

**CITY OF EL PASO, TEXAS  
AGENDA ITEM  
DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Parks and Recreation

**AGENDA DATE:** November 24, 2020

**CONTACT PERSON/PHONE:** Benjamin Fyffe, Director, Cultural Affairs & Recreation 212-1708  
Bruce D. Collins, Director of Purchasing and Strategic Sourcing, 212-1182

**DISTRICT(S) AFFECTED:** All

**STRATEGIC GOAL:** **NO. 4: Enhance El Paso's Quality of life through Recreations, Cultural and Educational Environments**

The linkage to the Strategic Plan is subsection 4.2- Create innovative recreational, educational and cultural programs. This contract will support the Parks and Recreational Department in maintaining its facilities safe for the public and employees.

**SUBJECT:**

Discussion and action on the award of solicitation 2020-1136 Security Guard Services for Parks Facilities (RE-BID) to Night Eyes Protective Services, Inc., for an initial term of three (3) years for an estimated amount of \$1,022,190.00. The award is to include a two (2) year optional amount of \$681,460.00 for a total of five (5) year estimated award of \$1,703,650.00. This contract will support the Parks and Recreational Department in maintaining its facilities safe for the public and employees.

**BACKGROUND / DISCUSSION:**

On October 3, 2017, the City of El Paso approved the award of contract No. 2017-1328 Security Guard Services for Parks Facilities for an initial contract period of three years. Contract No. 2017-1328 has ended and a new solicitation 2020-1136 Security Guard Services for Parks Facilities – Parks and Recreation is presented to City Council for award.

**SELECTION SUMMARY:**

Solicitation was advertised on July 14, 2020 and July 21, 2019. The solicitation was posted on the City's website on July 14, 2020. The email (Purmail) notification was sent out on July 16, 2020. There were sixty-two (62) viewers online. Nine (9) bids were received; three (3) from local suppliers.

**CONTRACT VARIANCE**

The difference in cost, based on the comparison from previous contract is as follows: The hourly rate increased from \$11.73 to \$13.00 for Unarmed Security Guards and from \$11.73 to \$15.00 for Armed Guards. An increase of \$300,443.10 for the initial term, which represents a 41.63% increase due to hourly rate increases and additional hours.

**PROTEST**

☒ No protest received for this requirement.

☐ Protest received.

**PRIOR COUNCIL ACTION:**

N/A

**AMOUNT AND SOURCE OF FUNDING:**

Amount \$1,022,190.00 3 years

Parks and Recreation

451-51230-522120-1000-P5106

451-51260-522120-1000-P5111

451-51270-522120-1000-P5113

451-51280-522120-1000-P5116

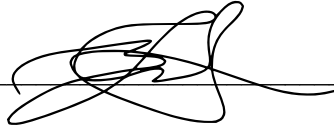
Funding Source: General Fund

**BOARD / COMMISSION ACTION:**

N/A

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**DEPARTMENT HEAD:**

A handwritten signature in black ink, consisting of a series of loops and a long horizontal stroke, positioned above a solid horizontal line.

## COUNCIL PROJECT FORM

\*\*\*\*\***POSTING LANGUAGE BELOW**\*\*\*\*\*

Please place the following item on the **REGULAR AGENDA** for the Council Meeting of **November 24, 2020**.

STRATEGIC GOAL NO. 4: Enhance El Paso's Quality of Life Through Recreational, Cultural and Educational Environments

The linkage to the Strategic Plan is subsection 4.2- Create innovative recreational, educational and cultural programs. This contract will support the Parks and Recreational Department in maintaining its facilities safe for the public and employees.

### Award Summary

Discussion and action on the award of solicitation 2020-1136 Security Guard Services for Parks Facilities (Re-bid) to Night Eyes Protective Services, Inc., for an initial term of three (3) years for an estimated amount of \$1,022,190.00. The award is to include a two (2) year optional amount of \$681,460.00 for a total of five (5) year estimated award of \$1,703,650.00. This contract will support the Parks and Recreational Department in maintaining its facilities safe for the public and employees.

### Contract Variance:

The difference in cost, based on the comparison from previous contract is as follows: The hourly rate increased from \$11.73 to \$13.00 for Unarmed Security Guards and from \$11.73 to \$15.00 for Armed Guards. An increase of \$300,443.10 for the initial term, which represents a 41.63% increase due to hourly rate increases and additional hours.

