

**CITY OF EL PASO, TEXAS
AGENDA ITEM
DEPARTMENT HEAD'S SUMMARY FORM**

DEPARTMENT: Communications and Public Affairs

AGENDA DATE: December 8, 2015

CONTACT PERSON/PHONE: Bruce D. Collins - Purchasing & Strategic Sourcing Director -212-1181
Juli Lozano, Public Information and Marketing Corporate Manager – 212-1075
Rick Isaias, Public Affairs Coordinator - 212-1400

DISTRICT(S) AFFECTED: ALL

STRATEGIC GOAL: NO. 5: Promote Transparent and Consistent Communication Among all Members of the Community; Strategy 5.6 Strengthen messaging opportunities through media outlets

SUBJECT:

Approve the award of solicitation 2016-021, KCOS studio equipment for the City of El Paso.

BACKGROUND / DISCUSSION:

The City of El Paso seeks to purchase studio equipment for KCOS public television for the use of a studio and additional local channel. The equipment benefits the City of El Paso by providing a local channel where residents can find city government information as well as activities. The move will further enhance the communication of the city of El Paso.

SELECTION SUMMARY:

Solicitation, Number 2016-021 was advertised on September 1, 2015 and September 8, 2015, and opened October 7, 2015. On September 1, 2015 bid notifications were postcards were mailed out, the solicitation was posted on City website and the email (Purmail) notification was sent out. Six (6) vendors were solicited and none were local vendors and two (2) vendors responded, and neither were local vendors.

PROTEST

☒ There was no protest received for this requirement.

PRIOR COUNCIL ACTION:

N/A

AMOUNT AND SOURCE OF FUNDING:

Department: Communication and Public Affairs
Fund Source: PEG
Account: 580270
Dept: 999
Division: 99997
Fund: 2322
Amount: \$409,664.88

BOARD / COMMISSION ACTION:

N/A

*****REQUIRED AUTHORIZATION*****

DEPARTMENT HEAD: _____

**COUNCIL PROJECT FORM
(LOW BID)**

*******POSTING LANGUAGE BELOW*******

Please place the following item on the **REGULAR** agenda for the Council Meeting of **DECEMBER 8, 2015**.

Strategic Goal #5: Promote Transparent and Consistent Communication Among All Members of the Community

Discussion and action of the award of Solicitation No. 2016-021 KCOS Studio Equipment for the City of El Paso to 5280 Broadcast, Inc., for an initial award of \$409,664.88. The award is to include an option to purchase additional quantities at the same price for the amount of \$409,664.88 of additional units for a total award of \$819,329.76.

Department: Communication and Public Affairs
Award to: 5280 Broadcast, Inc.
Centennial, CO
Item(s): All
Option: To purchase 100% at the same unit price if exercised
within 60 days from date of award.
Initial Award Amount: \$409,664.88
Total Award Amount: \$819,329.76 (purchase of 100% of additional quantities)
Account No.: 999-99997-2322-580270
Funding Source: Data Processing Equipment
District(s): All

This is a low bid procurement.

The Purchasing & Strategic Sourcing and the Communication and Public Affairs recommend award to 5280 Broadcast, Inc., the lowest responsive, responsible bidder. In accordance with this award; the City Manager or designee is authorized to exercise future options as needed.

*******ADDITIONAL INFO BELOW*******



CITY OF EL PASO BID TABULATION FORM



Project Name: KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO
Bid Opening Date: OCTOBER 7, 2015

