

CITY OF EL PASO, TEXAS
AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM

DEPARTMENT: ENVIRONMENTAL SERVICES

AGENDA DATE: NOVEMBER 11, 2014

CONTACT PERSON/PHONE: ELLEN A. SMYTH, DIRECTOR OF ENVIRONMENTAL SERVICES 212-6060
BRUCE D. COLLINS, PURCHASING DIRECTOR, 212-1181

DISTRICT (S) AFFECTED:

SUBJECT:

Environmental Services Department recommends award to Solicitation No. 2015-016 (Scrap Metal Recycling Services) to Lucero Scrap, LLC for a total estimated revenue amount of \$361,586.70 (3 Years).

BACKGROUND / DISCUSSION:

Environmental Services Department has reviewed Solicitation No. 2015-016 and recommends the contract be awarded to Lucero Scrap, LLC, as they are best value meeting specifications for items awarded.

SELECTION SUMMARY:

Solicitation was advertised on 9/16/2014. The solicitation was posted on City website on 9/16/2014. The email (Purmail) notification was sent out on 9/16/2014. Total of five (5) bidders with five local vendors were solicited and one local bidder was received.

PRIOR COUNCIL ACTION:

Contract 2010-008 was awarded by City Council on December 1, 2009.

AMOUNT AND SOURCE OF FUNDING:

Department:	Environmental Services
Estimated Annual Revenue Amount:	\$120,528.90
Total Estimated Annual Revenue Amount:	\$361,586.70 (3 years)
Account Nos:	334 -3100-34060-431420
Funding Source:	Environmental Services – Recycling Revenues

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____
Name Signature Date

**COUNCIL PROJECT FORM
(BEST VALUE BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda (under **BEST VALUE PROCUREMENT**) for the Council Meeting of **NOVEMBER 11, 2014**.

Discussion and action on the award of Solicitation No. 2015-016 (Scrap Metal Recycling Services) to Lucero Scrap, LLC for an initial three (3) year term in the estimated revenue amount of \$361,586.70. The award is to include a two (2) year optional revenue amount of \$241,057.80 for a total five (5) year revenue amount of \$602,644.50.

Department:	Environmental Services
Award to:	Lucero Scrap, LLC El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Revenue:	\$120,528.90 (Annual Revenue)
Initial Term Estimated Revenue:	\$361,586.70 (3 Year Revenue)
Total Estimated Revenue:	\$602,644.50 (5 Year Revenue)
Account No.:	334 – 3100- 34060 - 431420
Funding Source:	Environmental Services – Recycling Revenues
District(s):	All

This is a Best Value, revenue generating contract.

The Purchasing & Strategic Sourcing Department and Environmental Services recommend award as indicated to Lucero Scrap, LLC, the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

*******ADDITIONAL INFO BELOW*******

COMMITTEE SCORE SHEET

SOLICITATION NO. 2015-016
 SOLICITATION TITLE: SCRAP METAL RECYCLING SERVICES
 DEPARTMENT: ENVIRONMENTAL SERVICES

		LUCERO SCRAP, LLC	
		EL PASO, TX	
Cost/Revenue (# points/percent max)	65 (As submitted on Solicitation)	\$361,586.70 65.00	
Reputation & Quality of the Bidder's Service (# points/percent max)	20	20.00	
Employee Medical Benefits (# points/percent max)	10	2.00	
Past Performance (# points/percent max)	5	5.00	
GRAND TOTAL (100 points/percent max)	100 POINTS	92.00	



**CITY OF EL PASO
BID TABULATION FORM**



SCRAP METAL RECYCLING SERVICES
Bid Opening Date: **OCTOBER 8, 2014**

Solicitation #: **2015-016**
Department: **ENVIRONMENTAL SERVICES**

		LUCERO SCRAP LLC EL PASO, TX		
PART 1A: GREATER EL PASO LANDFILL PICK-UP SERVICES				
ITEM NO.	DESCRIPTION	REBATE PERCENTAGE	REBATE PERCENTAGE	REBATE PERCENTAGE
1A.	REBATE TO PROVIDE TRANSPORTATION CONTAINERS, AND RECYCLING OF SCRAP METAL FROM CLINT LANDFILL FACILITY.	60%		
		TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE
1B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$10,092.86		
PART 2B: CITIZEN COLLECTION STATION				
ITEM NO.	DESCRIPTION	REBATE PERCENTAGE	REBATE PERCENTAGE	REBATE PERCENTAGE
2A.	REBATE TO PROVIDE SCRAP METAL RECYCLING SERVICES ONLY FOR SCRAP METAL FROM ENVIRONMENTAL SERVICES CCS FACILITIES. SCRAP METAL TO BE DELIVERED TO BIDDER BY ENVIRONMENTAL SERVICES USING CITY-OWNED ROLL-OFF CONTAINERS.	60%		
		TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE	TOTAL ANNUAL PRICE
2B.	ESTIMATED AMOUNT OF REVENUE TO BE PAID TO THE CITY BASED ON PAST ANNUAL QUANTITIES	\$108,329.99		

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: *Virginia Vargas*

DATE: 10/8/14

Lucero Scrap Metal
10717 Alameda Ave.
El Paso, TX 79927

El Paso Crusher, Inc.
11369 Alameda Ave.
El Paso, TX 79927

W. Silver Recycling, Inc.
1720 Magoffin Ave.
El Paso, TX 79901

Border Trading, Inc.
6940 Commerce Ave.
El Paso, TX 79915

Lopez Scrap Metal, Inc.
351 N. Nevarez Rd.
El Paso, TX 79927