

CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM

**DEPARTMENT:** Streets and Maintenance

**AGENDA DATE:** November 24, 2020

**CONTACT PERSON/PHONE:** Bruce D. Collins, Purchasing & Strategic Sourcing Director, 915-212-1181  
Richard J. Bristol, Streets and Maintenance Director, 915-212-7000

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** NO. 3 – Promote the Visual Image of El Paso

The linkage to the Strategic Plan is subsection 3.1 – Improve the visual impression of the community (gateways, corridors, intersections and parkland)

**SUBJECT:**

The award of Solicitation No. 2020-1090 Supplemental Foliar Nutrients for Sports Turf to the following vendors: Timothy Cuquet Mitchell dba C.M.C. Agronomy, LLC. for item 1, for a three (3) year initial term estimated award of \$24,213.75. The award is to include a two (2) year optional amount of \$16,142.50 for a total five (5) year award of \$40,356.25 and Turf Care of Texas, LLC for items 2 and 3, for a three (3) year term estimated award of \$66,645.00. The award is to include a two (2) year optional amount of \$44,430.00 for a total five (5) year award of \$111,075.00.

**BACKGROUND / DISCUSSION:**

This contract will provide supplemental foliar nutrient products, needed for the city's Sport turf areas.

**SELECTION SUMMARY**

Solicitation was advertised on August 25, 2020 and September 1, 2020. The solicitation was posted on City website on August 25, 2020. The email (Purmail) notification was sent out on August 27, 2020. There were a total nineteen (19) viewers online; Two (2) bids were received, zero (0) from local suppliers. An Inadequate Competition Survey was conducted.

**CONTRACT VARIANCE PREVIOUS CONTRACT:**

The difference in cost, based on the comparison from previous contract is as follows: An increase of \$6,071.25 for the initial term, which represents a 7.16% increase, due to price increases.

**PROTEST**

☒ No protest received for this requirement.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount: \$151,431.25

Funding Source: General Fund

Department: 451 – 1000 – 51295 – 532020 – P5120

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**



**COUNCIL PROJECT FORM  
(LOW BID)**

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **November 24, 2020.**

**STRATEGIC GOAL: NO. 3 – Promote the Visual Image of El Paso**

The linkage to the Strategic Plan is subsection 3.1 – Improve the visual impression of the community (gateways, corridors, intersections and parkland). This contract will provide supplemental foliar nutrient products, needed for the city's Sport turf areas.

**Award Summary:**

The award of Solicitation No. 2020-1090 Supplemental Foliar Nutrients for Sports Turf to the following vendors: Timothy Cuquet Mitchell dba C.M.C. Agronomy, LLC. for item 1, for a three (3) year initial term estimated award of \$24,213.75. The award is to include a two (2) year optional amount of \$16,142.50 for a total five (5) year award of \$40,356.25 and Turf Care of Texas, LLC for items 2 and 3, for a three (3) year term estimated award of \$66,645.00. The award is to include a two (2) year optional amount of \$44,430.00 for a total five (5) year award of \$111,075.00.

**Contract Variance:**

The difference in cost, based on the comparison from previous contract is as follows: An increase of \$6,071.25 for the initial term, which represents a 7.16% increase, due to price increases.

Department: Streets and Maintenance  
Vendor 1: Timothy Cuquet Mitchell dba C.M.C. Agronomy, LLC.  
McKinney, TX  
Item(s): 1  
Initial Term: 3 years  
Option to Extend: 2 years  
Annual Estimated Award: \$ 8,071.25  
Initial Term Estimated Award: \$ 24,213.75 (3 years)  
Total Estimated Award: \$ 40,356.25 (5 years)  
Account No.: 451 – 1000 – 51295 – 532000 – P5120  
Funding Source: General Fund  
District(s): All

Department: Streets and Maintenance  
Vendor 2: Turf Care of Texas, LLC.  
Frisco, TX  
Item(s): 2 and 3  
Initial Term: 3 years  
Option to Extend: 2 years  
Annual Estimated Award: \$ 22,215.00  
Initial Term Estimated Award: \$ 66,645.00 (3 years)  
Total Estimated Award: \$111,075.00 (5 years)  
Account No.: 451 – 1000 – 51295 – 532000 – P5120  
Funding Source: General Fund  
District(s): All

Total Annual Amount: \$ 30,286.25 (2 vendors)  
Total Initial Estimated Award: \$ 90,858.75 (2 vendors – 3 years)

Total Estimated Award        \$151,431.25 (2 vendors – 5 years)