Solicitation #: 2016-021
Department: CITY MANAGER'S OFFICE

			5280 BROADCAST, INC. CENTENNIAL, CO		HEARTLAND VIDEO SYSTEMS, INC. PLYMOUTH, WI			
ITEM NO.	DESCRIPTION OF ITEM	ESTIMATED QUANTITY	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)
1.	HD (OR EQUAL) STUDIO CAMERA SYSTEMS	4 EA	\$24,818.00	\$99,272.00	\$23,810.66	\$95,242.64		
	MODEL / MANUFACTURER		JVC - SEE ATTACHED FOR PRODUCT DETAILS.		GYHM890F20 / JVC (ALSO AUTOCUE, PLANAR, BMAGIC DESIGN)			
2.	HD PRODUCTION SWITCHER (OR EQUAL)	1 EA	\$41,682.00	\$41,682.00	\$38,222.73	\$38,222.73		
	MODEL / MANUFACTURER		ROSS VIDEO - SEE ATTACHED FOR DETAILS		CARBONITE / ROSS, 24 INPUT, 2 ME LIVE PROD SWITCHER			
3.	WIRELESS MICROPHONE SYSTEMS	6 EA	\$1,081.50	\$6,489.00	\$562.13	\$3,372.78		
	MODEL / MANUFACTURER		SENNHEISER - SEE ATTACHED FOR DETAILS.		EW112G3CC-A / SENNHEISER			
4.	GRAPHICS GENERATOR (OR EQUAL)	1 EA	\$39,872.00	\$39,872.00	\$41,708.99	\$41,708.99		
	MODEL / MANUFACTURER		ROSS VIDEO - SEE ATTACHED FOR DETAILS		XPRESSIO STUDIO DUAL / ROSS			
5.	CONTROL ROOM MONITORING (OR EQUAL)	1 EA	\$6,273.00	\$6,273.00	\$6,634.12	\$6,634.12		
	MODEL / MANUFACTURER		PLURA, SAMSUNG, AND CHIEF-SEE ATTACHED.		TSM-232W / TVLOGIC, PXL2370MW / PLANAR			

NOTE: The information contained in this bid tabulation is for information only and does not constitute actual award/execution of contract.

APPROVED BY: /s/

DATE: 10/12/15



CITY OF EL PASO BID TABULATION FORM



Project Name: KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO
Bid Opening Date: OCTOBER 7, 2015

Solicitation #: 2016-021
Department: CITY MANAGER'S OFFICE

			5280 BROADCAST, INC. CENTENNIAL, CO		HEARTLAND VIDEO SYSTEMS, INC. PLYMOUTH, WI			
ITEM NO.	DESCRIPTION OF ITEM	ESTIMATED QUANTITY	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)
6.	TEST AND MEASUREMENT	1 EA	\$4,813.00	\$4,813.00	\$6,660.00	\$6,660.00		
	MODEL / MANUFACTURER		HARRIS / IMAGINE COMMUNICATIONS		RX2000 / PHABRIX			
7.	PSIP GENERATOR	1 EA	\$12,411.00	\$12,411.00	\$5,561.11	\$5,561.11		
	MODEL / MANUFACTURER		DTVinnovations - PSIP PRO		GUIDEBUILDER 5 LC UPGRADE / TRIVENI DIGITAL			
8.	MASTER CONTROL AUTOMATION AND SERVER	1 EA	\$75,237.00	\$75,237.00	\$99,277.41	\$99,277.41		
	MODEL / MANUFACTURER		BROADCAST SOLUTIONS OASYS PLAYOUT		CLOUD 9/N VERZION REDUNDANT (ALSO ROSS, CONTROL, BMD)			
9.	HD (OR EQUAL) BROADCAST ENCODER	1 EA	\$28,742.00	\$28,742.00	\$26,477.32	\$26,477.32		
	MODEL / MANUFACTURER		HARMONIC ELECTRA 9200		HARMONIC ELC-9200 ATSC BUNDLE 2 +4th SERVICE			
10.	SAGE SOFTWARE UPGRADE FOR EXISTING EAS ENCODER / DECODER	1 EA	\$19,644.00	\$19,644.00	N/A	N/A		
	MODEL / MANUFACTURER		N/A		N/A - SEE EXCEPTIONS LIST			

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APPROVED BY: /s/

DATE: 10/12/15



CITY OF EL PASO BID TABULATION FORM



Project Name: KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO
Bid Opening Date: OCTOBER 7, 2015

