

### STRATEGIC REGION-WIDE DEVELOPMENT

### KEY INDUSTRY SECTORS



TRANFORMING EL PASO INTO

# A DESTINATION LOCATION



#### NATIONAL

### TRENDS

#### Workforce is Getting Younger

- Median Age in El Paso 31
   Years
  - Hispanic Demographic is the Youngest Category
  - Ranked 8<sup>th</sup> in top cities for Millennial home buyers (USA Today)

Quality of Life—Important Factor for Millennials + Families

Quality of Place—A Balance Between Work and Lifestyle



### STRATEGIC REGION-WIDE DEVELOPMENT

# STRENGTHEN REGIONAL RELATIONSHIPS























# TOTAL METRO POPULATION 2.7 MILLION

LAS CRUCES POPULATION: 101,643 DONA ANA COUNTY VADO NEW MEXICO ANTHONY. TEXAS VINTON CANUTILLO **EL PASO COUNTY** SANTA TERESA UNITED STATES POPULATION: 865,000 SUNLAND PARK MEXICO JUAREZ SOCORRO POPULATION: 1,200,000 SAN ELIZARIO FABENS

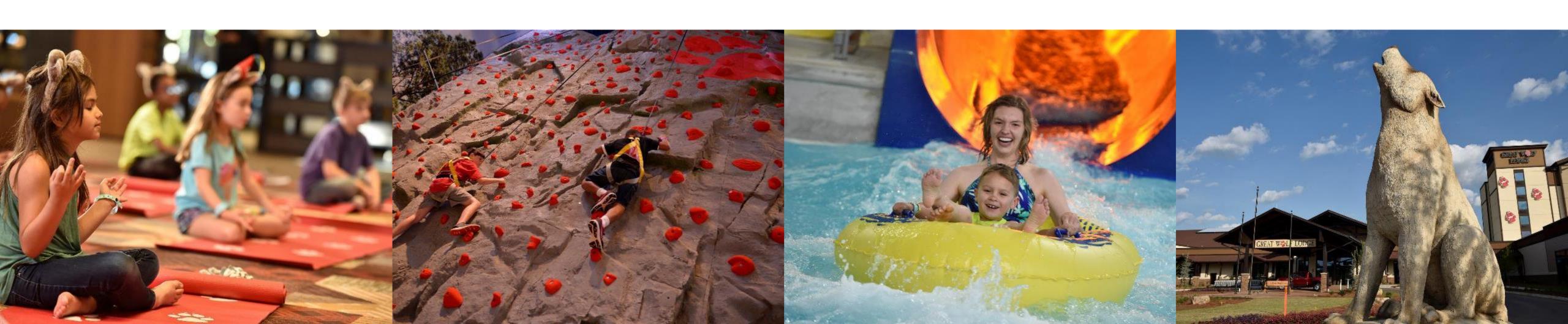
### REGIONAL POPULATION - 17,767,290





### GREAT WOLF LODGE

"A FAMILY RESORT"





# RIVER CANYON RUN

HOWLER PEAK ROPES COURSE

## MAGIQUEST

## CAMP HOWL





# WITHOUT GREAT WOLF LODGE

JLL EL PASO 2017 STUDY

BENEFIT	IMPACT
Jobs During Construction	0
Jobs During Operation	0
Capital Investment	<b>\$0</b>
Economic Impact to the City (10 Year Period)	<b>\$0</b>
Annual Visitors	0



JLL EL PASO 2017 STUDY

BENEFIT	ESTIMATED IMPACT
Jobs During Construction	1,190+
Jobs During Operation	385+
Capital Investment	\$100MM+
Economic Impact to the City (10 Year Period)	\$680MM+
Annual Visitors	500,000+

### ADDITIONAL BENEFITS



WORKFORCE DEVELOPMENT OPPORTUNITY



SUPPORTS BUSINESS RECRUITMENT



YEAR-ROUND FAMILY RESORT



NATIONAL +
INTERNATIONAL
MARKETING



REGIONAL DESTINTATION



UNIQUE CONVENTION SPACE



DRAW FOR
FORT BLISS
SOLDIERS +
FAMILIES



STRONG COMMUNITY PARTNERSHIP



### POTENTIAL SITE

 Site consists of 44 acres bound by Paseo del Norte to the north, Desert Blvd North to the west, Harvest Christian Center to the south and Northwestern Drive to the east





