

**CITY OF EL PASO, TEXAS**  
**AGENDA ITEM DEPARTMENT HEAD'S SUMMARY FORM**

**DEPARTMENT:** Fire Department

**AGENDA DATE:** TBD - December 16, 2008

**CONTACT PERSON/PHONE:** Roberto Rivera, 771-1000

**DISTRICT(S) AFFECTED:** Terrence Freiburg, Purchasing Manager, 541-4313  
All

**SUBJECT:**

Award solicitation 2009-010 Structural and Proximity fire fighting clothing. The award of this bid will allow the El Paso Fire Department to enter into a contract with Bazaar Uniforms & Men's store (El Paso, TX), Fire Service Equipment, Inc. (El Paso, TX), First In, Inc (El Paso, TX) and Metro Fire Apparatus Specialist, Inc (Houston, TX). The contract will allow the purchase of personnel protective clothing for both structural firefighting and aircraft firefighting.

**BACKGROUND / DISCUSSION:**

This is a two year contract. Most of the items are being awarded to the lowest responsive bidder. There are some exceptions. Item 7 is being awarded to First In, Inc. for being the lowest responsive bidder. Metro Fire offered only 5 sizes and they also checked (No) in section B, Page 35 under Item 7 that their bid does not comply with all aspects of this section. Item 9 is being awarded to Metro Fire Apparatus. The lowest quote on the bid was by Quest Enterprises. The bid specification requires a "cross back" suspender and the Quest suspenders are an "H" back. Items 13 is being awarded to Fire Service Equipment, Inc. because the bid specification requires that item 11-13 be sold as a set in order to avoid any interface problems with item 10. Item 13 offered by First In, Inc was from a different manufacturer.

**PRIOR COUNCIL ACTION:**

**Has the Council previously considered this item or a closely related one?**

No.

**AMOUNT AND SOURCE OF FUNDING:**

**How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer?**

The two year value of the contract is as follows:

Metro Fire Apparatus Specialist, Inc. \$553,500; Fire Service Equipment, Inc. \$156,280; Bazaar Uniforms & Men's Store \$167,000; and First In, Inc. \$93,456. The total value of this contract is estimated at \$970,236.

Funding Sources: (Structural PPE) Fund 01101, Department 22010320, Account 503123 and (Proximity PPE) Fund 40101, Department 62620010, Accounts 503303 and 503123.

**BOARD / COMMISSION ACTION:**

**Enter appropriate comments or N/A**

\*\*\*\*\*REQUIRED AUTHORIZATION\*\*\*\*\*

**LEGAL:** (if required) \_\_\_\_\_

**FINANCE:** (if required) \_\_\_\_\_

**DEPARTMENT HEAD:** \_\_\_\_\_

(Example: *Manuel Rivera*  
if RCA is initiated by Purchasing, client department should sign also)  
*Information copy to appropriate Deputy City Manager*

**APPROVED FOR AGENDA:** \_\_\_\_\_

**CITY MANAGER:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

# PROJECT FORM

DATE: DECEMBER 2, 2008

PROJECT: Structural And Proximity Fire Fighting Clothing  
SOLICITATION NO: 2009-010  
DEPARTMENT: Fire Department  
BUDGET NO: 22010320-503123-01101 - Logistics  
62620010-503123-40101 - Aircraft Rescue Fire Fighters  
62620010-503303-40101 - Aircraft Rescue Fire Fighters  
FUNDING SOURCE: General Operating Funds And Airport Cost Centers  
REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor (1): Bazaar Uniforms & Men's Store, LLC  
El Paso, TX  
Item: 8  
Yearly Amount: \$83,500.00 Estimated  
Vendor (2): Fire Service Equipment, Inc.  
El Paso, TX  
Item(s): 3, 4, 5, 6, 10, 11, 12, 13, 15 and Options O-1 and O-2  
Yearly Amount: \$78,140.00 Estimated  
Vendor (3): First In, Inc.  
El Paso, TX  
Item(s): 7, 14, 16  
Yearly Amount: \$46,728.00 Estimated  
Vendor (4): Metro Fire Apparatus Specialists, Inc.  
Houston, TX  
Item: 1, 2, 9  
Yearly Amount: \$276,750.00 Estimated

Option Items O-3 and O-4 are not being awarded as they were optional items and the Fire Department will not need these items.

