

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Streets and Maintenance

AGENDA DATE: November 28, 2017

CONTACT PERSON/PHONE: Richard J. Bristol, Interim Director (915) 212-7000
Bruce D. Collins, Purchasing Director – (915) 212-1181

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO.2: Set the Standard for a safe and Secure City

SUBJECT:

Discussion and action on the award of Solicitation No. 2018-200 Janitorial Services – City Hall 1, 2, 3, 4 and UPTT to Eagle Janitorial Service for an initial term estimated award of \$635,527.44. The award is to include a two (2) year optional amount of \$423,684.96 for a total five (5) year award of \$ 1,059,212.40.

BACKGROUND / DISCUSSION:

This contract will provide Janitorial Services for City 1, 2, 3, 4 and the UPTT. These services are to be delivered on a daily basis. Task and cleaning standards were determined by Streets and Maintenance Facility Maintenance division and are similar to the services required at other City owned facilities

SELECTION SUMMARY:

Solicitation was advertised on September 12, 2017 and September 19, 2017. The solicitation was posted on City website on September 12, 2017. The email (Purmail) notification was sent out on September 14, 2017. Total forty-seven (47) bidders were solicited; thirty-nine local vendors. Total number of views were sixty-one (61). Nine (9) bids were received; six (6) local vendors.

COMPENSATION ANALYSIS

- Number of Employees: 15 - Part Time, 1 - Full Time
- Employee Hourly Rate: \$7.25
- Bill Rate: \$11.40
- Bill Rate, if increased to \$10/hr.: \$15.55
- Annual Increase: \$77,126.28
- Initial Term of the Contract Increase: \$231,378.84

PROTEST

☐ There was no protest received for this requirement.

☒ Protest received.

Ace Government Services protested that city employees providing references for past performance is a conflict of interest.

City employees providing past performance is aligned with this requirement delineated within the solicitation. See Page 16, for Past Performance "Bidder shall identify three (3) previous contracts or purchases with the City of El Paso and/or any other Governmental entities or private sector firms in the past five (5) years."

This protest was denied.

PRIOR COUNCIL ACTION:

Yes. Council previously approved contract 2016-843 on July 12, 2016 Item 21.2.

Was a briefing provided? ☐ Yes or ☒ No, routine item
If yes, select the applicable districts.

- ☐ District 1
- ☐ District 2
- ☐ District 3
- ☐ District 4
- ☐ District 5
- ☐ District 6
- ☐ District 7
- ☐ District 8
- ☐ All Districts

Original Trapeze Software Group award

AMOUNT AND SOURCE OF FUNDING:

Department:	Streets and Maintenance
Initial Estimated Amount:	\$635,527.44 (3 years)
Total Estimated Award:	\$1,059,212.40 (5 years)
Funds Available:	532 – 31040 – 523020 – 1000 – P3120
Funds Source:	General Fund – Public Accesses Maintenance & Repair

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD:

**COUNCIL PROJECT FORM
BEST VALUE BID**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **NOVEMBER 28, 2017**.

STRATEGIC GOAL: No. 2 Set the Standard for a safe and Secure City

Discussion and action on the award of Solicitation No. 2018-200 Janitorial Services – City Hall 1, 2, 3, 4 and UPTT to Francisco Corral DBA Eagle Janitorial Service for an initial term estimated award of \$635,527.44. The award is to include a two (2) year optional amount of \$423,684.96 for a total five (5) year award of \$ 1,059,212.40. This award will allow for daily janitorial services for the City Hall campus which consists of City 1, 2, 3, 4 and certain areas within the UPTT.

Department:	Streets and Maintenance
Award to:	Francisco Corral DBA Eagle Janitorial Service El Paso, TX
Item(s):	All
Initial Term:	3 years
Option to Extend:	2 years
Annual Estimated Award:	\$211,842.48
Initial Term Estimated Award:	\$635,527.44 (3 years)
Total Estimated Award:	1,059,212.40 (5 years)
Account No.:	532 – 31040 – 523020 – 1000 – P3120
Funding Source:	General Fund – Public Accesses Maintenance & Repair
District(s):	All

This is a Best Value, Service contract.