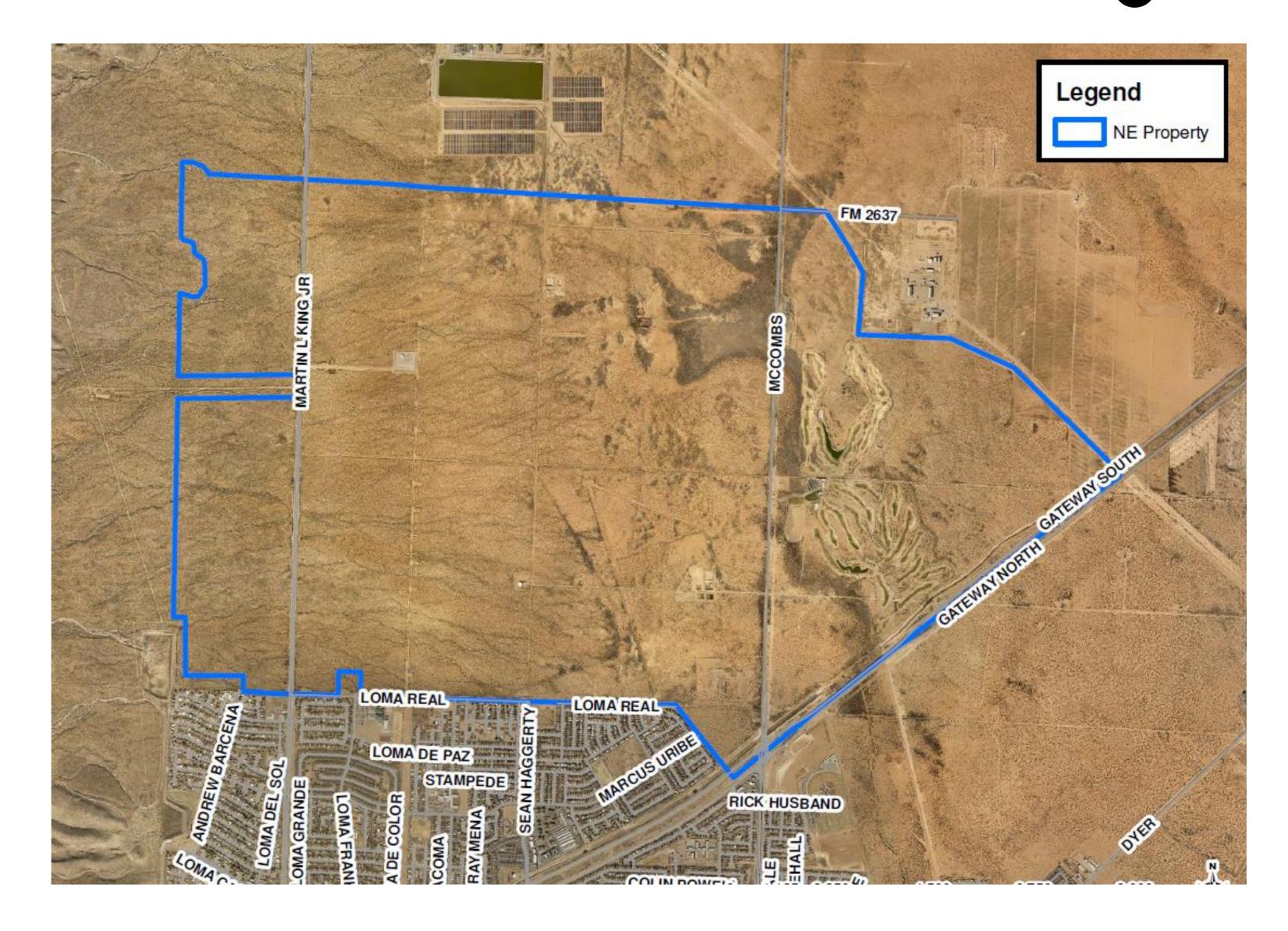
TIRZ #10

### EXPANDED BOUNDARIES

- Originally created by City Council Ordinance on December 19, 2017.
- The expanded boundaries for TIRZ #10 include approximately 3,874 acres.
- Base Year: 2018
- Expires December 31, 2054
- City participation set at 33%.

### PROPOSED BOUNDARY

- Originally created by City Council Ordinance on October 02, 2018.
- General Mixed Use (GMU) site for Mixed Use
   Development
- Base Year: 2018
- Expires December 31, 2054
- Proposed City participation set at 33%.