This is a requirements type contract with an initial term of twenty-four (24) months.

The cost under this requirement contract is only an estimated value. The actual cost of this contract may be higher or lower than the total estimated value and will be the sum total at the end of the contract term so long as increased funds are appropriated in the budget.

The Fire Department and Financial Services Departments recommend award as indicated to the lowest responsive, responsible Bidders.

BIDS SOLICITED 20 (05 local)  
BIDS RECEIVED 07  
"NO BID" RECEIVED 00

ANNUAL ESTIMATED AWARD: \$485,118.00

TOTAL RECOMMENDED ESTIMATED AWARD: \$970,236.00

COUNCIL APPROVED ☒ REJECTED ☐ MUNICIPAL CLERK \_\_\_\_\_

APPROVED:

COUNCIL MEETING DATE: DECEMBER 16, 2008

Terrence Freiburg, Purchasing Manager

JOHN COOK  
MAYOR

JOYCE WILSON  
CITY MANAGER

ROBERTO RIVERA  
FIRE CHIEF



CITY COUNCIL  
ANN MORGAN LILLY, DISTRICT 1  
SUSANNAH M. BYRD, DISTRICT 2  
EMMA ACOSTA, DISTRICT 3  
MELINA CASTRO, DISTRICT 4  
RACHEL QUINTANA, DISTRICT 5  
EDDIE HOLGUIN JR., DISTRICT 6  
STEVE ORTEGA, DISTRICT 7  
BETO O'ROURKE, DISTRICT 8

## FIRE DEPARTMENT

### M E M O R A N D U M

**To:** Mayor and City Council  
**From:** Roberto Rivera, Fire Chief  
**Subject:** Solicitation 2009-010 Structural and Proximity PPE  
**Date:** November 7, 2008

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The El Paso Fire Department is recommending awarding bid solicitation 2009-018 to multiple vendors.

Below is an itemized list with the recommended vendor.

Item #	Description	Recommended Vendor	Price per & model	Est. Qty	Extended Price
Item 1	Coat, Protective, Structural	Metro Fire Apparatus Specialist, Inc. Houston, TX	\$835.00 Sperian S260EZW	200	\$167,000.00
Item 2	Pants, Protective, Structural	Metro Fire Apparatus Specialist, Inc. Houston, TX	\$530.00 Sperian S260EZW	200	\$106,000.00
Item 3	Coat, Protective, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$797.00 Morning Pride BPR-7602	10	\$7,970.00
Item 4	Pants, Protective, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$652.00 Morning Pride BPR-7602	10	\$6,520.00

00-000



Item 5	Helmet, Firefighter	Fire Service Equipment, Inc. El Paso, TX	\$117.00 Morning Pride Lite Force Plus HTLF2HDO	300	\$35,100.00
Item 6	Hood, Flashover	Fire Service Equipment, Inc. El Paso, TX	\$28.00 Morning Pride 300-22557 FNF	250	\$7,000.00
Item 7	Gloves, Protective, Structural	First In Inc. El Paso, TX	\$74.52 Fire Dex G03GEMGNSP/ G03GEMGLSP	400	\$29,808.00
Item 8	Boots, Protective, Structural	Bazaar Uniforms & Men's Store, El Paso, TX	\$167.00 Thorogood 804-6369	500	\$83,500.00
Item 9	Suspenders	Metro Fire Apparatus Specialist, Inc. Houston, TX	\$25.00 Sperian SPE-ASSR	150	\$3,750.00
Item 10	Helmet, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$282.00 Morning Pride HT-LF2-PROX	10	\$2,820.00
Item 11	Cover, Proximity/Aluminized	Fire Service Equipment, Inc. El Paso, TX	\$40.00 Morning Pride HP-PHCC	10	\$400.00
Item 12	Helmet Shroud, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$70.00 Morning Pride HP-PEF-2007	10	\$700.00
Item 13	Faceshield, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$91.00 Morning Pride HP-E130GC	10	\$910.00
Item 14	Gloves, Proximity	First In Inc. El Paso, TX	\$45.00 Fire Dex El Paso 09/01/08	10	\$450.00
Item 15	Boots, Proximity	Fire Service Equipment, Inc. El Paso, TX	\$136.00 Morning Pride/Ranger 6211	10	\$1,360.00
Item 16	PPE Gear Bag	First In Inc. El Paso, TX	\$32.94 Hansen Ent. RC15563	500	\$16,470.00



