

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Police Department

**AGENDA DATE:** November 10, 2009

**CONTACT PERSON NAME AND PHONE NUMBER:** A/C Eric Shelton, 564-7310

**DISTRICT(S) AFFECTED:** Terrence Freiburg, Purchasing Manager, 541-4313

**SUBJECT:** A11

That City Council approve the purchase of ammunition from Precision Delta Corp and Barney's Inc. for the El Paso Police Department totaling \$393,315.00 This ammunition will be used for on duty purposes as well as training purposes at the Police Academy.

**BACKGROUND / DISCUSSION:**

The El Paso Police Department needs ammunition in order to conduct tactical training and state mandated firearms qualifications.

**PRIOR COUNCIL ACTION:**

The funds were identified for this purpose in the FY 2010 general fund budget approved by City Council.

**AMOUNT AND SOURCE OF FUNDING:**

The total amount of \$393,315.00 will be charged to the General Fund from account number 21010052-01101-503109-2100.

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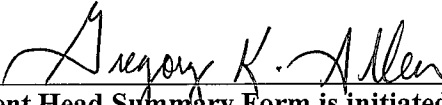
**BOARD / COMMISSION ACTION:**

Enter appropriate comments or N/A

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\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

  
(If Department Head Summary Form is initiated by Purchasing, client department should sign also)

*Information copy to appropriate Deputy City Manager*

**FINANCIAL SERVICES DEPARTMENT, PURCHASING DIVISION  
PROJECT FORM**

DATE: October 28, 2009  
TO: Municipal Clerk  
FROM: Terrence Freiburg  
Purchasing Manager, ext. 4313

*MF*

Please place the following item on the **CONSENT** Agenda for the Council Meeting of **November 10, 2009.**

Item should read as follows:

Request that the Purchasing Manager, Financial Services, Purchasing Division, be authorized to issue a Purchase Order to Barney's Inc. and Precision Delta Corp. from the State of Texas CPA Term Contract 680-A1 (TPASS) Texas Procurement and Support Services Contract for Ammunition to be used by the Police Department for the total estimated amount of \$393,315.00. The participation by the City of El Paso in the TPASS Cooperative Purchasing Program was approved by Mayor and City Council on February 27, 2007.

Requisition #: 2010000652-Precision Delta Corp.-\$155,055.00

Requisition #: 2010000654-Precision Delta Corp.-\$100,545.00

Subtotal for Precision Delta Corp.: \$255,600.00

Requisition #: 2010000655-Barney's Inc.- \$137,715.00

Total Estimated Award: \$393,315.00

Funds Available in: 21010052-503109-01101  
Funds Source: FY 2010 General Fund Budget.

Department: Police

**SPECIAL INSTRUCTIONS:**

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Municipal Clerk's Use

ITEM NO. \_\_\_\_\_

cc: BID FILE

JOHN COOK  
MAYOR

JOYCE WILSON  
City Manager

TERRY FREIBURG  
PURCHASING MANAGER

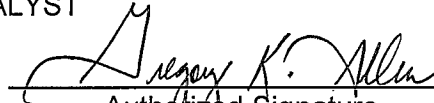


CITY COUNCIL  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
EMMA ACOSTA, DISTRICT 3  
CARL L. ROBINSON, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

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To: Terrence Freiburg, Purchasing Manager  
DENIESE BAISLEY, PROCUREMENT ANALYST

From: Gregory Allen, Chief of Police

  
Authorized Signature

Date: October 28, 2009

Re: Purchase of Ammunition, Texas State Contract NIGP 68004201684

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The El Paso Police Department (EPPD) recommends purchasing this ammunition. This ammunition is used by the department to conduct tactical training and to state mandated qualifications with primary and secondary weapons as per TCLEOSE rules. EPPD is utilizing Texas State Contract NIGP 68004201684 to issue a purchase order for a total amount of \$393,315.0 to Precision Delta Corp and Barney's Inc. The following are the factors used to evaluate the use of this procurement program as the best approach:

1. *Is there an urgent need for the product/service? In other words, is time of the essence?*

Yes. This ammunition is of the highest priority. There are approximately 600 officers in patrol which must remain tactically trained and in compliance of firearms qualifications. Purchasing ammunition is a constant necessity for EPPD and since delivery time of new ammunition is quite prolonged, we need to order this ammunition as soon as possible.

2. *Does the purchase through the Program promote the standardization of equipment?*

Yes. Practice ammunition is purchased to as closely as possible simulate the same recoil as duty ammunition. Muscle memorization is critical to firearms proficiency.

3. *Does the purchase through the Program support local business? If not, is there a comparable product/service available locally?*

No. There are no vendors locally that can handle this volume of an order. Any vendor would have to go to the same distributor as us and then charge a higher cost.

