

El Paso City/County Revolving Loan Fund
Board of Director's Meeting Minutes
April 26, 2006

Members Present:

Mary Haynes
Marisa Marquez
Bobby Guerra
Albert Hernandez
Belen Robles
Randolph Young
Maggie Alvidrez

Members Absent:

Larry Madrid

Guests Present:

Ray Aguilar, United Bank of El Paso Del Norte
Patrick Sarabia, Bank of the West
Sergio Guerrero, Brownfield's Revolving Loan Fund Project
Steven Silver, Brownfield's Revolving Loan Fund Project

Staff Advisors:

Javier Gadney, City's Department of Economic Development
Terri Reed, El Paso Hispanic Chamber of Commerce

Call to Order:

The meeting was called to order by Chairman, Mary Haynes.

Approval of February 23 Minutes:

The minutes of the February 23 meeting were presented and approved following a motion duly made and seconded.

New Loan Proposals:

Top Guns & Accessories: Patrick Sarabia, Small Business Lender from Bank of the West presented information about this loan. The business sells local law enforcement and military uniforms and accessories. The Bank of the West has approved a \$71,695 loan and are requesting a \$25,000 loan from the RLF (first four months are interest only). Following some discussion, the loan was approved upon a motion duly made and seconded. Note: Let the record show that Roberto Guerra abstained from the vote.

RJM Architecture: Ray Aguilar, Small Business Lender from United Bank next presented information in regard to this \$10,000 RLF loan request. Following some discussion, the loan was approved, and included a four month interest only period. Note: Let the record show that Randolph Young abstained from the vote.

Affordable Radiator & Automotive Repair: Ray Aguilar, Small Business Lender from United Bank next presented information in regard to this \$8,000 RLF loan request. Following some discussion, the loan was approved, and included a four month interest only period. Note: Let the record show that Randolph Young abstained from the vote.

Update on New Delinquent Loan:

A report was provided regarding Buddha Brothers Tavern, which defaulted in March of 2006 with Bank of the West. According to Bank of the West, the facility has closed, and new owners have taken over. The original owners have not filed bankruptcy. *Action Item: The Board agreed to refer this account to the City Attorney's office and request their review of further action.*

Changes to Loan Accounts:

A request was made to United Bank from United Photography, an RLF loan approved in December 2005, to remove Mr. Armando Camanez from his guarantee and ownership interest. The Small Business Administration had agreed to remove Mr. Camanez, and leave Mr. Samuel Morgan as the 100% owner and guarantor. *Action Item: The Revolving Loan fund board agreed to remove Mr. Camanez as co-guarantor.*

Presentation by the Brownfields Clean Up Revolving Loan Fund:

A brief presentation was made by Sergio Guerrero and Steven Silver, representing the Brownfield's Clean Up Revolving Loan Fund, and requesting that the RLF board lower the interest rate on the Brownfield's RLF in order to initiate some project requests before the funding was revoked. *Action Item: The RLF board was asked to review the standard terms and conditions of the RLF and to determine whether the board had any authority over the Brownfields RLF interest rates. Javier Gadney would take the lead on researching the RLF Terms.*

Review of Request for RLF Audit by EDA:

Javier Gadney next reported that the EDA had requested an audit of the EDA funded accounts, and that a copy of the City's Audit, containing that information would be provided. *Action Item: The RLF Board requested a copy of the Audited information provided to the EDA.*

ADJOURN:

There being no further business, the meeting was adjourned.

Respectfully submitted,

Terri Reed