Item O-1	Fire Helmet, Fronts	Fire Service Equipment, Inc. El Paso, TX	\$13.50 Morning Pride HF-Dayton	900	\$12,150.00
Item O-2	Fire Helmet, ID	Fire Service Equipment, Inc. El Paso, TX	\$2.14 Morning Pride APT	1500	\$3,210.00
Item O-3	Gloves, Protective, Structural	Delete			
Item O-4	Boots, Rubber	Delete			

Items 1-2 and 3-4 were awarded as sets in order to avoid any interface problems. The combined total value of each set was awarded to the lowest responsive bidders.

Items 5 was awarded to the lowest responsive bidder

Ferrara Fire Apparatus in Holder, LA was the lowest bidder for item 6. However they were deemed non-responsive since they did not complete the bid packet. Item 6 was instead awarded to the lowest responsive bidder, Fire Service Equipment, Inc.

Item 7 was awarded to First In, Inc. for being the lowest responsive bidder. Metro Fire offered 5 sizes and they also checked (No) in section B, Page 35 under Item 7 that their bid does not comply with all aspects of this section.

Item 8 is being awarded to the lowest responsive bidder.

Item 9 was awarded to Metro Fire. The lowest quote on the bid was by Quest Enterprises. The bid specification required a "cross back" suspender and the Quest suspenders are an "H" back.

Items 10 is being awarded to the lowest responsive bidder.

Items 11-13 were awarded as sets in order to avoid any interface problems with item 10. Items 11-13 offered by Fire Service Equipment are the only items that meet this bid requirement and therefore those items are being awarded to them.

Items 14-16 are being awarded to the lowest responsive bidders.

Item O-1 and O-2 are being awarded to the lowest responsive bidder.

Items O-3 and O-4 are not being awarded as they were optional items and the Fire Department will not need these items awarded on this bid.



The value of this bid is broken down by vendor.

<b>Contract Values</b>		
<b>Vendor</b>	<b>Estimated Contract Value per year</b>	<b>Total 2 year Value</b>
Metro Fire Apparatus Specialist, Inc. Houston, TX	\$276,750.00	\$553,500.00
Fire Service Equipment, Inc. El Paso, TX	\$78,140.00	\$156,280.00
Bazaar Uniforms & Men's Store, El Paso, TX	\$83,500.00	\$167,000.00
First In Inc. El Paso, TX	\$46,728.00	\$93,456.00
<b>Total Contract values</b>	<b>\$485,118.00</b>	<b>\$970,236.00</b>

Funding for this contract is coming from Fund 01101, Department 22010320, Account 503123 for all structural protective clothing and Fund 40101, Department 62620010 , Accounts 503303 and 503123 for all proximity (Airport) protective clothing.



# CITY OF EL PASO BID TABULATION

BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING  
 BID DATE: SEPTEMBER 10, 2008