This is a Low Bid, unit price contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Timothy Cuquet Mitchell dba C.M.C. Agronomy, LLC. and Turf Care of Texas, LLC the lowest responsive responsible bidders.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*



# CITY OF EL PASO BID TABULATION FORM



Project Name: Supplemental Foliar Nutrients for Sports Turf  
Bid Opening Date: September 23, 2020

Solicitation #: 2020-1090  
Department: Streets and Maintenance

					C.M.C. AGRONOMY, LLC MCKINNEY, TX			TURF CARE OF TEXAS, LLC FRISCO, TX					
ITEM NO.	DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY		UNIT PRICE (B)	ANNUAL ESTIMATED TOTAL (A x B = C)	3 YEAR ESTIMATED TOTAL (C x 3 YRS)	UNIT PRICE (B)	ANNUAL ESTIMATED TOTAL (A x B = C)	3 YEAR ESTIMATED TOTAL (C x 3 YRS)			
			MIN	MAX (A)									
1.	IRON, NITROGEN AND BIOSTIMULANT	1 GALLON	100 GAL	275 GAL	\$29.35	\$8,071.25	\$24,213.75	\$38.40	\$10,560.00	\$31,680.00			
	QPL BRAND:				PROTEA			FPG					
	STOCK#				4-EVERGREEN			10102 RENAISSANCE					
2.	IRON AND NITROGEN ONLY MAY INCLUDE MICRO-NUTRIENTS	1 GALLON	200 GAL	500 GAL	\$20.95	\$10,475.00	\$31,425.00	\$12.75	\$6,375.00	\$19,125.00			
	QPL BRAND:				PROTEA			FPG					
	STOCK#				GREEN IRON			10125 IRON MAID					
3.	NITROGEN SOURCE ONLY (MAY INCLUDE MICRO-NUTRIENTS) BRAND:	1 GALLON	200 GAL	600 GAL	\$27.35	\$16,410.00	\$49,230.00	\$26.40	\$15,840.00	\$47,520.00			
	QPL BRAND:				PROTEA			FPG					
	STOCK#				TRINITRO 24			10424 X-FACTOR 24-0-0					

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: \_\_\_\_/s/\_\_\_\_

DATE: \_\_10/06/2020\_\_



## CITY OF EL PASO BID TABULATION FORM



**Project Name:** Supplemental Foliar Nutrients for Sports Turf  
**Bid Opening Date:** September 23, 2020

**Solicitation #:** 2020-1090  
**Department:** Streets and Maintenance

	C.M.C. AGRONOMY, LLC MCKINNEY, TX	TURF CARE OF TEXAS, LLC FRISCO, TX	
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b> Within ___ consecutive calendar days	7	7	
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	48	48	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.			
<b>BIDS SOLICITED: 6    LOCAL BIDS SOLICITED: 1    BIDS RECEIVED: 2    LOCAL BIDS RECEIVED: 0    NO BID: 0</b>			

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: \_\_\_/s/\_\_\_

DATE: \_\_10/06/2020\_\_

2020-1090  
Supplemental Foliar Nutrients for Sports Turf

## Bidders List

TurfCare of Texas, LLC.

Dave Gilmore

[dgturf@gmail.com](mailto:dgturf@gmail.com) and /or Todd Gilmour, [toddgolf1@yahoo.com](mailto:toddgolf1@yahoo.com)

P.O. Box 2034 , Frisco, TX 75034

CMC Agronomy

Tim Mitchell

[mtchlltimothy@netscape.net](mailto:mtchlltimothy@netscape.net)

Ph: 214-808-8884

4608 Desert Palms, McKinney, TX 75070

Ewing Irrigation

Ken Futrell

[kfutrell@ewing1.com](mailto:kfutrell@ewing1.com)

Ph: 915-544-7575

3630 Durazno, El Paso TX 79905

Helena Chemical

Dan Blaeser

[BlaeserD@helenachemical.com](mailto:BlaeserD@helenachemical.com)

PH: 575-233-3171

251 John Grisham, Mesquite, NM 88048

Best Horticultural Solutions, Inc.

Beverly Best

[lbest9715@gmail.com](mailto:lbest9715@gmail.com)

806-786-9787

1909 Big Bend Dr., Cedar Park, TX 78613-7508

The Lysander Element

Diann Zackery

[diannzackery@hughes.net](mailto:diannzackery@hughes.net)

936-581-5040

518 County Road 2250, Grapeland, TX 75844-7000