#### GREAT WOLF LODGE

### PROPOSED STATE INCENTIVES

### STATE PROGRAMS

10 Year 100% State Sales Tax Rebate

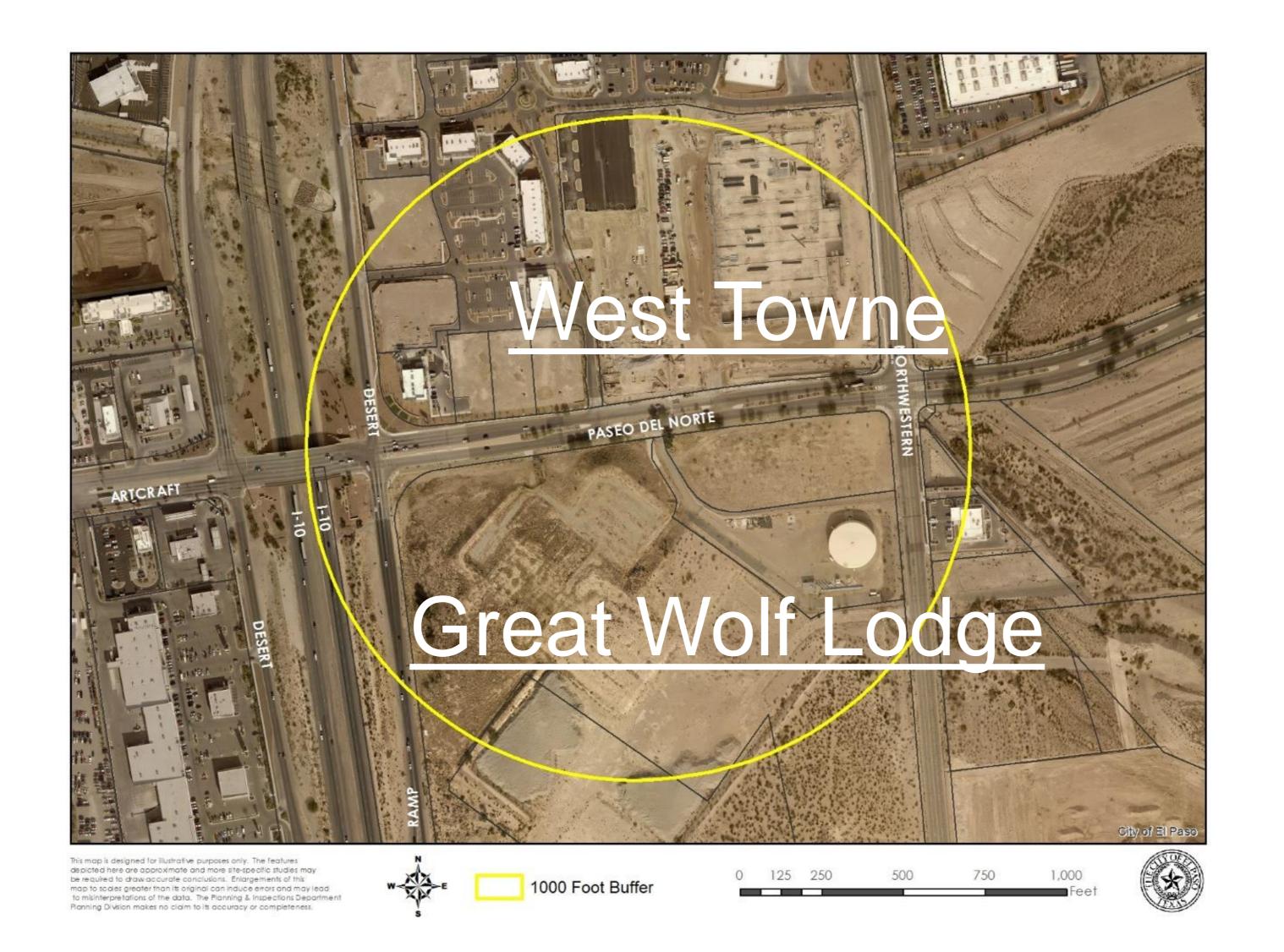
10 Year 100% State HOT Rebate

\*State Convention Center and Hotel Program – 1,000ft Capture

\*Pending review and approval by Texas State Comptroller

• \$4 Million Annually (10 Year Period) Contingent on State Convention Center and Hotel Program

### STATE PROGRAM – 1000FT CAPTURE



### PROPOSED CITY INCENTIVES

### FUNDED BY PROJECT NOT FROM GENERAL REVENUE

15 Year 100% Property Tax Rebate (Incremental)

\*15 Year 50% City HOT Rebate

\*15 Year 100% City Sales Tax Rebate

\$520,000 in Infrastructure and Safety Improvements – TIRZ Funded

\$5 Million Development Grant

Land Exchange - \$18.6 Million

\*NO CITY HOT AND CITY SALES TAX IS BEING COLLECTED CURRENTLY



# WITHOUT GREAT WOLF LODGE

JLL EL PASO 2017 STUDY

BENEFIT	IMPACT
Jobs During Construction	0
Jobs During Operation	0
Capital Investment	<b>\$0</b>
Economic Impact to the City (10 Year Period)	<b>\$0</b>
Annual Visitors	0



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