BID # 2009-010  
 DEPARTMENT: FIRE

			BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		FERRARA FIRE APPARATUS HOLDER, LA		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX		FIRST IN INC. EL PASO, TX	
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1.	200 EA	COAT, PROTECTIVE, STRUCTURAL		NO BID	\$807.00	\$161,400.00	\$962.00	\$192,400.00	\$797.08	\$159,416.00
MANUFACTURER					FIRE - DEX		MORNING PRIDE		FIRE DEX	
MODEL NO.					SPEC PROVIDED		BPR-42Q2		EL PASO CUSTOM 09/01/08	
2.	200 PAIR	PANTS, PROTECTIVE, STRUCTURAL		NO BID	\$615.00	\$123,000.00	\$630.00	\$126,000.00	\$607.46	\$121,492.00
MANUFACTURER					FIRE DEX		MORNING PRIDE		FIRE DEX	
MODEL NO.					SPEC PROVIDED		BPR-42Q2		EL PASO CUSTOM 09/01/08	
3.	10 EA	COAT, PROTECTIVE, PROXIMITY		NO BID	\$937.00	\$9,370.00	\$797.00	\$7,970.00	\$924.92	\$9,249.20
MANUFACTURER					FIRE DEX		MORNING PRIDE		FIRE DEX	
MODEL NO.					SPEC PROVIDED		BPR-7602		EL PASO PROXIMITY 09/01/08	
4.	10 PAIR	PANTS, PROTECTIVE, PROXIMITY		NO BID	\$589.00	\$5,890.00	\$652.00	\$6,520.00	\$580.87	\$5,808.70
MANUFACTURER					FIRE DEX		MORNING PRIDE		FIRE DEX	
MODEL NO.					SPEC PROVIDED		BPR-7602		EL PASO PROXIMITY 09/01/08	
	300 EA	HELMET, FIRE FIGHTER		NO BID	\$145.50	\$43,650.00	\$117.00	\$35,100.00	\$140.35	\$42,105.00
MANUFACTURER					BULLARD FX		MORNING PRIDE		ALLIANCE	
MODEL NO.					FX		LITE FORCE PLUS HTLF2HDO		ALF3C	
6.	250 EA	HOOD, FLASHOVER, KNIT		NO BID	\$25.00	\$6,250.00	\$28.00	\$7,000.00	\$36.72	\$9,180.00
MANUFACTURER					MAJESTIC		MORNING PRIDE/AMERICAN FIREWEAR		FIRE DEX	
MODEL NO.							300-22557 FNF		H37PSNB	

APPROVED BY:

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**  
**BID DATE: SEPTEMBER 10, 2008**

**BID # 2009-010**

**DEPARTMENT: FIRE**

			BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		FERRARA FIRE APPARATUS HOLDER, LA		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX		FIRST IN INC. EL PASO, TX	
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
7.	400 PAIR	GLOVES, PROTECTIVE, STRUCTURAL		NO BID			\$82.00	\$32,800.00	\$74.52	\$29,808.00
MANUFACTURER					N/A		MORNING PRIDE/AMERICAN FIREWEAR		FIRE DEX	
MODEL NO.					N/A		GL-SGKCG SUPER GLOVE		(WRISTLET) G03GEMGNP	(GAUNTLET) G03GEMGLSP
8.	500 PAIR	BOOTS, PROTECTIVE, STRUCTURAL	\$167.00 \$215.00	\$83,500.00 \$107,500.00			\$266.00	\$133,000.00	\$193.32	\$96,660.00
MANUFACTURER			THOROGOOD		N/A		MORNING PRIDE/PRO-WARRINGTON		BLACK DIAMOND	
MODEL NO.			804-6369 / 804-8373		N/A		5006		X-BOOT 0911	
9.	150 EA	SUSPENDERS, HEAVY DUTY, DYNA BACK OR EQUAL		NO BID			\$34.00	\$5,100.00	\$30.24	\$4,536.00
MANUFACTURER					N/A		MORNING PRIDE		FIRE DEX	
MODEL NO.					N/A		SP-DB-SP-TR		S55BPRL	
10.	10 EA	HELMET, PROXIMITY		NO BID			\$282.00	\$2,820.00	\$421.88	\$4,218.80
MANUFACTURER					N/A		MORNING PRIDE		ALLIANCE	
MODEL NO.					N/A		HT-LF2-PROX		F3C - PROXIMITY	
11.	10 EA	COVER, PROXIMITY/ALUMINIZED		NO BID			\$40.00	\$400.00	\$40.00	\$400.00
MANUFACTURER					N/A		MORNING PRIDE		FIRE DEX	
MODEL NO.					N/A		HP-PHCC		7 OZ. ALUMINIZED PBI/ KEVLAR EL PASO 09/01/08	
12.	10 EA	HELMET SHROUD, PROXIMITY		NO BID			\$70.00	\$700.00	\$237.75 (BIDDER'S EXT. PRICE: \$2,357.50)	\$2,377.50
MANUFACTURER					N/A		MORNING PRIDE		FIRE DEX	
MODEL NO.					N/A		HP-PEF-2007		EL PASO 09/01/08	

APPROVED BY: DB

DATE: 9/16/08



# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**  
**BID DATE: SEPTEMBER 10, 2008**

