

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** General Services – Facilities Maintenance Division

**AGENDA DATE:** November 11, 2014

**CONTACT PERSON/PHONE:** Larry F. Nichols, Interim General Services Director, (915) 212-8000  
Bruce D. Collins, Purchasing Director, (915) 212-1181

**DISTRICT (S) AFFECTED:** ALL

**SUBJECT:**

General Services - Facilities Maintenance Division would like to recommend award of Solicitation No. 2015-018 – Pest Control Services to Continental Termite & Pest Control, Inc. for an initial three (3) year term estimated amount of \$101,145.00. The award is to include a two (2) year optional amount of \$67,430.00 for a total five (5) year award of \$168,575.00.

**BACKGROUND / DISCUSSION:**

The General Services - Facilities Maintenance Division is recommending the award of the above bid to Continental Termite & Pest Control who was the bidder who provided the best value to the City. There are currently over 100 City facilities that will require pest control services. If approved, this award will allow for continual pest control maintenance as well as keeping facilities clean and sanitary enhancing the overall appearance. Local business is being supported.

**PRIOR COUNCIL ACTION:**

Yes. Council previously approved contract 2010-182 on July 27, 2010 Item 7.

**SELECTION SUMMARY:**

Solicitation was advertised on 08/26/2014 and 09/02/2014. The solicitation was posted on City website on 08/26/2014. The email (Purmail) notification was sent out on 08/28/2014. Total of nine (9) bidders were solicited; all were local vendors. Four (4) bids were received; all local vendors.

**AMOUNT AND SOURCE OF FUNDING:**

Department:	General Services – Facilities Maintenance Division
Initial Estimated Amount:	\$101,145.00 (3 years)
Total Estimated Award:	\$168,575.00 (5 years)
Funds Available:	Dept: 231 Div: 31040 Acct: 522200 Fund: 1000 Program Code: P3120
Funds Source:	General Fund - Pest Control Services

**BOARD / COMMISSION ACTION:** N/A

\*\*\*\*\*AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

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Larry F. Nichols, Interim General Services Director

**COUNCIL PROJECT FORM  
(BEST VALUE BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **NOVEMBER 11, 2014**.

The award of Solicitation No. 2015-018 (Pest Control Services) to Continental Termite and Pest Control, Inc. for an initial term estimated award of \$101,145.00. The award is to include a two (2) year option amount of \$67,430.00 for a total five (5) year award of \$168,575.00.

Department:	General Services – Facilities Maintenance Division
Award to:	Continental Termite and Pest Control, Inc. El Paso, TX
Item(s):	All
Initial Term:	3 Years
Option to Extend:	2 Years
Annual Estimated Award:	\$33,715.00
Initial Term Estimated Award:	\$101,145.00 (3 years)
Total Estimated Award:	\$168,575.00 (5 years)
Account No.:	231-31040-522200-1000-P3120
Funding Source:	General Services – Pest Control Services
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing Department and General Services - Facilities Maintenance Division recommend award as indicated to Continental Termite and Pest Control, Inc., the bidder offering the best value bid. In accordance with this award the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

# COMMITTEE SCORE SHEET

SOLICITATION NO. 2015-018  
 SOLICITATION TITLE: PEST CONTROL SERVICES  
 GENERAL SERVICES -FACILITIES MAINTENANCE DIVISION

		BEST PEST CONTROL COMPANY EL PASO, TX	CONTINENTAL TERMITE AND PEST CONTROL, INC. EL PASO, TX	DELTA UNLIMITED, INC. DBA DELTA PEST CONTROL & LAWN SERVICE EL PASO, TX	HIRBY PEST CONTROL EL PASO, TX
(# points/percent max)	Cost 65 (As submitted on Solicitation)	\$150,855.00 40.44	\$101,145.00 60.32	\$147,780.00 44.49	\$93,861.00 65.00
(# points/percent max)	Reputation & Quality of the Bidder's Service 20	19.84	19.84	18.67	6.00
(# points/percent max)	Employee Medical Benefits and Incentives 10	0.00	0.00	6.00	0.00
(# points/percent max)	Past Performance 5	5.00	1.67	5.00	3.34
(100 points/percent max)	<b>GRAND TOTAL</b> 100 POINTS	<b>65.28</b>	<b>81.83</b>	<b>74.16</b>	<b>74.34</b>