Department:	Parks and Recreation
Award to:	Night Eyes Protective Services, Inc.
	El Paso, TX
Item(s):	All
Initial Term:	3 years
Option	2 Years
Annual Estimated Award:	\$340,730.00
Initial Estimated Award:	\$1,022,190.00 (3 years)
Total Estimated Award	\$1,703,650.00 (5 years)
Account No.:	451-51230-522120-1000-P5106
	451-51260-522120-1000-P5111
	451-51270-522120-1000-P5113
	451-51280-522120-1000-P5116
Funding Source:	General Fund
District(s):	All

This is a Best Value, service contract.

The Purchasing & Strategic Sourcing and Parks and Recreation Departments recommend award as indicated to Night Eyes Protective Services, Inc. the bidder offering the best value bid.

In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

\*\*\*\*\***ADDITIONAL INFO BELOW**\*\*\*\*\*

CITY OF EL PASO BEST VALUE SCORESHEET										
PROJECT:	SECURITY GUARD SERVICES FOR PARKS FACILITIES 2020-1136 Re-Bid									
Evaluation of Submittal										
	MAX POINTS	Night Eyes Protective Services, Inc.	Strategic Security Corp	Sun City Security Service, Inc.	Mike Garcia Merchant Security, LLC	Vets Securing America	Chloeta Security	Universal Protective Services, LP dba Allied Universal Security Service	Professional Security Consultants	Precision Security, LLC
Proposal Price		\$1,022,190.00	\$1,084,446.60	\$970,082.10	\$969,375.00	\$1,455,462.90	\$1,593,980.70	\$1,231,136.04	\$1,761,243.60	\$1,361,758.50
Factor A - Offeror's Fee Proposal	35	33.19	31.29	34.97	35.00	23.31	21.29	27.56	19.26	24.91
Factor B - Reputation & Quality of the Bidder's Service	30	28.67	27.33	24.67	12.00	10.00	10.00	2.00	18.00	0.00
Factor C - Employee Medical Benefits & Incentives	10	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	0.00
Factor D – Past Performance	25	25.00	23.33	16.66	16.37	8.33	8.33	8.33	0.00	0.00
TOTAL SCORE	100	88.86	83.95	78.30	65.37	43.64	41.62	39.89	39.26	24.91
Rank		1	2	3	4	5	6	7	8	9



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

			Chloeta Fire, LLC dba Chloeta Security Austin, TX Bidder 1 of 9			Mike Garcia Merchant Security, LLC El Paso, TX Bidder 2 of 9			Night Eyes Protective Services, Inc. El Paso, TX Bidder 3 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
1.	Unarmed Non-Commissioned Security Guard Services – Various Parks, Recreation Centers, Aquatic Centers, Shelters, Plazas, and Pavilions	10,000	\$20.49	\$204,900.00	\$614,700.00	\$12.50	\$125,000.00	\$375,000.00	\$13.00	\$130,000.00	\$390,000.00
2.	Unarmed Non-Commissioned Security Guard Services – Miscellaneous	500	\$20.49	\$10,245.00	\$30,735.00	\$12.50	\$6,250.00	\$18,750.00	\$13.00	\$6,500.00	\$19,500.00
3.	Unarmed Non-Commissioned Security Guard Services – Rose Garden and Memorial Park Area Reserve	2,000	\$20.49	\$40,980.00	\$122,940.00	\$12.50	\$25,000.00	\$75,000.00	\$13.00	\$26,000.00	\$78,000.00
4.	Unarmed Non-Commissioned Security Guard Services – San Jacinto Plaza and Christmas Display Season (Nov – Jan)	10,000	\$20.49	\$204,900.00	\$614,700.00	\$12.50	\$125,000.00	\$375,000.00	\$13.00	\$130,000.00	\$390,000.00
5.	Unarmed Non-Commissioned Security Guard Services – McKelligon Canyon- **Entire Canyon**	1,100	\$20.49	\$22,539.00	\$67,617.00	\$12.50	\$13,750.00	\$41,250.00	\$13.00	\$14,300.00	\$42,900.00

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/          

DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**  
**Bid Opening Date: August 12, 2020**