**BID # 2009-010**

**DEPARTMENT: FIRE**

			BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		FERRARA FIRE APPARATUS HOLDER, LA		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX		FIRST IN INC. EL PASO, TX	
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
13.	10 EA	FACESHIELD, PROXIMITY		NO BID	\$0.00	\$0.00	\$91.00	\$910.00	\$81.00	\$810.00
MANUFACTURER					N/A		MORNING PRIDE		ALLIANCE	
MODEL NO.					N/A		HP-E130GC		IM18GHCFS	
14.	10 PAIR	GLOVES, PROXIMITY		NO BID	\$0.00	\$0.00	\$109.00	\$1,090.00	\$45.00	\$450.00
MANUFACTURER					N/A		MORNING PRIDE/AMERICAN FIREWEAR		FIRE DEX	
MODEL NO.					N/A		GL-BPR-RGA		EL PASO 09/01/08	
15.	10 PAIR	BOOTS, PROXIMITY		NO BID	\$0.00	\$0.00	\$136.00	\$1,360.00	NO BID	NO BID
MANUFACTURER					N/A		MORNING PRIDE/RANGER			
MODEL NO.					N/A		6211			
16.	500 EA	PPE GEAR BAG		NO BID	\$0.00	\$0.00	\$43.00	\$21,500.00	\$32.94	\$16,470.00
MANUFACTURER					N/A		MORNING PRIDE/AMERICAN FIREWEAR		HANSEN ENT.	
MODEL NO.					N/A		B-80-RS		RC15563	
TOTAL ITEMS NO. 1 THRU NO. 16:			83500		\$349,560.00		\$574,670.00 FOR 1ST YEAR		\$502,981.20	
			\$107,500.00		(BIDDER'S TOTAL: NONE STATED)		ADD 11% TO ITEMS 1-16 FOR 2ND YEAR. THIS WOULD BE THE MAXIMUM INCREASE. ANY % LOWER WILL BE PASSED ON WITH MANUFACTURER'S DOCUMENTS.		(BIDDER'S TOTAL: \$502,961.20)	
			(BIDDER'S TOTAL: NONE STATED)							

APPROVED BY: DB

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**

**BID # 2009-010**

**BID DATE: SEPTEMBER 10, 2008**

**DEPARTMENT: FIRE**

OPTIONS (SUBJECT TO AVAILABILITY OF FUNDS):			BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX		FERRARA FIRE APPARATUS HOLDER, LA		FIRE SERVICE EQUIPMENT, INC. EL PASO, TX		FIRST IN INC. EL PASO, TX	
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
O-1.	900 EA	FIRE HELMET, FRONTS		NO BID			\$13.50	\$12,150.00	NO BID	NO BID
MANUFACTURER					N/A		MORNING PRIDE			
MODEL NO.					N/A		HF-DAYTON			
O-2.	1500 EA	FIRE HELMET, ID		NO BID			\$2.14	\$3,210.00 (BIDDER'S EXTENDED PRICE: \$700.00)	NO BID	NO BID
MANUFACTURER					N/A		MORNING PRIDE			
MODEL NO.					N/A		APT			
O-3.	200 PAIR	GLOVES, PROTECTIVE, STRUCTURAL		NO BID			\$58.00	\$11,600.00	\$48.55	\$9,710.00
MANUFACTURER					N/A		MORNING PRIDE/AMERICAN FIREWEAR		HANSEN ENT.	
MODEL NO.					N/A		6400 ECLIPSE		90026	
O-4.	250 PAIR	BOOTS, RUBBER	\$93.60	\$23,400.00			\$120.00	\$30,000.00	\$99.36	\$24,840.00
MANUFACTURER			114.99	\$28,747.50						
MODEL NO.			THOROGOOD		N/A		SERVUS		BLACK DIAMOND	
			807-600 / 807-6004		N/A		1409		BD690-9451	

NOTE: ADD 11% TO ITEMS O1-O4 FOR 2ND YEAR.  
THIS IS THE MAXIMUM %. ANY LOWER % WILL BE  
PASSED ON WITH MANUFACTURER'S DOCUMENTS.