Solicitation #: 2016-021
Department: CITY MANAGER'S OFFICE

			5280 BROADCAST, INC. CENTENNIAL, CO		HEARTLAND VIDEO SYSTEMS, INC. PLYMOUTH, WI			
ITEM NO.	DESCRIPTION OF ITEM	ESTIMATED QUANTITY	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)	UNIT PRICE	TOTAL PRICE (Unit Price x Quantity)
11.	CLOSED CAPTION DECODER / ENCODER	1 EA	\$3,692.00	\$3,692.00	\$7,697.78	\$7,697.78		
	MODEL / MANUFACTURER		LINK ELECTONICS SCE-492		HD491 / EEG			
12.	4 X 1 HDSDI SWITCH FOR CAMERA SHADING	1 EA	\$478.00	\$478.00	\$1,341.39	\$1,341.39		
	MODEL / MANUFACTURER		HARRIS / IMAGINE RCP-16PB		VS-41HD / KRAMER			
13.	NONLINEAR EDITING STATION	1 EA	\$7,804.88	\$7,804.88	\$9,952.79	\$9,952.79		
	MODEL / MANUFACTURER		PH / LACIE / AJA / ADOBE - SEE ATTACHED.		NLE HP2440 PACK / VERSATILE DISTRIBUTING SERVICE (ADOBE SOFTWARE NOT INCLUDED - SEE EXCEPTIONS) KIPRO RACK 1BT / AJA, PXI 2370MMW / PLANAR			
14.	COMPLETE ENGINEERING, INTEGRATION WITH EXISTING SYSTEMS AND LABOR COSTS	1 EA	\$60,479.00	\$60,479.00	\$81,510.00	\$81,510.00		
15.	ONSITE TRAINING (Travel expenses include travel costs fares, accommodation expenses, and so-called additional expenses for meals as per GSA Per Diem rates in Section B, pages 13 & 14)	2 DAYS		\$2,776.00		\$4,200.00		
TOTAL COST (ITEMS 1- 15)			\$409,664.88		\$427,859.06			

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APPROVED BY: _____ /s/

DATE: 10/12/15

2016-021 KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO - CITY MANGER'S OFFICE



CITY OF EL PASO BID TABULATION FORM



Project Name: KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO

Bid Opening Date: OCTOBER 7, 2015

Solicitation #: 2016-021

Department: CITY MANAGER'S OFFICE

	5280 BROADCAST, INC. CENTENNIAL, CO	HEARTLAND VIDEO SYSTEMS, INC. PLYMOUTH, WI	
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. THE CITY MANAGER OR DESIGNEE MAY EXTEND THE OPTION TO EXTEND. BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:			
A. SIXTY [60] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
B. NINETY [90] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE-HUNDRED AND EIGHTY [180] DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	
BIDS SOLICITED: 6 LOCAL BIDS SOLICITED: 0 BIDS RECEIVED: 2 LOCAL BIDS RECEIVED: 0 NO BID: 0			

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APPROVED BY: _____ /s/

DATE: 10/12/15

2016-021 KCOS STUDIO EQUIPMENT FOR THE CITY OF EL PASO - CITY MANGER'S OFFICE

RIA Corporation Utah
1615 West 2200 South Suite B
Salt Lake City UT 84119

Heartland Video Systems, Inc.
1311 Pilgrim Road
Plymouth, WI 53073

Heartland Video Systems
375 Collins Road NE Suite 114
Cedar Rapids, IA 52402

BURST Corporate Headquarters – Colorado
8200 S. Akron St., Ste. 11
Centennial, Colorado 80112

5280 Broadcast
7032 South Revere Parkway, Suite 320
Centennial, CO 80112

Lubbock Audio Visual
2120 Ave. Q
Lubbock, TX 79405



KCOS Studio Equipment Item 17.1

**Strategic Goal 5 Promote
Transparent and Consistent
Communication Among all Members
of the Community**



History

City of El Paso Government Channel – City 15

- Started broadcasting March 2008 on Time Warner 15.2
- Started broadcasting in January 2015 on U-verse 99
- Council approved sub-channel lease with KCOS on March 17, 2015



Benefits of Equipment Purchase

- City 15 channel will be available on regular television – Channel 13.4
- City 15 staff will be able to use the KCOS Studio/Facility
- Residents will find city government information on regular television
- City 15 channel currently appears on Time Warner Cable (15.2) and U-verse (99)
- Residents will be able to access the City 15 channel through the city's website
- Further enhance the communication of the City of El Paso by providing more access to residents 24 hours a day, 7 days a week.



Solicitation

- Six vendors solicited (no local vendors available)
- Two responses
- Lowest bid submitted by 5280 Broadcast Inc.
- Total Award - \$409,664.88
- Funding source – PEG



Questions