The Purchasing & Strategic Sourcing and Streets and Maintenance Departments recommend award as indicated to Francisco Corral DBA Eagle Janitorial Service, the bidder offering the best value bid. In accordance with this award, the City Manager or designee is authorized to exercise future options if needed.

The Purchasing & Strategic Sourcing Department recommends that GCA Cleaning Specialties, Inc. and Ruth Villarreal DBA: Multi Greenery be deemed non-responsive due to taking exceptions to the solicitation by modifying the scope of work.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: OCTOBER 11, 2017

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

		A-ONE JANITORIAL LLC EL PASO, TX			ACE GOVERNMENTAL SERVICES LLC EL PASO, TX			EAGLE JANITORIAL SERVICE EL PASO, TX		
ITEM NO.	LOCATION	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST (A X 12 = B)	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)
1.	CITY 1	\$5,841.53	\$70,098.36	\$210,295.08	\$5,846.40	\$70,156.80	\$210,470.40	\$5,554.08	\$66,648.96	\$199,946.88
2.	CITY 2	\$5,737.22	\$68,846.64	\$206,539.92	\$5,742.00	\$68,904.00	\$206,712.00	\$5,454.90	\$65,458.80	\$196,376.40
3.	CITY 3 & 4	\$5,632.90	\$67,594.80	\$202,784.40	\$5,637.60	\$67,651.20	\$202,953.60	\$5,355.22	\$64,262.64	\$192,787.92
4.	UNION PLAZA TRANSIT TERMINAL (UPTT)	\$1,356.07	\$16,272.84	\$48,818.52	\$1,357.20	\$16,286.40	\$48,859.20	\$1,289.34	\$15,472.08	\$46,416.24
GRAND TOTAL ITEMS 1 thru 4		\$18,567.72	\$222,812.64	\$668,437.92	\$18,583.20	\$222,998.40	\$668,995.20	\$17,653.54	\$211,842.48	\$635,527.44

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.
The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: _____/s/_____
DATE: 10/16/17

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: OCTOBER 11, 2017

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

	A-ONE JANITORIAL LLC EL PASO, TX	ACE GOVERNMENTAL SERVICES LLC EL PASO, TX	EAGLE JANITORIAL SERVICE EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT: CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	2% - 10 DAYS 1% - 20 DAYS NET - 30 DAYS	3% - 20 DAYS

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APPROVED BY: _____/s/_____
DATE: 10/16/17

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: MAY 11, 2016

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

		ENDEAVORS UNLIMITED, INC SAN ANTONIO, TX			GCA CLEANING SPECIALTIES, INC. CLEVELAND, OH			GVMP EL PASO, TX		
ITEM NO.	LOCATION	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST (A X 12 = B)	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)
1.	CITY 1	\$6,606.43	\$79,277.16	\$237,831.48	\$6,280.01	\$75,360.12	\$226,080.36	\$8,769.60	\$105,235.20	\$315,705.60
2.	CITY 2	\$6,488.46 BIDDER'S PRICE \$6,016.57	\$77,861.52 BIDDER'S PRICE \$72,198.84	\$233,584.56 BIDDER'S PRICE \$216,592.52	\$6,167.87	\$74,014.44	\$222,043.32	\$8,613.00	\$103,356.00	\$310,068.00
3.	CITY 3 & 4	\$6,370.49	\$76,445.88	\$229,337.64	\$6,055.72	\$72,668.64	\$218,005.92	\$8,456.40	\$101,476.80	\$304,430.40
4.	UNION PLAZA TRANSIT TERMINAL (UPTT)	\$1,533.64	\$18,403.68	\$55,211.04	\$1,457.86	\$17,494.32	\$52,482.96	\$2,035.80	\$24,429.60	\$73,288.80
GRAND TOTAL ITEMS 1 thru 4		\$20,999.02 BIDDER'S PRICE \$20,527.13	\$251,988.24 BIDDER'S PRICE \$246,325.56	\$755,964.72 BIDDER'S PRICE \$738,976.68	\$19,961.46	\$239,537.52	\$718,612.56	\$27,874.80	\$334,497.60	\$1,003,492.80