APPROVED BY: DB

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING

BID # 2009-010

BID DATE: SEPTEMBER 10, 2008

DEPARTMENT: FIRE

	BAZAAR UNIFORMS & MEN'S STORE EL PASO, TX	FERRARA FIRE APPARATUS HOLDER, LA	FIRE SERVICE EQUIPMENT, INC. EL PASO, TX	FIRST IN INC. EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING TERM OF THE CONTRACT FOR:		NONE STATED		
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Emergency delivery must be made within ___ hours or the next morning.	NONE STATED	NONE STATED	N/A	18
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar days.	45	NONE STATED	45	45
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	NONE STATED	NONE STATED	N/A	18
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				

APPROVED BY: DB

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**  
**BID DATE: SEPTEMBER 10, 2008**

**BID # 2009-010**  
**DEPARTMENT: FIRE**

			METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX		METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX (ALTERNATE BID)		QUEST ENTERPRISES, INC. WALSENBURG, CO			
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
1.	200 EA	COAT, PROTECTIVE, STRUCTURAL	\$835.00	\$167,000.00	\$837.00	\$167,400.00	\$885.00	\$177,000.00		
MANUFACTURER			SPERIAN		SPERIAN		QUEST ENTERPRISES, INC.			
MODEL NO.			S260EZW		S260ELS		1500-32			
2.	200 PAIR	PANTS, PROTECTIVE, STRUCTURAL	\$530.00	\$106,000.00	\$557.00	\$111,400.00	\$555.00	\$111,000.00		
MANUFACTURER			SPERIAN		SPERIAN		QUEST ENTERPRISES, INC.			
MODEL NO.			S360EZW		S360ELS		Q-NETIC			
3.	10 EA	COAT, PROTECTIVE, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
4.	10 PAIR	PANTS, PROTECTIVE, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
	300 EA	HELMET, FIRE FIGHTER	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
6.	250 EA	HOOD, FLASHOVER, KNIT	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										

APPROVED BY: SB

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**

**BID # 2009-010**

**BID DATE: SEPTEMBER 10, 2008**

**DEPARTMENT: FIRE**

			METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX		METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX (ALTERNATE BID)		QUEST ENTERPRISES, INC. WALSENBURG, CO			
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
7.	400 PAIR	GLOVES, PROTECTIVE, STRUCTURAL	\$50.00	\$20,000.00	\$50.00	\$20,000.00	NO BID			
MANUFACTURER			FIRE SHIELD		FIRE SHIELD		NO BID			
MODEL NO.			G801		G801					
8.	500 PAIR	BOOTS, PROTECTIVE, STRUCTURAL	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
9.	150 EA	SUSPENDERS, HEAVY DUTY, DYNA BACK OR EQUAL	\$25.00	\$3,750.00	\$25.00	\$3,750.00	\$22.00	\$3,300.00		
MANUFACTURER			SPERIAN		SPERIAN		QUEST ENTERPRISES, INC.			
MODEL NO.			SPE-ASSR		SPE-ASSR		TRAD W/YTT			
10.	10 EA	HELMET, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
	10 EA	COVER, PROXIMITY/ALUMINIZED	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
12.	10 EA	HELMET SHROUD, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										

APPROVED BY: 

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**  
**BID DATE: SEPTEMBER 10, 2008**

**BID # 2009-010**  
**DEPARTMENT: FIRE**

			METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX		METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX (ALTERNATE BID)		QUEST ENTERPRISES, INC. WALSENBURG, CO			
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
13.	10 EA	FACESHIELD, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
14.	10 PAIR	GLOVES, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
15.	10 PAIR	BOOTS, PROXIMITY	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
16.	500 EA	PPE GEAR BAG	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
TOTAL ITEMS NO. 1 THRU NO. 16:			\$296,750.00		\$302,550.00		\$291,300.00			

APPROVED BY: 

DATE: 9/10/08

# CITY OF EL PASO BID TABULATION

**BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING**

**BID # 2009-010**

**BID DATE: SEPTEMBER 10, 2008**

**DEPARTMENT: FIRE**

			METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX		METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX (ALTERNATE BID)		QUEST ENTERPRISES, INC. WALSENBURG, CO			
OPTIONS (SUBJECT TO AVAILABILITY OF FUNDS):										
ITEM NO.	EST. QTY.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE		
O-1.	900 EA	FIRE HELMET, FRONTS	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
O-2.	1500 EA	FIRE HELMET, ID	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
O-3.	200 PAIR	GLOVES, PROTECTIVE, STRUCTURAL	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										
O-4.	250 PAIR	BOOTS, RUBBER	NO BID		NO BID		NO BID			
MANUFACTURER							NO BID			
MODEL NO.										