**CITY OF EL PASO  
BID TABULATION FORM**



Project Name: PEST CONTROL SERVICES  
Bid Opening Date: SEPTEMBER 24, 2014

Solicitation #: 2015-018  
Department: GENERAL SERVICES

		BEST PEST CONTROL CO. EL PASO, TX	CONTINENTAL TERMITE & PEST CONTROL, INC. EL PASO, TX	DELTA UNLIMITED, INC dba DELTA PEST CONTROL & LAWN SERVICE EL PASO, TX	HIRBY PEST CONTROL EL PASO, TX
<b>BUILDINGS AS LISTED IN ATTACHMENT A</b>					
<b>ANNUAL TOTAL</b>		\$50,150.00	\$33,630.00	\$49,110.00	\$31,152.00
ITEM NO.	SERVICED TO BE PERFORMED ON AS-NEEDED BASIS	FEE PER HOUR	FEE PER HOUR	FEE PER HOUR	FEE PER HOUR
1.	FLEA TREATMENT	\$45.00	\$30.00	\$50.00	\$45.00
2.	RODENT TREATMENT	\$45.00	\$25.00	\$50.00	\$45.00
3.	BUILDING EXTERIOR TREATMENT	\$45.00	\$30.00	\$50.00	\$45.00
<b>ANNUAL TOTAL (INC. 1-3)</b>		\$50,285.00 BIDDER'S PRICE \$50,150.00	\$33,715.00 BIDDER'S PRICE \$1,020.00	\$49,260.00 BIDDER'S PRICE \$150.00	\$31,287.00 BIDDER'S PRICE \$135.00
<b>3 YEAR TOTAL</b>		\$150,855.00 BIDDER'S PRICE \$100,300.00	\$101,145.00 BIDDER'S PRICE \$3,060.00	\$147,780.00 BIDDER'S PRICE \$450.00	\$93,861.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee. The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY:   /  sl  

DATE:   9/30/14



**CITY OF EL PASO  
BID TABULATION FORM**



Project Name: PEST CONTROL SERVICES  
 Bid Opening Date: SEPTEMBER 24, 2014

Solicitation #: 2015-018  
 Department: GENERAL SERVICES

	BEST PEST CONTROL CO. EL PASO, TX	CONTINENTAL TERMITE & PEST CONTROL, INC. EL PASO, TX	DELTA UNLIMITED, INC dba DELTA PEST CONTROL & LAWN SERVICE EL PASO, TX	HIRBY PEST CONTROL EL PASO, TX
<p><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></p> <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>				
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>%- 10 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<b>BIDS SOLICITED: 9 LOCAL BIDS SOLICITED: 9</b>	<b>BIDS RECEIVED: 4</b>	<b>LOCAL BIDS RECEIVED: 4</b>	<b>NO BID: 0</b>	

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APPROVED BY:   /  sl  

DATE:   9/30/14

DELTA PEST CONTROL  
ATTN: JOHN C. PINNEY  
5869 WAYCROSS  
EL PASO, TX 79924

LONGHORN PEST CONTROL  
825 VILLA FLORES DRIVE  
EL PASO, TX 79912

H REPAIR SOLUTIONS  
ATTN: ARTURO ESCALANTE  
12243 DE LA CROIX  
EL PASO, TX 79936-0948

VILLALOBOS PEST CONTROL  
1821 PIEDRA ROJA ST.  
EL PASO, TX 79936

CONTINENTAL TERMITE & PEST CONTROL  
1450 PENDALE RD  
EL PASO, TX 79936

WATSON PEST MANAGEMENT  
PO BOX 12823  
EL PASO, TX 79913

CUMMINS PEST CONTROL  
6332 MONARCH DRIVE  
EL PASO, TX 79912

ORKIN INC  
PO BOX 27159  
EL PASO, TX 79915

HIRBY PEST CONTROL  
3023 PERSHING  
EL PASO, TX 79903

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