**Solicitation #: 2020-1136**  
**Department: Parks & Recreation**

			Chloeta Fire, LLC dba Chloeta Security Austin, TX Bidder 1 of 9			Mike Garcia Merchant Security, LLC El Paso, TX Bidder 2 of 9			Night Eyes Protective Services, Inc. El Paso, TX Bidder 3 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
6.	Unarmed Non-Commissioned Security Guard Services – Scenic Drive	110	\$20.49	\$2,253.90	\$6,761.70	\$12.50	\$1,375.00	\$4,125.00	\$13.00	\$1,430.00	\$4,290.00
7.	Unarmed Non-Commissioned Security Guard Services – Marked Patrol Car/Non- Motorized	100	\$20.49	\$2,049.00	\$6,147.00	\$12.50	\$1,250.00	\$3,750.00	\$15.00	\$1,500.00	\$4,500.00
8.	Armed Commissioned Security Guard Services – Various Facilities and Locations	1000.00	\$22.97	\$22,970.00	\$68,910.00	\$13.00	\$13,000.00	\$39,000.00	\$15.00	\$15,000.00	\$45,000.00
9.	"On Call"/Holiday/Seasonal Charges	1,000	\$20.49	\$20,490.00	\$61,470.00	\$12.50	\$12,500.00	\$37,500.00	\$16.00	\$16,000.00	\$48,000.00
<b>Grand Total (Items 1 – 9)</b>				\$531,326.90	\$1,593,980.70		\$323,125.00	\$969,375.00		\$340,730.00	\$1,022,190.00

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**  
**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/            
DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

	<b>Chloeta Fire, LLC dba Chloeta Security Austin, TX Bidder 1 of 9</b>	<b>Mike Garcia Merchant Security, LLC El Paso, TX Bidder 2 of 9</b>	<b>Night Eyes Protective Services, Inc. El Paso, TX Bidder 3 of 9</b>
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>1% - 10 Days</b>	<b>Net - 30 Days</b>	<b>2% - 20 Days</b>
<b>AMENDMENTS ACKNOWLEDGED:</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/          

DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

			Precision Security, LLC San Antonio, TX  Bidder 4 of 9			Professional Security Consultants Los Angeles, CA  Bidder 5 of 9			Strategic Security Corp. Commack, NY  Bidder 6 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
1.	Unarmed Non-Commissioned Security Guard Services – Various Parks, Recreation Centers, Aquatic Centers, Shelters, Plazas, and Pavilions	10,000	\$17.50	\$175,000.00	\$525,000.00	\$22.52	\$225,200.00	\$675,600.00	\$13.62	\$136,200.00	\$408,600.00
2.	Unarmed Non-Commissioned Security Guard Services – Miscellaneous	500	\$17.95	\$8,975.00	\$26,925.00	\$22.52	\$11,260.00	\$33,780.00	\$13.62	\$6,810.00	\$20,430.00
3.	Unarmed Non-Commissioned Security Guard Services – Rose Garden and Memorial Park Area Reserve	2,000	\$17.75	\$35,500.00	\$106,500.00	\$22.52	\$45,040.00	\$135,120.00	\$13.62	\$27,240.00	\$81,720.00
4.	Unarmed Non-Commissioned Security Guard Services – San Jacinto Plaza and Christmas Display Season (Nov – Jan)	10,000	\$17.50	\$175,000.00	\$525,000.00	\$22.52	\$225,200.00	\$675,600.00	\$13.62	\$136,200.00	\$408,600.00
5.	Unarmed Non-Commissioned Security Guard Services – McKelligon Canyon- **Entire Canyon**	1,100	\$17.75	\$19,525.00	\$58,575.00	\$22.52	\$24,772.00	\$74,316.00	\$13.62	\$14,982.00	\$44,946.00

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/          

DATE: 11/12/2020





# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**  
**Bid Opening Date: August 12, 2020**

