions. The contract is for three years of Maintenance and Support (M&S) for the Public Safety Radio System utilizing Texas DIR Contract Number DIR-SDD-2203.

The following are the factors used to evaluate the use of this procurement program as the best approach:

1. ***Is there an urgent need for the product/service? In other words, is time of the essence?***
Yes. The contract provides the required maintenance for the Public Safety Radio System.
2. ***Does the purchase through the Program promote the standardization of equipment?***
Yes. The contract allows for the continuity of maintenance and support services.
3. ***Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?***
Yes. Motorola's certified local service provider facilitates the repairs, and maintenance for the existing radio system.
4. ***Do the available vendors have prior work experience and/or familiarity with the City?***
Yes. Motorola Solutions completed the Project 25 (P25) radio system upgrade for the City of El Paso in 2013.
5. ***Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?***
Yes. Through the Texas Department of Information Resource (DIR) competitive bidding process.
6. ***Is the proposed vendor on the City's wage theft data base?***
No.

Bruce D. Collins, CPPO

City 1 | 300 N. Campbell Street | El Paso, Texas 79901 | (915) 212-0043

"Delivering Outstanding Services"

Mayor

Oscar Leeser

City Council

District 1

Peter Svarzbein

District 2

Larry Romero

District 3

Emma Acosta

District 4

Carl L. Robinson

District 5

Dr. Michiel R. Noe

District 6

Claudia Ordaz

District 7

Lily Limón

District 8

Cortney C. Niland

City Manager

Tommy Gonzalez

PRICING SUMMARY

: Per State of Texas DIR-SDD-2203

STANDARDIZED SERVICES	FY17	FY18	FY19	TOTAL
Dispatch Service	9,859.82	9,859.82	9,859.82	29,579.46
Monitoring and Security Services				
Security Update Service (SUS) - N3	30,542.37	30,542.37	30,542.37	91,627.11
Technical Support	22,494.84	22,494.84	22,494.84	67,484.53
Onsite and PM< for 2270 PD/FIRE/Animal Control Subscribers	142,857.14	142,857.14	142,857.14	428,571.42
Radio Repair Bank	25,000.00	25,000.00	25,000.00	75,000.00
IDO				
Infrastructure Repair	128,200.00	128,200.00	128,200.00	384,600.00
OnSite Infrastructure Response Service				
Regular	139,692.31	139,692.31	139,692.31	419,076.92
Network Preventative Maintenance	23,653.85	23,653.85	23,653.85	70,961.54
System Management/Service Delivery/Onsite Eng	156,315.80	156,315.80	156,315.80	468,947.40
Generator Support / MRE and Wells Fargo	4,307.69	4,307.69	4,307.69	12,923.08
HVAC Support / MRE and Wells Fargo	10,365.38	10,365.38	10,365.38	31,096.15
DC Systems-UPSs / MRE, Ranger and Wells Fargo	23,076.92	23,076.92	23,076.92	69,230.77
Extreme Switches	7,100.00	7,100.00	7,100.00	21,300.00
NICE LOGGING				
Gold	62,103.46	62,103.46	62,103.46	186,310.38
FIRE STATION				
Hardware and Software Support	39,600.00	39,600.00	39,600.00	118,800.00
Onsite	48,461.54	48,461.54	48,461.54	145,384.62
PTP - W/ Advanced Replacement				
Infrastructure Repair W/ Adv Replacement Service	10,000.00	10,000.00	10,000.00	30,000.00
OnSite	6,307.69	6,307.69	6,307.69	18,923.08
Managed Services				
SUA 7.15 to 7.17 Upgrade	212,066.67	212,066.67	212,066.67	636,200.01
NICE SUA	114,838.57	114,838.57	114,838.57	344,515.71
Mach Alert SUA	28,352.39	28,352.39	28,352.39	85,057.16
Genisis	10,000.00	10,000.00	10,000.00	30,000.00
Premier / Managed Core	144,803.55	144,803.55	144,803.55	434,410.65
Total Standardized Services Sale Price	\$1,400,000.00	\$1,400,000.00	\$1,400,000.00	\$4,200,000.00



Strategic Goal

- **Strategic Goal 2** Set the Standard for a Safe and Secure City
 - ❑ **Strategy 2.3** Increase public safety operational efficiency



Item 21.1

P25 Public Safety Digital Radio System Maintenance and Support

Enrique Martinez, Director

October 18, 2016



"Delivering Outstanding Services"



Contract Overview

Managed Services:

- ❑ P25 radio system support includes proactive monitoring, problem management, and corrective action
- ❑ Primary and Backup Radio Equipment
- ❑ 5 Dispatch locations (Primary/Backup, Sun Metro Lift/Fixed Route, Animal Services)
- ❑ 7 Transmission Radio Sites (Towers)



Funding and Investment

➤ General Fund: Software and Hardware Contracts

Annual Cost 1,400,000

3-year Total \$4,200,000

This purchase will be subject to the terms and conditions of the State of Texas DIR Contract #DIR-SDD-2203



Council Action Requested

That the Purchasing Director be authorized to issue purchase orders for \$1,400,000 annually for a 3 year term total of \$4,200,000.



Questions?