

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** DEPARTMENT OF TRANSPORTATION

**AGENDA DATE:** November 11, 2014

**CONTACT PERSON/PHONE:** TED MARQUEZ, DIRECTOR, DEPARTMENT OF TRANSPORTATION, 212-7000  
 BRUCE D. COLLINS, PURCHASING DIRECTOR , 212-1181

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

Department of Transportation recommends award to Structural & Steel Products Inc. for solicitation 2014-513. The table below is the annual estimated amount and the estimated 3 year total:

Items	Vendor	Description	Estimated Annual Quantity	Unit Price	Estimated Annual	Estimated 3 Year	Option Offered
1	Structural & Steel Products	Mast Arm Pole w 20' Galvanized Finish Arm	25	\$3,182	\$79,550	\$238,650	None
2	Structural & Steel Products	Mast Arm Pole w 25' Galvanized Finish Arm	25	\$3,277	\$91,925	\$245,775	None
3	Structural & Steel Products	Mast Arm Pole w 30' Galvanized Finish Arm	20	\$3,353	\$67,060	\$201,180	None
4	Structural & Steel Products	Mast Arm Pole w 35' Galvanized Finish Arm	13	\$3,767	\$48,971	\$146,913	None
5	Structural & Steel Products	Mast Arm Pole w 48' Type III Galvanized Finish Arm	12	\$5,491	\$65,892	\$197,676	None
6	Structural & Steel Products	Traffic Signal Pole Assembly for Items 1-4	20	\$2,133	\$42,660	\$127,980	None
7	Structural & Steel Products	Mast Arm Pole w 36' Type II Galvanized Finish Arm	4	\$4,368	\$17,472	\$52,416	None
8	Structural & Steel Products	Mast Arm Pole w 32' Type II Galvanized Finish Arm	2	\$3,891	\$7,782	\$23,346	None
		<b>TOTALS</b>			<b>\$411,312</b>	<b>\$1,233,936</b>	<b>None</b>

**BACKGROUND / DISCUSSION:**

Department of Transportation has reviewed solicitation 2014-513 and recommends the contract be awarded to Structural & Steel Products Inc. for an annual estimated amount of \$411,312 and an estimated three year total of \$1,233,936.

**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR** agenda for the Council Meeting of **November 11, 2014**.

Discussion and action on the award of Solicitation No. 2014-513 (Mast Arm Poles) to Structural & Steel Products, Inc. for an initial term estimated award of \$1,233,936.00.

Department:	Transportation
Award to:	Structural & Steel Products, Inc. Fort Worth, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	None
Annual Estimated Award:	\$411,312.00
Initial Term Estimated Award:	\$1,233,936.00 (3 years)
Account No.:	532-532030-32020-1000-P3252 532-522270-32020-4351-P3252
Funding Source:	General Fund Traffic Signal Maintenance Public Access Maint.Contract – Red Light Camera Funds FY15
District(s):	All

This is a low bid, unit price contract.

The Purchasing & Strategic Sourcing Department and Department of Transportation recommend award as indicated to Structural & Steel Products, Inc., the lowest responsive, responsible bidder.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*





**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 20, 2014  
Project Name: MAST ARM POLES

Solicitation #: 2014-513  
Department: TRANSPORTATION

			MESA ELECTRICAL CONTRACTORS INC. CANUTILLO, TX			STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX		
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
1.	MAST ARM POLE, 20' GALVANIZED FINISH ARM	25 EACH	\$3,025.00	\$75,625.00	\$226,875.00	\$3,182.00	\$79,550.00	\$238,650.00
2.	MAST ARM POLE, 25' GALVANIZED FINISH ARM	25 EACH	\$3,602.00	\$90,050.00	\$270,150.00	\$3,277.00	\$81,925.00	\$245,775.00
3.	MAST ARM POLE, 30' GALVANIZED FINISH ARM	20 EACH	\$4,165.00	\$83,300.00	\$249,900.00	\$3,353.00	\$67,060.00	\$201,180.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:

*Ronald L. Jones*

DATE:

10-9-14



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 20, 2014  
Project Name: MAST ARM POLES

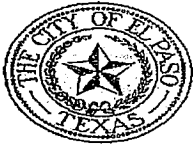
Solicitation #: 2014-513  
Department: TRANSPORTATION