APPROVED BY: DB

DATE: 9/16/08

# CITY OF EL PASO BID TABULATION

BID ITEM: STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING			BID # 2009-010	
BID DATE: SEPTEMBER 10, 2008			DEPARTMENT: FIRE	
	METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX	METRO FIRE APPARATUS SPECIALISTS, INC. HOUSTON, TX (ALTERNATE BID)	QUEST ENTERPRISES, INC. WALSENBURG, CO	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
NO OPTION OFFERED	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
			MATERIAL PRICES ARE TOO VOLATILE.	
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
CITY'S REQUIRED DELIVERY: In cases of emergency delivery must be made within ____ hours or the next morning.	NONE STATED	NONE STATED	DELETE	
BIDDER'S PROMISED DELIVERY:				
Within ____ consecutive calendar days.	45	45	45	
Within ____ hours or overnight after receipt of verbal order in cases of emergency.	NONE STATED	NONE STATED	DELETE	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.				
A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.				
BIDS SOLICITED: 20		BIDS RECEIVED: 7		
		BIDS LOCAL: 5		
		NO BIDS: 0		

**APPROVED BY:**

DATE:

**2009-010 STRUCTURAL AND PROXIMITY FIRE FIGHTING CLOTHING - FIRE DEPARTMENT**



DACO FIRE EQUIPMENT  
P.O. BOX 5024  
LUBBOCK, TX 79408

FIRE GEAR PROTECTIVE CLOTHING  
715 4<sup>TH</sup> AVENUE  
RAN JUNCTION, CO 81501

THOMPSON'S SPECIALTIES  
411 W. SECOND STREET  
ODESSA, TX 79761

RTS  
UTF 9/4/08

F & F SUPPLY CO.  
P.O. BOX 26  
ODEN, AR 71961

LION APPAREL  
~~1033 EAGLE CT~~ 1529 SW 121<sup>ST</sup> ST  
~~DESOTO, TX 75115~~  
OKLAHOMA CITY, OK 73170

DYNAMED  
6300 YARROW DR.  
CARLSBAD, CA 92009-1597

RTS  
UTF 9/4/08

ALCO INDUSTRIAL  
3525 B HUECO ST.  
EL PASO, TX 79903

W.S. DARLEY & CO.  
2000 ANSON DRIVE  
MELROSE PARK, IL 60160-1087

FIRST IN  
21432 N. CENTRAL AVE.  
PHOENIX, AZ 85024

VALLEN SAFETY SUPPLY CO.  
P.O. BOX 7799  
ODESSA, TX 79760

RTS  
UTF 9/4/08

FERRARA FIRE FIGHTING EQUIPMENT  
774 JULIA DRIVE  
NEW BRAUNFELS, TX 78130

FIRE DEX, INC.  
780 SOUNTH PROGRESS DR.  
MEDINA, OH 44256

FALCON INDUSTRIES  
P.O. BOX 26248  
EL PASO, TX 79926

NEEL ASSOCIATES, INC.  
P.O. BOX 20126  
WACO, TX 76702-0126

DISCOUNT EQUIPMENT & SAFETY  
765 PENDALE ROAD  
EL PASO, TX 79907

QUEST ENTERPRISES, INC.  
408 RUSSELL ST.  
WALSENBURG, CO 81089

FIRST IN, INC.  
500 W. PAISANO STE. C  
EL PASO, TX 79901

FERRARA FIRE APPARATUS  
1106 11<sup>TH</sup> STREET  
P.O. BOX 300  
SILVERTON, TX 79257

BAZAAR UNIFORMS & MEN'S STORE  
304 E. OVERLAND ST.  
EL PASO, TX 79901

RTS  
Change of Address

METRO FIRE APPARATUS SPECIALIST,  
INC.  
ALLEN WALTERS  
6125 NORDLING ROAD  
HOUSTON, TX 77076-4037

2430 E. Yandell Dr  
El Paso, TX 79903-3517

RTS = 9/3/08