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APPROVED BY: _____/s/_____
DATE: 10/16/17

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: OCTOBER 11, 2016

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

	ENDEAVORS UNLIMITED, INC SAN ANTONIO, TX	GCA CLEANING SPECIALTIES, INC. CLEVELAND, OH	GVMP EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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APPROVED BY: ____/s/_____
DATE: ____10/16/17____

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: OCTOBER 11, 2017

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

		KLEEN-TECH SERVICES CORPORATION DENVER, CO			MONSTER CONTRACTORS, LLC EL PASO, TX			RUTH VILLARREAL DBA : MULTI GREENERY EL PASO, TX		
ITEM NO.	LOCATION	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST (A X 12 = B)	(C) 3 YEAR TOTAL (B x 3 = C)	(A) MONTHLY AMOUNT (See Calculation formula in specifications)	(B) ESTIMATED ANNUAL TOTAL COST	(C) 3 YEAR TOTAL (B x 3 = C)
1.	CITY 1	\$7,532.00	\$90,384.00	\$271,152.00	\$6,336.60	\$76,039.20	\$228,117.60	\$5,968.20	\$71,618.40	\$214,855.20
2.	CITY 2	\$6,761.00	\$81,132.00	\$243,396.00	\$6,220.50	\$74,646.00	\$223,938.00	\$5,861.63	\$70,339.56	\$211,018.68
3.	CITY 3 & 4	\$6,780.00	\$81,360.00	\$244,080.00	\$6,107.40	\$73,288.80	\$219,866.40	\$5,755.05	\$69,060.60	\$207,181.80
4.	UNION PLAZA TRANSIT TERMINAL (UPTT)	\$1,926.00	\$23,112.00	\$69,336.00	\$1,470.30	\$17,643.60	\$52,930.80	\$1,498.58	\$17,982.96	\$53,948.88
GRAND TOTAL ITEMS 1 thru 4		\$22,999.00	\$275,988.00	\$827,964.00	\$20,134.80	\$241,617.60	\$724,852.80	\$19,083.46	\$229,001.52	\$687,004.56

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DATE: 10/16/17

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE



CITY OF EL PASO BID TABULATION FORM



Bid Opening Date: OCTOBER 11, 2017

Solicitation #: 2018-200

Project Name: JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT

Department: STREETS & MAINTENANCE

	KLEEN-TECH SERVICES CORPORATION DENVER, CO	MONSTER CONTRACTORS, LLC EL PASO, TX	RUTH VILLARREAL DBA : MULTI GREENERY EL PASO, TX
<u>OPTION TO EXTEND THE TERM OF THE AGREEMENT</u> THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE TERM OF THIS CONTRACT SHALL BE BASED ON ONE OF THE SELECTIONS BELOW AND UNDER THE SAME TERMS AND CONDITIONS. THE CITY MANGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:			
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	2% - 10 DAYS NET - 30 DAYS	1.5% - 10 DAYS NET - DAYS	1% - 10 DAYS
BIDS SOLICITED: 47 LOCAL BIDS SOLICITED: 39 BIDS RECEIVED: 9 LOCAL BIDS RECEIVED: 7 NO BID: 0			

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APPROVED BY: _____/s/_____
DATE: 10/16/17