4. *Do the available vendors have prior work experience and/or familiarity with the City?*

Yes. We have used Barney's Inc. for almost five years and Precision Delta Corp is a new distributor. On this contract, they both happen to be the lowest price for the types and grain of bullets we need to purchase.

5. *Is the pricing reasonable as compared to other similar products/work performed for the City of El Paso in the past or as quoted from other companies?*

Yes. In the past the police department has gone out into the open market and those prices were higher. Therefore, these prices are the most reasonable.

**680-A1-POLICE EQUIPMENT AND ACCESSORIES; AMMUNITION; CELL FURNITURE AND ACCESSORIES**

03/2007 THRU 11/2009

680-A1

Search Term  
Contracts

GO

For Further information contact the Contract Management Team  
at (512) 463-3034 or e-mail at [tpass\\_cmo@cpa.state.tx.us](mailto:tpass_cmo@cpa.state.tx.us)

**NOTE:** The products listed are for the use by eligible State of Texas entities ONLY and are not for personal purchase or purchase by commercial entities.

[collapse all sections](#) | [expand all sections](#)

**General Contract Information**

## GENERAL CONTRACT INFORMATION

## Section 1

- 1.1 DESCRIPTION OF CONTRACT: 680-A1 POLICE EQUIPMENT AND ACCESSORIES;  
AMMUNITION; CELL FURNITURE AND ACCESSORIES
- 1.2 TYPE: Automated Discount-From-List.
- 1.3 TERM OF CONTRACT: March 15, 2007 through October 31, 2009.  
(NOTE: EXTENDED UNTIL NOVEMBER 30, 2009)
- 1.4 DELIVERY: 20 days after receipt of order (ARO) or as specified.
- 1.5 MINIMUM ORDER: See specific items.
- 1.6 SPOT PURCHASE OPTION: Qualified ordering entities may use this contract or spot purchase procedures on orders under \$100.00.
- 1.7 ZONE: This is a statewide contract.
- 1.8 SHIPPING INFORMATION: F.O.B. Destination, freight prepaid and allowed. Orders totaling \$100.00 to a single destination shipped freight prepaid and allowed; Orders less than \$100.00 shipped freight prepaid and added as a separate item on invoice. Qualified ordering entities must not be charged freight for partial shipments of any order with a net total of \$100.00 or as specified in item description.
- 1.9 WARRANTY: Manufacturer's standard warranty.
- 1.10 CASH DISCOUNT: Not applicable.
- 1.11 EDUCATIONAL DISCOUNT: Not applicable.
- 1.12 QUANTITY OR LARGE ORDER DISCOUNT: Not applicable.
- 1.13 PRICE CHANGES: Exception to Section II.B of the General Instruction, Terms and Conditions - Prices will remain firm for the first 90 days of the contract. Thereafter, price increases may be requested during the contract based upon changes in the latest approved manufacturer's published price list. Only item (s) submitted for increase should be marked or highlighted and must be items that were included in the manufacturer's published price list submitted with the Invitation for Bids. Price decreases may be accepted at any time after award.
- 1.14 RECYCLED PRODUCTS: This contract is comprised of recycled items. Efforts have been made to identify any product meeting the criteria definitions of recycled. If you have questions regarding recycled products, please contact the Recycling Coordinator at (512) 463-3034.
- 1.15 FUNDING OUT: Any blanket purchase order (an order calling for multiple deliveries over a specified period of time) is contingent upon the continued availability of appropriations.

Vendor Number: 84202 TIBH INDUSTRIES, INC.

680-96-10010-9 EA RED LIGHT WITH GREEN HANDLE. \*\*\*FREIGHT IS . 19.10  
 ADDED WHEN LESS THAN \$150.00 IS ORDERED.\*\*\* -  
 DELIVERY IN 10 DAYS NIGP 68096262008 -  
 AVAILABLE ON SMARTBUY

TRAFFIC SAFETY BATONS - HIGHLY VISIBLE LIGHTWEIGHT. ECONOMICAL TO  
 OPERATE, RUNS ON TWO (2) C CELL ALKALINE BATTERIES, NOT INCLUDED.  
 POWERED BY RED LEDS (LIGHT EMITTING DIODES). ALL PLASTIC  
 CONSTRUCTION, HANDLE IS KNURLED FOR SLIP RESISTANCE IN WET WEATHER.  
 INCLUDES NYLON SAFETY CORD FOR SECURITY AND CARRYING. OVERALL  
 LENGTH: 18" LENS: 13-1/2"

THREE (3) MODES:

1. CONSTANT ON
2. CONSTANT OFF
3. FLASHING (PRODUCES UP TO 120 FLASES PER  
 MINUTE FOR A BETTER RUN TIME UP TO 200  
 HOURS.)

NIGP 68096260000

Vendor Number: 84202 TIBH INDUSTRIES, INC.