			MESA ELECTRICAL CONTRACTORS INC. CANUTILLO, TX			STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX		
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
4.	MAST ARM POLE, 35' GALVANIZED FINISH ARM	13 EACH	\$4,719.00	\$61,347.00	\$184,041.00	\$3,767.00	\$48,971.00	\$146,913.00
5.	MAST ARM POLE, TYPE III 48' GALVANIZED FINISH ARM	12 EACH	\$6,435.00	\$77,220.00	\$231,660.00	\$5,491.00	\$65,892.00	\$197,676.00
6.	TRAFFIC SIGNAL POLE ASSEMBLY FOR ITEMS 1-4	20 EACH	\$2,635.00	\$52,700.00	\$158,100.00	\$2,133.00	\$42,660.00	\$127,980.00

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: RLH

DATE: 10-1-14



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: **AUGUST 20, 2014**  
Project Name: **MAST ARM POLES**

Solicitation #: **2014-513**  
Department: **TRANSPORTATION**

			MESA ELECTRICAL CONTRACTORS INC. CANUTILLO, TX			STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX		
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
7.	MAST ARM POLE, TYPE II 36' GALVANIZED FINISHED ARM	4 EACH	\$4,600.0000	\$18,400.00	\$55,200.00	\$4,368.00	\$17,472.00	\$52,416.00
8.	MAST ARM POLE, TYPE II 32' GALVANIZED FINISH ARM	2 EACH	\$4,400.0000	\$8,800.00	\$26,400.00	\$3,891.00	\$7,782.00	\$23,346.00
<b>TOTAL ANNUAL AMOUNT:</b>				\$467,442.00	\$1,402,326.00		\$411,312.00	\$1,233,936.00

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: RLH

DATE: 10-1-14



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 20, 2014  
Project Name: MAST ARM POLES

Solicitation #: 2014-513  
Department: TRANSPORTATION

	MESA ELECTRICAL CONTRACTORS INC. CANUTILLO, TX	STRUCTURAL & STEEL PRODUCTS, INC. FORT WORTH, TX
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.		
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	98	84
Within ___ hours or the next morning.	34 CCD - CONSECUTIVE CALENDAR DAYS	N/A
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

APPROVED BY: RLT  
DATE: 10-7-14



**CITY OF EL PASO  
 BID TABULATION FORM**



Bid Opening Date: AUGUST 20, 2014  
 Project Name: MAST ARM POLES

Solicitation #: 2014-513  
 Department: TRANSPORTATION

			TRIANGLE ELECTRICAL SUPPLY EL PASO, TX					
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
1.	MAST ARM POLE, 20' GALVANIZED FINISH ARM	25 EACH	\$2,895.00	\$72,375.00	\$217,125.00		\$0.00	\$0.00
2.	MAST ARM POLE, 25' GALVANIZED FINISH ARM	25 EACH	\$3,448.00	\$86,200.00	\$258,600.00		\$0.00	\$0.00
3.	MAST ARM POLE, 30' GALVANIZED FINISH ARM	20 EACH	\$3,985.00	\$79,700.00	\$239,100.00		\$0.00	\$0.00

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APPROVED BY: RLT  
 DATE: 10-7-14



**CITY OF EL PASO  
 BID TABULATION FORM**



Bid Opening Date: **AUGUST 20, 2014**  
 Project Name: **MAST ARM POLES**

Solicitation #: **2014-513**  
 Department: **TRANSPORTATION**

			<b>TRIANGLE ELECTRICAL SUPPLY          EL PASO, TX</b>					
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
4.	MAST ARM POLE, 35' GALVANIZED FINISH ARM	13  EACH	\$4,516.00	\$58,708.00	\$176,124.00		\$0.00	\$0.00
5.	MAST ARM POLE, TYPE III 48' GALVANIZED FINISH ARM	12  EACH	\$6,158.00	\$73,896.00	\$221,688.00		\$0.00	\$0.00
6.	TRAFFIC SIGNAL POLE ASSEMBLY FOR ITEMS 1-4	20  EACH	\$2,522.00	\$50,440.00	\$151,320.00		\$0.00	\$0.00

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APPROVED BY: RLH  
 DATE: 10-1-14