2018-200 JANITORIAL SERVICES - CITY HALL 1,2,3,4, AND UPTT STREETS AND MAINTENANCE

A-ONE JANITORIAL
303 AIRPORT ROAD
EL PASO, TX 79925

ADEFTO BUILDING & GROUND SVS.
7740 MUSTANG AVENUE
EL PASO, TX 79915

AJ MAINTENANCE SERVICE
8057 BOWEN ROAD
EL PASO, TX 79915-4701

AALCON JANITORIAL SERVICES
2613 WHEELING AVE
EL PASO, TX 79930

ABM JANITORIAL SERVICES
5959 GATEWAY BLVD W
EL PASO, TX 79925

ACME-WESTERN JANITORIAL SERVICE
INC.
2124 MONTANA AVE
EL PASO, TX 79903

ASEO INC.
7235 N. LOOP DR.
EL PASO, TX 79915

WESTERN JANITORIAL SERVICE INC.
2124 MONTANA
EL PASO, TX 79903

DJ'S JANITORIAL SERVICES
P. O. BOX 370305
EL PASO, TX 79937-0305

CCBS BUILDING SERVICE
6940 VILLA HERMOSA DR.
EL PASO, TX 79912

CAREFREE JANITORIAL SERVICE
12264 CHISHOLM PASS DRIVE
EL PASO, TX 79936

C & L JANITORIAL SERVICES
1207 N GRAMA STREET
EL PASO, TX 79903

CLEOLA SWEED
12808 TIERRA AVALA
EL PASO, TX 79938

TRDI INCORPORATED
11450 ROJAS DR STE D12
EL PASO, TX 79936

CMC & MAINTENANCE, INC.
4 UNION STREET SUITE 24
BANGOR, ME 04401

HB MANAGEMENT GROUP
ATTN: KEVIN STAYART
7100 BROADWAY, SUITE 6-L
DENVER, CO 80221

D & D PROFESSIONAL SERVICES
9908 BERMUDA AVE
EL PASO, TX 79925

REAL CLEAN / RCI
ATTN: KELLI KEENE
523 GARRISON AVE SUITE 900
FORT SMITH, AR 72901

EXECUTIVE MAINTENANCE
ATTN: LUIS HERNANDEZ
4305 LOMA DE ORO
EL PASO, TX 79934

D&A BUILDING SERVICES, INC.
321 GEORGIA AVENUE
LONGWOOD, FL 32750

EXCELLENT JANITORIAL
5004 GRECO COURT
EL PASO, TX 79924-2221

Y & C JANITORIAL SERVICES
3021 E. MISSOURI
EL PASO, TX 79903

G AND L JANITORIAL SERVICE
2036 THUNDER RIDGE DR.
EL PASO, TX 79938

JO CARES JANITORIAL & MAID SERVICES
1833 PUEBLO NUEVO CIR.
EL PASO, TX 79936

L & J CLEANING SERVICE
2904 SAN DIEGO
P.O. BOX 3461
EL PASO, TX 79930

KUANTUM SERVICE COMPANY
2110 WYOMING
EL PASO, TX 79903

MAIDS OF AMERICA
4625 ALABAMA ST.
EL PASO, TX 79930

MAHEIR JANITORIAL SERVICES
12156 YVONNE RICHARDSON AVENUE
EL PASO, TX 79936

MODERN ENTERPRISES
10209 SUGARBERRY DR.
EL PASO, TX 79925

MARTINEZ JANITORIAL SERVICES
3121 TIERRA RIO ROAD
EL PASO, TX 79938-4483

MONARCH BUILDING SERVICES
1001 PENDALE RD.
EL PASO, TX 79907

MIGHTY CLEAN
11572 BOB MITCHELL DR.
EL PASO, TX 79936

NATIONAL JANITORIAL SERVICE & SUPPLY
1122 TEXAS AVE
EL PASO, TX 79901

PM JANITORIAL SERVICES
10413 VALLE FERTIL
SOCORRO, TX 79927

PEREDA'S CLEANING & MAINTENANCE
10316 COMMODORE STREET
EL PASO, TX 79924

P & S JANITORIAL SERVICES
12158 VALLEY QUAIL
EL PASO, TX 79936

PJS OF EL PASO, INC.
2110 WYOMING AVE
EL PASO, TX 79903

FEDERAL JANITORIAL
14122 W MCDOWELL RD STE. 100
GOODYEAR, AZ 85395

PROFESSIONAL JANITORIAL SVCS
2110 WYOMING AVENUE
EL PASO, TX 79903

KEEPCLEAN MANAGEMENT INC.
494 BRIDGEPORT AVE. SUITE 180
SHELTON, CT 06484

STAR-CLEAN
8120 ROGERS
EL PASO, TX 79907

SOTELO JANITORIAL SERVICES
5665 BETHVIEW
EL PASO, TX 79932

SPARKLE PROFESSIONAL JANITORIAL
SERVICE
3901 FLAMINGO
EL PASO, TX 79902

S&R JANITORIAL SERVICE
707 URANIO PL.
EL PASO, TX 79928

SUN CITY CLEANING
4421 TITANIC AVE
EL PASO, TX 79904

TEXAS-UBS, INC.
15700 EXPORT PLAZA DR. # G
HOUSTON, TX 77032

THE EAGLE JANITORIAL SERVICES