**Solicitation #: 2020-1136**  
**Department: Parks & Recreation**

			Precision Security, LLC San Antonio, TX Bidder 4 of 9			Professional Security Consultants Los Angeles, CA Bidder 5 of 9			Strategic Security Corp. Commack, NY Bidder 6 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
6.	Unarmed Non-Commissioned Security Guard Services – Scenic Drive	110	\$17.95	\$1,974.50	\$5,923.50	\$22.52	\$2,477.20	\$7,431.60	\$13.62	\$1,498.20	\$4,494.60
7.	Unarmed Non-Commissioned Security Guard Services – Marked Patrol Car/Non- Motorized	100	\$17.95	\$1,795.00	\$5,385.00	\$22.52	\$2,252.00	\$6,756.00	\$13.62	\$1,362.00	\$4,086.00
8.	Armed Commissioned Security Guard Services – Various Facilities and Locations	1000.00	\$18.00	\$18,000.00	\$54,000.00	\$28.15	\$28,150.00	\$84,450.00	\$19.98	\$19,980.00	\$59,940.00
9.	“On Call”/Holiday/Seasonal Charges	1,000	\$18.15	\$18,150.00	\$54,450.00	\$22.73	\$22,730.00	\$68,190.00	\$17.21	\$17,210.00	\$51,630.00
<b>Grand Total (Items 1 – 9)</b>				\$453,919.50	\$1,361,758.50		\$587,081.20	\$1,761,243.60		\$361,482.20	\$1,084,446.60

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:     /s/      
DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

	Precision Security, LLC San Antonio, TX Bidder 4 of 9	Professional Security Consultants Los Angeles, CA Bidder 5 of 9	Strategic Security Corp. Commack, NY Bidder 6 of 9
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	Net - 30 Days	Net - 30 Days	Net - 30 Days
<b>AMENDMENTS ACKNOWLEDGED:</b>	N/A	N/A	N/A

**NOTE:** The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.  
This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

APPROVED: \_\_\_\_\_/s/  
DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

			Sun City Security Service, Inc. El Paso, TX			Universal Protection Service, LP, dba Allied Universal Security Services El Paso, TX			Vets Securing America San Antonio, TX		
			Bidder 7 of 9			Bidder 8 of 9			Bidder 9 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
1.	Unarmed Non-Commissioned Security Guard Services – Various Parks, Recreation Centers, Aquatic Centers, Shelters, Plazas, and Pavilions	10,000	\$12.47	\$124,700.00	\$374,100.00	\$15.81	\$158,100.00 <small>Bidder's Price \$158,057.74</small>	\$474,300.00 <small>Bidder's Price \$474,173.21</small>	\$17.44	\$174,400.00	\$523,200.00
2.	Unarmed Non-Commissioned Security Guard Services – Miscellaneous	500	\$12.47	\$6,235.00	\$18,705.00	\$15.81	\$7,905.00 <small>Bidder's Price \$7,902.89</small>	\$23,715.00 <small>Bidder's Price \$23,708.66</small>	\$17.44	\$8,720.00	\$26,160.00
3.	Unarmed Non-Commissioned Security Guard Services – Rose Garden and Memorial Park Area Reserve	2,000	\$12.47	\$24,940.00	\$74,820.00	\$15.81	\$31,620.00 <small>Bidder's Price \$31,611.55</small>	\$94,860.00 <small>Bidder's Price \$94,834.64</small>	\$17.44	\$34,880.00	\$104,640.00
4.	Unarmed Non-Commissioned Security Guard Services – San Jacinto Plaza and Christmas Display Season (Nov – Jan)	10,000	\$12.47	\$124,700.00	\$374,100.00	\$15.81	\$158,100.00 <small>Bidder's Price \$158,057.74</small>	\$474,300.00 <small>Bidder's Price \$474,173.21</small>	\$18.84	\$188,400.00	\$565,200.00
5.	Unarmed Non-Commissioned Security Guard Services – McKelligon Canyon- **Entire Canyon**	1,100	\$12.47	\$13,717.00	\$41,151.00	\$15.81	\$17,391.00 <small>Bidder's Price \$17,386.35</small>	\$52,173.00 <small>Bidder's Price \$52,195.05</small>	\$24.53	\$26,983.00	\$80,949.00