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: AUGUST 20, 2014  
Project Name: MAST ARM POLES

Solicitation #: 2014-513  
Department: TRANSPORTATION

			TRIANGLE ELECTRICAL SUPPLY EL PASO, TX					
ITEM NO.	DESCRIPTION	EST. ANNUAL QUANTITY	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)	UNIT PRICE	TOTAL ANNUAL PRICE (EST. ANNUAL QTY. x UNIT PRICE)	TOTAL ANNUAL PRICE (TOTAL ANNUAL PRICE x 3 YEARS)
7.	MAST ARM POLE, TYPE II 36' GALVANIZED FINISHED ARM	4 EACH	\$4,395.00	\$17,580.00	\$52,740.00		\$0.00	\$0.00
8.	MAST ARM POLE, TYPE II 32' GALVANIZED FINISH ARM	2 EACH	\$4,195.00	\$8,390.00	\$25,170.00		\$0.00	\$0.00
<b>TOTAL ANNUAL AMOUNT:</b>				\$447,289.00	\$1,341,867.00		\$0.00	\$0.00

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APPROVED BY:     *RLT*    

DATE: 10-7-14



**CITY OF EL PASO  
BID TABULATION FORM**



Bid Opening Date: **AUGUST 20, 2014**  
Project Name: **MAST ARM POLES**

Solicitation #: **2014-513**  
Department: **TRANSPORTATION**

	<b>TRIANGLE ELECTRICAL SUPPLY EL PASO, TX</b>	
<b>OPTION TO EXTEND THE TERM OF THE AGREEMENT</b>		
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days	12-14 WEEKS	
Within ___ hours or the next morning.	N/A	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.		
BIDS SOLICITED: 19 LOCAL BIDS SOLICITED: 9 BIDS RECEIVED: 3 LOCAL BIDS RECEIVED: 1 NO BID: 0		

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APPROVED BY:                     

DATE: 10-7-14

AREA IRON AND STEEL  
4653 OSBORNE DRIVE  
EL PASO, TX 79913

B & M MACHINERY  
7170 COPPER QUEEN DRIVE  
EL PASO, TX 79935

CONSOLIDATED TRAFFIC CONTROLS, INC.  
P. O. BOX 151837  
ARLINGTON, TX 76015

EAGLE SIGNAL CO.  
8004 CAMERON ROAD  
AUSTIN, TX 78753

EL PASO MACHINE & STEEL  
1600 E. 4<sup>TH</sup> STREET  
EL PASO, TX 79901

ALL TRADES ELECTRICAL  
11005 ARGAL COURT  
EL PASO, TX 79935

KENTRON TRAFFIC PRODUCTS, INC.  
18403 HUFFSMITH KOHRVILLE ROAD  
TOMBALL, TX 77375

KESSLER ENTERPRISES, INC.  
8600 GATEWAY EAST BLVD.  
EL PASO, TX 79907

SANTINI ELECTRIC INC.  
250 ELVIN WAY  
EL PASO, TX 79907

SANPEC, INC.  
ATTN: AJAY MALLIK  
11819 SKYDALE DRIVE  
TOMBALL, TX 77375

JAY'S CONTRUCTION  
ATTN: ALI BEY  
4314 KINGSTON COURT  
LAS CRUCES, NM 88012

TEXAS POLE COMPANY  
3932 OLD DENNIS ROAD  
WEATHERFORD, TX 76087

TRIANGLE ELECTRIC  
P. O. BOX 9818  
EL PASO, TX 79988

UNION METAL CORPORATION  
115 EXECUTIVE WAY #219  
DE SOTO, TX 75115

VALMONT INDUSTRIES  
ONE VALMONT PLAZA  
OMAHA, NE 68154-5215

MESA ELECTRIC  
502 JOE ANGE ROAD  
CANUTILLO, TX 79835

UTILICOR  
2417 SOUTH 2<sup>ND</sup> AVENUE  
MANSFIELD, TX 76063

APFELBAUM INDUSTRIAL INC.  
6006 N. MESA SUITE 510  
EL PASO, TX 79912

D&D INDUSTRIAL SUPPLY  
ATTN: JAVIER COSME  
6825 MARBLE CANYON  
EL PASO, TX 79912