

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: International Bridges

AGENDA DATE: November 28, 2017

CONTACT PERSON/PHONE: Bruce D. Collins – Purchasing & Strategic Sourcing, Director (915) 212-1181
Monica Lombraña – Aviation & International Bridges, Managing Director (915) 212-7501
Paul A. Stresow – International Bridges, Assistant Director (915) 212-7502

DISTRICT(S) AFFECTED: 6 and 8

STRATEGIC GOAL: NO. 1: Create an Environment Conducive to Strong, Sustainable Economic Development

SUBJECT:

Approve a sole source contract with The Revenue Market, Inc. (TRMI), the exclusive provider of 3M Radio Frequency I.D. Tags to allow International Bridges Department to operate and expand the Auto Vehicle Identification program (AVI) that allows international crossers at City own international bridges to pre-paid tolls. Total estimated three (3) year award is \$180,000.00 with the stipulation that the vendor provides an updated sole source letter and affidavit each year. The RFID are for use in the Automatic Vehicle Identification System that reads the customer's ID and tolls are automatically reduced from the customer's account.

BACKGROUND / DISCUSSION:

Approval of this item will allow the International Bridges Department to purchase 3M Radio Frequency I.D. Tags needed for the AVI program.

SELECTION SUMMARY:

Sole Source

COMPENSATION ANALYSIS (Use only on contracts related to Security Guards, Janitorial, Mowing, and/or Labor services):

Not Applicable

PROTEST

☒ No protest received for this requirement.

☐ Protest received.

COUNCIL REPRESENTATIVE BRIEFING:

Was a briefing provided? ☐ Yes or ☒ No
If yes, select the applicable districts.

☐ District 1

- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

PRIOR COUNCIL ACTION:

July 19, 2011, Council approved The Revenue Markets, Inc., the sole developer, manufacturer and provider of application software and related equipment for the upgrade to the toll collection system at the International Bridges.

AMOUNT AND SOURCE OF FUNDING:

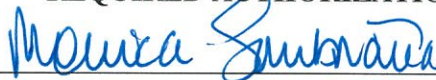
Department: International Bridges
Amount: \$180,000 for three (3) years, average of \$60,000 per Fiscal Year
Fund Source: International Bridges Operations
Account: 531000-564-3300-64830

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:



**COUNCIL PROJECT FORM
(SOLE SOURCE)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the REGULAR agenda under **PURCHASING REQUESTS** for the Council Meeting of November 28, 2017.

Strategic Goal No. 1 – Create an Environment Conducive to Strong, Sustainable Economic Development

Discussion and action on the request that the Director of the Purchasing & Strategic Sourcing Department be authorized to issue purchase orders to Revenue Markets, Inc. dba TRMI Systems Integration, the sole source provider for the Radio Frequency I.D. Tags with the stipulation that that the vendor provides an updated sole source letter and affidavit each year. The RFID Tags are for use in the Automatic Vehicle Identification System that reads the customer's ID and tolls are automatically reduced from the customer's account.

Department:	International Bridges
Award to:	Revenue Markets, Inc. dba TRMI Systems Integration Accord, NY
Total Estimated Award:	\$180,000.00 (3 years)
Account No.:	531000-564-3300-64830
Funding Source:	International Bridges Operations
District(s):	6 & 8
Sole Source No:	2018-767

This is a Sole Source purchase.

*******ADDITIONAL INFO BELOW*******



PURCHASING & STRATEGIC SOURCING DEPARTMENT

SOLE SOURCE AFFIDAVIT

THIS IS AN OFFICIAL PURCHASING DOCUMENT-RETAIN WITH PURCHASE ORDER FILE

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

1. My name is Lisa Rosakranse. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: TRMI Systems Integration
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s):
Customized 3M 10 density Windshield tags
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the City of El Paso.

Signature

SUBSCRIBED AND SWORN to before me on this 13th day of October 2017

MARCY NIGRO PARIS
Notary Public, State of New York
NYS Reg. # 01N15025091
Qualified in Ulster County
Commission Expires May 17, 2018

NOTARY PUBLIC

PRINTED NAME

MY COMMISSION EXPIRES

COMPANY NAME: The Revenue Markets, Inc. dba TRMI Systems Integration
ADDRESS, CITY, STATE & ZIP CODE: 5120 Rte. 209, Accord NY 12404
PHONE: 845 626-8655 FAX NUMBER: _____
CONTACT NAME AND TITLE: Lisa Rosakranse
WEB ADDRESS: www.trmi.com EMAIL: lrosakranse@trmi.com
FEDERAL TAX ID NUMBER: 14-1560054 TEXAS SALES TAX NUMBER: _____

PO BOX 10
5120 ROUTE 209
ACCORD NY 12404



P 845 626 8655
F 845 626 2492
WWW TRMI COM

October 13, 2017

City of El Paso International Bridge
1001 S. Stanton Street
El Paso, Texas 79901

Attn: Eddie Romero

Re: Sole Source Affidavit – 3M RF Tags

Dear Mr. Romero,

The Revenue Markets, Inc. (TRMI) integrated and installed the computerized toll collection system in use at the three International Bridges for the City of El Paso

This letter is to confirm that The Revenue Markets, Inc. (TRMI) is the sole source for customized 3M RFID tags for the City of El Paso International Bridge Toll System. TRMI is the only manufacturer that can supply this equipment to our design and specifications to integrate with our software and hardware for the City of El Paso Toll System.

Therefore we submit that TRMI is to be considered the sole source for the 3M RFID tags.

Sincerely,

A handwritten signature in black ink, appearing to read "Lisa Rosakranse". The signature is fluid and cursive, written over a horizontal line.

Lisa Rosakranse
Executive Vice President
TRMI Systems Integration