680-96-26205-7 EA RED LIGHT WITH GREEN HANDLE 20.66  
 FREIGHT IS INCLUDED  
 - DELIVERY IN 45 DAYS NIGP 68096262057 -  
 AVAILABLE ON SMARTBUY

Contract Vendor List

Contract Vendor List 680-A1 03/2007 THRU 11/2009

08722 1-56-155-8062-6  
 BOB BARKER CO., INC.  
 PO BOX 429  
 FUQUAY-VARINA NC 27526  
 MARIE PATTERSON  
 Phone 919-552-3431 X437  
 Fax 800-322-7537  
 e-mail [mariepatterson@bobbarker.com](mailto:mariepatterson@bobbarker.com)

16927 1-75-218-4024-3  
C&G WHOLESALE  
 10354 MILLER RD  
 DALLAS TX 75238  
 GAIL SKEES  
 Phone 214 343-3900  
 Fax 214 343-6030  
 e-mail [GEMSKEES@AOL.COM](mailto:GEMSKEES@AOL.COM)

33317 1-74-233-9528-8  
GT DISTRIBUTORS INC  
 P O BOX 16080  
 AUSTIN TX 78761-6080  
 LYNNE RUSSELL  
 Phone 512-451-8298  
 Fax 512-453-6149  
 e-mail [lynne@gttdist.com](mailto:lynne@gttdist.com)

38006 1-23-213-9091-1  
GUTH LABORATORIES INC  
 590 NORTH 67TH STREET  
 HARRISBURG PA 17111-4511  
 JAMES GONTZ  
 Phone 717-564-5470  
 Fax 717-564-2555  
 e-mail [jgontz@guthlabs.com](mailto:jgontz@guthlabs.com)

38667 1-72-149-1003-0  
BARNEY'S INC.  
 218 FOUR PARK RD

LAFAYETTE LA 70507  
 HARGAN GOUTIERREZ  
 Phone 337-896-3667  
 Fax 337-896-3660  
 e-mail [ORDERS@MYCOPSHOP.COM](mailto:ORDERS@MYCOPSHOP.COM)

39605 1-33-106-9143-4  
 U.S. CHARMADE ACCESSORIES, INC.  
 633 BETHLEHEM DRIVE  
 WAUKON IA 52172  
 KARLA D. MILLER  
 Phone 563-380-9585  
 Fax 563-568-3345  
 e-mail [karladawn@neitel.net](mailto:karladawn@neitel.net)

44310 1-62-121-5991-3  
 SIGARMS, INC.  
 18 INDUSTRIAL DRIVE  
 EXETER NH 03833  
 BETH O'BRIEN  
 Phone 606-686-5612  
 Fax 603-772-1481  
 e-mail [beth.obrien@sigsauer.com](mailto:beth.obrien@sigsauer.com)

44638 1-43-090-6533-3  
INTOXIMETERS INC  
 8110 LACKLAND RD  
 ST LOUIS MO 63114  
 M RANKIN FORRESTER  
 Phone 314 429-4000  
 Fax 314-429-4170  
 e-mail [frank@intox.com](mailto:frank@intox.com)

48748 1-48-108-7495-9  
KUSTOM SIGNALS INC  
 9325 PFLUMM RD  
 LENEXA KS 66215-3347  
 MARY BEIRIGER  
 Phone 800 458-7866  
 Fax 913 492-1703  
 e-mail [MBEIRIGER@KUSTOMSIGNALS.COM](mailto:MBEIRIGER@KUSTOMSIGNALS.COM)

49905 1-59-222-3132-7  
LAWMEN'S & SHOOTERS SUPPLY  
 7750 9TH SW  
 VERO BEACH FL 32968  
 GAIL WALKER-KEEN  
 Phone 772-569-8700 X218  
 Fax 772-569-2955  
 e-mail [gail@lawmens.net](mailto:gail@lawmens.net)

63124 3-69-669-6696-602  
 TEXAS CORRECTIONAL INDUSTRIES  
 CUSTOMER SERVICE REPRESENTATIVE  
 PO BOX 4013  
 HUNTSVILLE TX 77342-4013  
 CUSTOMER SERVICE  
 Phone 903-938-3112  
 Fax 903-928-2647  
 e-mail [ruby.dawson@tdcj.state.tx.us](mailto:ruby.dawson@tdcj.state.tx.us)

65657 1-84-097-0494-9  
 LASER TECHNOLOGY INC  
 7070 SOUTH TUCSON WAY  
 ENGLEWOOD CO 80112  
 CHERI LUCERO  
 Phone 303-649-1000  
 Fax 303 649-9710  
 e-mail [clucero@lasertech.com](mailto:clucero@lasertech.com)

✓ 66214 1-64-067-1844-1  
PRECISION DELTA CORP  
 P O BOX 128