2919 AURORA AVENUE
EL PASO, TX 79930



COMMITTEE SCORE SHEET
Best-Value

SOLICITATION TITLE: Janitorial Services – City Hall 1, 2, 3, 4 and UPTT

SOLICITATION NO: 2018-208

EVALUATION CRITERIA

	WEIGHT	MAX POINTS	A-ONE JANITORIAL LLC	ACE GOVERNMENTAL SERVICES LLC	EAGLE JANITORIAL SERVICE	ENDEAVORS UNLIMITED, INC	GCA CLEANING SPECIALTIES, INC.	GVMP	KLEEN-TECH SERVICES CORPORATION	MONSTER CONTRACTORS, LLC	RUTH VILLARREAL DBA : MULTI GREENERY
			EL PASO, TX	EL PASO, TX	EL PASO, TX	SAN ANTONIO, TX	CLEVELAND, OH	EL PASO, TX	DENVER, CO	EL PASO, TX	EL PASO, TX
A. Cost			Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost	Cost
	65%	65	\$008,437.02	\$008,995.20	\$035,627.44	\$755,964.72	Not Scored	\$1,003,492.80	\$827,094.00	\$724,652.80	Not Scored
SUBTOTAL EVALUATION FACTOR A:		65	61.80	61.75	65.00	54.64	0.00	41.17	49.89	56.99	0.00
B. REPUTATION & QUALITY OF THE BIDDER'S SERVICE											
	20%	20.00	18.00	18.27	19.33	12.94	Not Scored	19.33	12.55	0.00	Not Scored
SUBTOTAL EVALUATION FACTOR B:		20	18.00	18.27	19.33	12.94	0.00	19.33	12.56	0.00	0.00
C. EMPLOYEE MEDICAL BENEFITS AND INCENTIVES											
	10%	10	2.00	2.00	8.00	8.00	Not Scored	0.00	8.00	0.00	Not Scored
SUBTOTAL EVALUATION FACTOR C:		10.00	2.00	2.00	8.00	8.00	0.00	0.00	8.00	0.00	0.00
D. PAST PERFORMANCE											
(D1) Complete projects on time and within budget											
	5%	5	4.33	4.33	3.00	3.00	Not Scored	5.00	3.83	1.67	Not Scored
SUBTOTAL EVALUATION FACTOR D:		5	4.33	4.33	3.00	3.00	0.00	5.00	3.83	1.67	0.00
Grand Total	100%	100	86.13	86.35	95.33	78.68	*Not Scored	65.50	74.28	58.66	*Not Scored

* GCA Cleaning Specialties, Inc. deemed non-responsive due to taking exceptions

* Ruth Villarreal DBA: Multi Greenery deemed non-responsive due to taking exceptions



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT

Solicitation Number 2018-200

November 28, 2017



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200

Strategic Plan Goal:

2) Set the Standard for a Safe and Secure City



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200

Purpose of Procurement

- There are currently 5 City Facilities that will benefit from this award. If approved, this contract will allow for the enhancement of City facilities by allowing them to be kept clean and sanitary. Local business is being supported..

Facilities Include:

- City 1, 2, 3 and 4
- Union Plaza Transit Terminal (MCAD and Pension Offices)



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200



"Delivering Outstanding Services"



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200

Solicitation Number 2018-200

Contractors	Eagle Janitorial Service
Group(s)	All
Initial Term	Three (3) Years
Option	Two (2) Years
Estimated Award	\$211,842.45 Annual Amount; \$635,527.44 Three (3) Year Total; \$1,059,212.40 Five (5) Year Total
Funding Source	General Fund – Janitorial Contracts
Account No.	522060-1000-532-31040-P3120

This is a Best Value Contract.

"Delivering Outstanding Services"



Streets and Maintenance Department

Janitorial Services – City Hall 1, 2, 3, 4 and UPTT 2018-200

Questions & Comments