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/          

DATE: 11/12/2020



## CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**  
**Bid Opening Date: August 12, 2020**

**Solicitation #: 2020-1136**  
**Department: Parks & Recreation**

			Sun City Security Service, Inc. El Paso, TX			Universal Protection Service, LP, dba Allied Universal Security Services El Paso, TX			Vets Securing America San Antonio, TX		
			Bidder 7 of 9			Bidder 8 of 9			Bidder 9 of 9		
ITEM NO.	Description	(A) Estimated Annual Hours	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total	(B) Hourly Bill Rate	(C) (A) annual Estimated Hours X (B) Hourly Bill Rate = Annual Estimated Total	(C) X 3 years = 3 - year Total
6.	Unarmed Non-Commissioned Security Guard Services – Scenic Drive	110	\$12.47	\$1,371.70	\$4,115.10	\$15.81	\$1,739.10 Bidder's Price \$1,738.64	\$5,217.30 Bidder's Price \$5,215.91	\$24.53	\$2,698.30	\$8,094.90
7.	Unarmed Non-Commissioned Security Guard Services – Marked Patrol Car/Non- Motorized	100	\$12.47	\$1,247.00	\$3,741.00	\$15.81	\$1,581.00 Bidder's Price \$1,580.58	\$4,743.00 Bidder's Price \$4,741.73	\$24.53	\$2,453.00	\$7,359.00
8.	Armed Commissioned Security Guard Services – Various Facilities and Locations	1000.00	\$13.98	\$13,980.00	\$41,940.00	\$17.02	\$17,020.00 Bidder's Price \$17,021.60	\$51,060.00 Bidder's Price \$51,064.81	\$20.24	\$20,240.00	\$60,720.00
9.	"On Call"/Holiday/Seasonal Charges	1,000	\$12.47	\$12,470.00	\$37,410.00	\$17.02	\$17,020.00 Bidder's Price \$17,021.60	\$51,060.00 Bidder's Price \$51,064.81	\$26.38	\$26,380.00	\$79,140.00
<b>Grand Total (Items 1 – 9)</b>				\$323,360.70	\$970,082.10		\$410,476.10 Bidder's Price \$410,378.68	\$1,231,428.30 Bidder's Price \$1,231,136.04		\$485,154.30	\$1,455,462.90

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract. This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED: \_\_\_\_\_ /s/  
 DATE: 11/12/2020



# CITY OF EL PASO BID TABULATION FORM



**Project Name: Security Guard Services for Parks Facilities**

**Solicitation #: 2020-1136**

**Bid Opening Date: August 12, 2020**

**Department: Parks & Recreation**

	Sun City Security Service, Inc. El Paso, TX  Bidder 7 of 9	Universal Protection Service, LP, dba Allied Universal Security Services El Paso, TX  Bidder 8 of 9	Vets Securing America San Antonio, TX  Bidder 9 of 9
<b><u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u></b>  THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	Net - 30 Days	Net - 30 Days	1% - 10 Days
<b>AMENDMENTS ACKNOWLEDGED:</b>	N/A	N/A	N/A
<b>BIDS SOLICITED: 7 LOCAL BIDS SOLICITED: 6 BIDS RECEIVED: 9 LOCAL BIDS RECEIVED: 4 NO BID: 0</b>			

**NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.**

**This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.**

APPROVED:           /s/          

DATE: 11/12/2020

## **2020-1136 Security Guard Services for Parks Facilities (RE-BID)**

### **Bidders List – Security Services**

**Sun City Security Service, Inc.**

3711 Admiral Suite C

El Paso, TX 79925

915-751-6811

[info@suncitysecurity.com](mailto:info@suncitysecurity.com)

**Recon Security Corp.**

11930 Vista Del Sol Suite B

El Paso, TX 79936

915-591-0107

**Blackstone Security**

7717 Lockheed Dr.

El Paso, TX 79925

915-544-6160

[info@blackstonesecurity.com](mailto:info@blackstonesecurity.com)

**Corporate Office:**

2400 W. Dunlap Ave., Suite 225

Phoenix, AZ 85021

602-265-6160

866-454-7323

**Securitas Security Services USA**

1155 Westmoreland Dr.

El Paso, TX 79925

915-772-7030

**Night Eyes Protective Services, Inc.**

2407 East Yandell Dr.

El Paso, TX 79903

El Paso, TX 79903

915-351-0831

**Texas Enforcer, LLC.**

3407 Douglas Suite B

El Paso, TX 79903

915-772-4951

[texasenforcerllc@gmail.com](mailto:texasenforcerllc@gmail.com)